



State of Alabama
Department of Finance
Division of Purchasing
Master Agreement

New

CONTRACT INFORMATION

MASTER AGREEMENT NUMBER: MA 999 16000000080

NOT TO EXCEED AMOUNT:

Begin Date: 07/18/2016

Procurement Folder: 124805

Expiration Date: 07/17/2017

Procurement Type: Master Agreement

Solicitation Number:

Replaces Award Document:

Award Date:

Replaced by Award Document:

Modification Date: 07/16/16

Version Number: 1

CONTACT INFORMATION

REQUESTOR:

Jennifer Loretz
334-242-7370
jennifer.loretz@purchasing.alabama.gov

ISSUER:

Jennifer Loretz
334-242-7370
jennifer.loretz@purchasing.alabama.gov

BUYER:

Jennifer Loretz
334-242-7370
jennifer.loretz@purchasing.alabama.gov

CONTRACT DESCRIPTION

MA- FireEye Inc. Products and Services
Award Reference: RFB 010 16000000034

Ship To:

Bill To:

REASON FOR MODIFICATION

VENDOR INFORMATION

Name /Address:

VC000004220: CDW GOVERNMENT INC
75 REMITTANCE DR
SUITE 1515
CHICAGO IL 60675-1515

Contact:

Courtney Monaco
312-705-3361
courmon@cdwg.com

COMMODITY / SERVICE INFORMATION

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
1	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
83833000000 - Communications: Networking, Linking, Fiber Modems, Power Ove FireEye Products & Services Catalog Networking: FireEye Products Catalog; Percent Discount - Hardware: 27%								
2	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
83833000000 - Communications: Networking, Linking, Fiber Modems, Power Ove FireEye Products & Services Catalog Networking: FireEye Products Catalog; Percent Discount - Hardware Maintenance & Support: 17%								
3	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
83833000000 - Communications: Networking, Linking, Fiber Modems, Power Ove FireEye Products & Services Catalog Networking: FireEye Products Catalog; Percent Discount - Software: 20%								
4	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
83833000000 - Communications: Networking, Linking, Fiber Modems, Power Ove FireEye Products & Services Catalog Networking: FireEye Products Catalog; Percent Discount - Software Support: 22%								
5	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
83833000000 - Communications: Networking, Linking, Fiber Modems, Power Ove FireEye Products & Services Catalog Networking: FireEye Products Catalog; Percent Discount - Subscription Software as a Service: 19%								
6	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
83833000000 - Communications: Networking, Linking, Fiber Modems, Power Ove FireEye Products & Services Catalog Networking: FireEye Products Catalog; Percent Discount - Subscription Software as a Service Support: 19%								
7	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
83833000000 - Communications: Networking, Linking, Fiber Modems, Power Ove FireEye Products & Services Catalog Networking: FireEye Products Catalog; Percent Discount - Subscription Alert Monitoring as a Service: 15%								
8	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
83833000000 - Communications: Networking, Linking, Fiber Modems, Power Ove FireEye Products & Services Catalog Networking: FireEye Products Catalog; Percent Discount - Miscellaneous Parts (e.g., power supplies, base equipment, cables): 30%								

All terms, conditions, and any amendments to solicitation are part of this contract as if fully reproduced herein .

Approved:



Purchasing Director

16000000080	Document Phase Final	Document Description MA- FireEye Inc. Products and Services	Page 4 of 4
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Purpose:

Establish a contract from the items listed for all state agencies. Contract prices are available to all local governmental agencies and schools.

Note that this contract is for FireEye, Inc. Products and Services only. Catalog items such as servers, telephony equipment and other non-core products or endpoint devices are not available from this contract.

Default:

When a vendor defaults on a contract/purchase order, the State can procure the goods or services from other sources and hold the vendor responsible for any excess in price/handling. The vendor may be barred from bidding for an indeterminate period per the Code of Administrative Procedure.

Freight:

Bid is F.O.B. destination. Any freight charges must be included in the bid prices. Do not include freight as separate line item.

If expedited shipping is requested, those charges may be passed on to the end user. Any expedited rate charges must be substantiated with written documentation from the courier or USPS.

Contract period:

Establish a 12 month contract with an option to extend for a second, third, fourth, and fifth 12 month period with the same pricing, terms and conditions. The second, third, fourth, or fifth 12 month period, if agreed by both parties, would begin the day after the first, second, third, or fourth 12 month period expires. Any successive extension must have written approval of both the state and vendor no later than 30 days prior to expiration of the previous 12 month period.

Biddable Situation:

Bids may be solicited for any product included in this contract where an immediate/emergency need exists, including large quantities. The decision of the Purchasing Director as to what constitutes a biddable situation shall be final and shall not be construed as a breach of contract.

