



State of Alabama
Department of Finance
Division of Purchasing
Master Agreement

New

CONTRACT INFORMATION

MASTER AGREEMENT NUMBER: MA 999 1600000041

NOT TO EXCEED AMOUNT:

Begin Date: 05/01/2016

Procurement Folder: 80506

Expiration Date: 04/30/2017

Procurement Type: Master Agreement

Solicitation Number:

Replaces Award Document:

Award Date:

Replaced by Award Document:

Modification Date: 05/08/16

Version Number: 1

CONTACT INFORMATION

REQUESTOR:

Jennifer Loretz

242-7370

jennifer.loretz@purchasing.alabama.gov

ISSUER:

Jennifer Loretz

242-7370

jennifer.loretz@purchasing.alabama.gov

BUYER:

Jennifer Loretz

242-7370

jennifer.loretz@purchasing.alabama.gov

CONTRACT DESCRIPTION

MA - Networking: APC UPS Products

Award Reference: RFB 010 1600000014

Ship To:

Bill To:

REASON FOR MODIFICATION

VENDOR INFORMATION

Name /Address:

VC000001692: Pinnacle Networx, LLC

73888 Tallasse Highway

Wetumpka AL 36092

Contact:

Sherri Mummy

334-472-2007

sherri@4pnx.com

COMMODITY / SERVICE INFORMATION

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
1	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove APC Networking Products Catalog Networking: APC Products Catalog, Percent Discount Data Centers and Server Rooms InfraStruxure Racks and Components: 25%								
2	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove APC Networking Products Catalog Networking: APC Products Catalog, Percent Discount Networking and Cable Management Solutions: 25%								
3	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove APC Networking Products Catalog Networking: APC Products Catalog, Percent Discount Power Distribution for Racks (all products): 20%								
4	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove APC Networking Products Catalog Networking: APC Products Catalog, Percent Discount Racks and Accessories: 25%								
5	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove APC Networking Products Catalog Networking: APC Products Catalog, Percent Discount NetBotz Products and Software: 20%								
6	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove APC Networking Products Catalog Networking: APC Products Catalog, Percent Discount Surge Protection and Power Conditioning Home/Office: 30%								
7	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove APC Networking Products Catalog Networking: APC Products Catalog, Percent Discount Back-UPS Product Line (all products non-datacenter UPS, include Pro and all types): 25%								
8	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove APC Networking Products Catalog Networking: APC Products Catalog, Percent Discount Back-UPS Parts, Additional Add-Ons, Replacement Batteries and Cartridges, etc.: 40%								
9	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove APC Networking Products Catalog Networking: APC Products Catalog, Percent Discount Miscellaneous Parts (management cards, cables): 40%								

All terms, conditions, and any amendments to solicitation are part of this contract as if fully reproduced herein .

Approved:



Purchasing Director

APPROVALS			
Date	Status Before	Status After	Approver

1
2
3
4
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8
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10
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12

16000000041	Document Phase Final	Document Description MA - Networking: APC UPS Products	Page 4 of 4
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Purpose:

Establish a contract from the items listed for all state agencies. Contract prices are available to all local governmental agencies and schools.

Note that this contract is for APC UPS Products only. Catalog items such as servers, telephony equipment and other non-core products or endpoint devices are not available from this contract.

Default:

When a vendor defaults on a contract/purchase order, the State can procure the goods or services from other sources and hold the vendor responsible for any excess in price/handling. The vendor may be barred from bidding for an indeterminate period per the Code of Administrative Procedure.

Freight:

Bid is F.O.B. destination. Any freight charges must be included in the bid prices. Do not include freight as separate line item.

If expedited shipping is requested, those charges may be passed on to the end user. Any expedited rate charges must be substantiated with written documentation from the courier or USPS.

Contract period:

Establish a 12 month contract with an option to extend for a second, third, fourth, and fifth 12 month period with the same pricing, terms and conditions. The second, third, fourth, or fifth 12 month period, if agreed by both parties, would begin the day after the first, second, third, or fourth 12 month period expires. Any successive extension must have written approval of both the state and vendor no later than 30 days prior to expiration of the previous 12 month period.

Biddable Situation:

Bids may be solicited for any product included in this contract where an immediate/emergency need exists, including large quantities. The decision of the Purchasing Director as to what constitutes a biddable situation shall be final and shall not be construed as a breach of contract.

The State reserves the right to bid the financing of a project associated with a purchase made from this contract.

Quote Requirement:

All quotes to end users shall include the catalog price as well as the discounted price. An awarded vendor may offer volume discounts for large quantity purchases.

Administrative fee:

Awarded bidder(s) are to pay the State an administrative fee for all sales made under this contract. This fee will be One (1)% (0.01) of the total dollar amount for all sales. The fee is to be paid each month before the 20th and will represent a single, one-time payment for all sales made in the prior month and as adjusted for errors associated with earlier months. This fee is not to be listed as a separate cost on invoices. The awarded bidder(s) will be required to provide a summary report each month before the 20th listing sales made during the prior calendar month. This report is to include the report contract number, purchasing entity, sales amount, and fee amount. A report is due even when there is no activity. This report is to be sent electronically to telecom.admin@isd.alabama.gov. A copy of the summary report is to also accompany the payment. The remittance is to be identified with the reporting month and contract number.

Remittance is to be payable to the "State of Alabama Department of Finance" and be sent to:

Alabama Department of Finance
 Division of Accounting and Administration
 PO Box 300658
 Montgomery, Alabama 36130-0658



State of Alabama
Department of Finance
Division of Purchasing
Master Agreement

New

CONTRACT INFORMATION

MASTER AGREEMENT NUMBER: MA 999 1600000042

NOT TO EXCEED AMOUNT:

Begin Date: 05/01/2016

Procurement Folder: 80506

Expiration Date: 04/30/2017

Procurement Type: Master Agreement

Solicitation Number:

Replaces Award Document:

Award Date:

Replaced by Award Document:

Modification Date: 05/08/16

Version Number: 1

CONTACT INFORMATION

REQUESTOR:

Jennifer Loretz

242-7370

jennifer.loretz@purchasing.alabama.gov

ISSUER:

Jennifer Loretz

242-7370

jennifer.loretz@purchasing.alabama.gov

BUYER:

Jennifer Loretz

242-7370

jennifer.loretz@purchasing.alabama.gov

CONTRACT DESCRIPTION

MA - Networking: APC UPS Products

Award Reference: RFB 010 1600000014

Ship To:

Bill To:

REASON FOR MODIFICATION

VENDOR INFORMATION

Name /Address:

VC000001898: SDS MARKETING INC

2835 ZELDA RD STE 3

MONTGOMERY AL 36106

Contact:

Seth Snellgrove

334-260-0038

SDSMKT@aol.com

COMMODITY / SERVICE INFORMATION

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
1	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove APC Networking Products Catalog Networking: APC Products Catalog, Percent Discount Data Centers and Server Rooms InfraStruxure Racks and Components: 14%								
2	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove APC Networking Products Catalog Networking: APC Products Catalog, Percent Discount Networking and Cable Management Solutions: 14%								
3	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove APC Networking Products Catalog Networking: APC Products Catalog, Percent Discount Power Distribution for Racks (all products): 16%								
4	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove APC Networking Products Catalog Networking: APC Products Catalog, Percent Discount Racks and Accessories: 14%								
5	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove APC Networking Products Catalog Networking: APC Products Catalog, Percent Discount NetBotz Products and Software: 18%								
6	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove APC Networking Products Catalog Networking: APC Products Catalog, Percent Discount Surge Protection