The State reserves the right to bid the financing of a project associated with a purchase made from this contract.

Quote Requirement:

All quotes to end users shall include the catalog price as well as the discounted price. An awarded vendor may offer volume discounts for large quantity purchases.

Administrative fee:

Awarded bidder(s) are to pay the State an administrative fee for all sales made under this contract. This fee will be One (1)% (0.01) of the total dollar amount for all sales. The fee is to be paid each month before the 20th and will represent a single, one-time payment for all sales made in the prior month and as adjusted for errors associated with earlier months. This fee is not to be listed as a separate cost on invoices. The awarded bidder(s) will be required to provide a summary report each month before the 20th listing sales made during the prior calendar month. This report is to include the report contract number, purchasing entity, sales amount, and fee amount. A report is due even when there is no activity. This report is to be sent electronically to telecom.admin@isd.alabama.gov. A copy of the summary report is to also accompany the payment. The remittance is to be identified with the reporting month and contract number.

Remittance is to be payable to the "State of Alabama Department of Finance" and be sent to:

Alabama Department of Finance
Division of Accounting and Administration
PO Box 300658
Montgomery, Alabama 36130-0658



**State of Alabama
Department of Finance
Division of Purchasing
Master Agreement**

New

CONTRACT INFORMATION	
MASTER AGREEMENT NUMBER: MA 999 16000000081	NOT TO EXCEED AMOUNT:
Begin Date: 07/18/2016	Procurement Folder: 124805
Expiration Date: 07/17/2017	Procurement Type: Master Agreement
Solicitation Number:	Replaces Award Document:
Award Date:	Replaced by Award Document:
Modification Date: 07/16/16	Version Number: 1

CONTACT INFORMATION		
REQUESTOR: Jennifer Loretz 334-242-7370 jennifer.loretz@purchasing.alabama.gov	ISSUER: Jennifer Loretz 334-242-7370 jennifer.loretz@purchasing.alabama.gov	BUYER: Jennifer Loretz 334-242-7370 jennifer.loretz@purchasing.alabama.gov

CONTRACT DESCRIPTION	
MA- FireEye Inc. Products and Services Award Reference: RFB 010 160000000034	
Ship To:	Bill To:

REASON FOR MODIFICATION

VENDOR INFORMATION	
Name /Address: VC000118895: GKR Systems Inc. DBA: Venture Technologies 8650 Minnie Brown Road Suite 101 Montgomery AL 36117	Contact: Mike Kerr 3346497391 Mike.Kerr@Ventech.Com

COMMODITY / SERVICE INFORMATION

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
1	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
83833000000 - Communications: Networking, Linking, Fiber Modems, Power Ove FireEye Products & Services Catalog Networking: FireEye Products Catalog; Percent Discount - Hardware: 30%								
2	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
83833000000 - Communications: Networking, Linking, Fiber Modems, Power Ove FireEye Products & Services Catalog Networking: FireEye Products Catalog; Percent Discount - Hardware Maintenance & Support: 20%								
3	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
83833000000 - Communications: Networking, Linking, Fiber Modems, Power Ove FireEye Products & Services Catalog Networking: FireEye Products Catalog; Percent Discount - Software: 23%								
4	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
83833000000 - Communications: Networking, Linking, Fiber Modems, Power Ove FireEye Products & Services Catalog Networking: FireEye Products Catalog; Percent Discount - Software Support: 20%								
5	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
83833000000 - Communications: Networking, Linking, Fiber Modems, Power Ove FireEye Products & Services Catalog Networking: FireEye Products Catalog; Percent Discount - Subscription Software as a Service: 20%								
6	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
83833000000 - Communications: Networking, Linking, Fiber Modems, Power Ove FireEye Products & Services Catalog Networking: FireEye Products Catalog; Percent Discount - Subscription Software as a Service Support: 20%								
7	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
83833000000 - Communications: Networking, Linking, Fiber Modems, Power Ove FireEye Products & Services Catalog Networking: FireEye Products Catalog; Percent Discount - Subscription Alert Monitoring as a Service: 20%								
8	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
83833000000 - Communications: Networking, Linking, Fiber Modems, Power Ove FireEye Products & Services Catalog Networking: FireEye Products Catalog; Percent Discount - Miscellaneous Parts (e.g., power supplies, base equipment, cables): 25%								
9	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
83833000000 - Communications: Networking, Linking, Fiber Modems, Power Ove FireEye Products & Services Catalog FireEye Products & Services Catalog; Percent Discount Technical Services to include: Consulting Services, Remediation Services, Installation Services & Support, and Training & Education Services: 15%								

COMMODITY / SERVICE INFORMATION

All terms, conditions, and any amendments to solicitation are part of this contract as if fully reproduced herein .

Approved:



Purchasing Director

APPROVALS			
Date	Status Before	Status After	Approver

3000

1600000081	Document Phase Final	Document Description MA- FireEye Inc. Products and Services	Page 4 of 4
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Purpose:

Establish a contract from the items listed for all state agencies. Contract prices are available to all local governmental agencies and schools.

Note that this contract is for FireEye, Inc. Products and Services only. Catalog items such as servers, telephony equipment and other non-core products or endpoint devices are not available from this contract.

Default:

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Freight:

Bid is F.O.B. destination. Any freight charges must be included in the bid prices. Do not include freight as separate line item.

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Contract period:

Establish a 12 month contract with an option to extend for a second, third, fourth, and fifth 12 month period with the same pricing, terms and conditions. The second, third, fourth, or fifth 12 month period, if agreed by both parties, would begin the day after the first, second, third, or fourth 12 month period expires. Any successive extension must have written approval of both the state and vendor no later than 30 days prior to expiration of the previous 12 month period.

Biddable Situation:

Bids may be solicited for any product included in this contract where an immediate/emergency need exists, including large quantities. The decision of the Purchasing Director as to what constitutes a biddable situation shall be final and shall not be construed as a breach of contract.

The State reserves the right to bid the financing of a project associated with a purchase made from this contract.

Quote Requirement:

All quotes to end users shall include the catalog price as well as the discounted price. An awarded vendor may offer volume discounts for large quantity purchases.

Administrative fee:

Awarded bidder(s) are to pay the State an administrative fee for all sales made under this contract. This fee will be One (1)% (0.01) of the total dollar amount for all sales. The fee is to be paid each month before the 20th and will represent a single, one-time payment for all sales made in the prior month and as adjusted for errors associated with earlier months. This fee is not to be listed as a separate cost on invoices. The awarded bidder(s) will be required to provide a summary report each month before the 20th listing sales made during the prior calendar month. This report is to include the report contract number, purchasing entity, sales amount, and fee amount. A report is due even when there is no activity. This report is to be sent electronically to telecom.admin@isd.alabama.gov. A copy of the summary report is to also accompany the payment. The remittance is to be identified with the reporting month and contract number.

Remittance is to be payable to the "State of Alabama Department of Finance" and be sent to:

Alabama Department of Finance
Division of Accounting and Administration
PO Box 300658
Montgomery, Alabama 36130-0658



**State of Alabama
Department of Finance
Division of Purchasing
Master Agreement**

New

CONTRACT INFORMATION	
MASTER AGREEMENT NUMBER: MA 999 16000000082	NOT TO EXCEED AMOUNT:
Begin Date: 07/18/2016	Procurement Folder: 124805
Expiration Date: 07/17/2017	Procurement Type: Master Agreement
Solicitation Number:	Replaces Award Document:
Award Date:	Replaced by Award Document:
Modification Date: 07/16/16	Version Number: 1

CONTACT INFORMATION		
REQUESTOR: Jennifer Loretz 334-242-7370 jennifer.loretz@purchasing.alabama.gov	ISSUER: Jennifer Loretz 334-242-7370 jennifer.loretz@purchasing.alabama.gov	BUYER: Jennifer Loretz 334-242-7370 jennifer.loretz@purchasing.alabama.gov

CONTRACT DESCRIPTION	
MA- FireEye Inc. Products and Services Award Reference: RFB 010 16000000034	 Bill To:
Ship To:	

REASON FOR MODIFICATION

VENDOR INFORMATION	
Name /Address: VS000005346: Blackwood Associates, Inc DBA: BAI Commercial 1835 Forest Drive; Suite A Annapolis MD 21401	Contact: Brett Cheplowitz 4102671904 Brett@BAICommercial.com

COMMODITY / SERVICE INFORMATION

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
1	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
83833000000 - Communications: Networking, Linking, Fiber Modems, Power Ove FireEye Products & Services Catalog Networking: FireEye Products Catalog; Percent Discount - Hardware: 25%								
2	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
83833000000 - Communications: Networking, Linking, Fiber Modems, Power Ove FireEye Products & Services Catalog Networking: FireEye Products Catalog; Percent Discount - Hardware Maintenance & Support: 20%								
3	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
83833000000 - Communications: Networking, Linking, Fiber Modems, Power Ove FireEye Products & Services Catalog Networking: FireEye Products Catalog; Percent Discount - Software: 18%								
4	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
83833000000 - Communications: Networking, Linking, Fiber Modems, Power Ove FireEye Products & Services Catalog Networking: FireEye Products Catalog; Percent Discount - Software Support: 20%								
5	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
83833000000 - Communications: Networking, Linking, Fiber Modems, Power Ove FireEye Products & Services Catalog Networking: FireEye Products Catalog; Percent Discount - Subscription Software as a Service: 17%								
6	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
83833000000 - Communications: Networking, Linking, Fiber Modems, Power Ove FireEye Products & Services Catalog Networking: FireEye Products Catalog; Percent Discount - Subscription Software as a Service Support: 20%								
7	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
83833000000 - Communications: Networking, Linking, Fiber Modems, Power Ove FireEye Products & Services Catalog Networking: FireEye Products Catalog; Percent Discount - Subscription Alert Monitoring as a Service: 17%								
8	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
83833000000 - Communications: Networking, Linking, Fiber Modems, Power Ove FireEye Products & Services Catalog Networking: FireEye Products Catalog; Percent Discount - Miscellaneous Parts (e.g., power supplies, base equipment, cables): 25%								

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Approved:



Purchasing Director

1600000082	Document Phase Final	Document Description MA- FireEye Inc. Products and Services	Page 4 of 4
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Purpose:

Establish a contract from the items listed for all state agencies. Contract prices are available to all local governmental agencies and schools.

Note that this contract is for FireEye, Inc. Products and Services only. Catalog items such as servers, telephony equipment and other non-core products or endpoint devices are not available from this contract.

Default:

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Freight:

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Contract period:

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Biddable Situation:

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Quote Requirement:

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Administrative fee:

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Alabama Department of Finance
Division of Accounting and Administration
PO Box 300658
Montgomery, Alabama 36130-0658



**State of Alabama
Department of Finance
Division of Purchasing
Master Agreement**

New

CONTRACT INFORMATION

MASTER AGREEMENT NUMBER: MA 999 16000000083

NOT TO EXCEED AMOUNT:

Begin Date: 07/18/2016

Procurement Folder: 124805

Expiration Date: 07/17/2017

Procurement Type: Master Agreement

Solicitation Number:

Replaces Award Document:

Award Date:

Replaced by Award Document:

Modification Date: 07/16/16

Version Number: 1

CONTACT INFORMATION

REQUESTOR:

Jennifer Loretz
334-242-7370
jennifer.loretz@purchasing.alabama.gov

ISSUER:

Jennifer Loretz
334-242-7370
jennifer.loretz@purchasing.alabama.gov

BUYER:

Jennifer Loretz
334-242-7370
jennifer.loretz@purchasing.alabama.gov

CONTRACT DESCRIPTION

MA- FireEye Inc. Products and Services
Award Reference: RFB 010 160000000034



Ship To:

Bill To:

REASON FOR MODIFICATION

VENDOR INFORMATION

Name /Address:

VS000006278: Creative Breakthroughs, Inc.
DBA: CBI
1260 Woodward Heights

Ferndale MI 48220

Contact:

Jeff Tidwell
7705986077
jtidwell@cbihome.com

COMMODITY / SERVICE INFORMATION

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
1	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
83833000000 - Communications: Networking, Linking, Fiber Modems, Power Ove FireEye Products & Services Catalog Networking: FireEye Products Catalog; Percent Discount - Hardware: 33%								
2	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
83833000000 - Communications: Networking, Linking, Fiber Modems, Power Ove FireEye Products & Services Catalog Networking: FireEye Products Catalog; Percent Discount - Hardware Maintenance & Support: 25%								
3	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
83833000000 - Communications: Networking, Linking, Fiber Modems, Power Ove FireEye Products & Services Catalog Networking: FireEye Products Catalog; Percent Discount - Software: 26%								
4	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
83833000000 - Communications: Networking, Linking, Fiber Modems, Power Ove FireEye Products & Services Catalog Networking: FireEye Products Catalog; Percent Discount - Software Support: 28%								
5	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
83833000000 - Communications: Networking, Linking, Fiber Modems, Power Ove FireEye Products & Services Catalog Networking: FireEye Products Catalog; Percent Discount - Subscription Software as a Service: 25%								
6	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
83833000000 - Communications: Networking, Linking, Fiber Modems, Power Ove FireEye Products & Services Catalog Networking: FireEye Products Catalog; Percent Discount - Subscription Software as a Service Support: 28%								
7	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
83833000000 - Communications: Networking, Linking, Fiber Modems, Power Ove FireEye Products & Services Catalog Networking: FireEye Products Catalog; Percent Discount - Subscription Alert Monitoring as a Service: 14%								
8	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
83833000000 - Communications: Networking, Linking, Fiber Modems, Power Ove FireEye Products & Services Catalog Networking: FireEye Products Catalog; Percent Discount - Miscellaneous Parts (e.g., power supplies, base equipment, cables): 33%								

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Approved:



Purchasing Director

16000000083	Document Phase Final	Document Description MA- FireEye Inc. Products and Services	Page 4 of 4
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Purpose:

Establish a contract from the items listed for all state agencies. Contract prices are available to all local governmental agencies and schools.

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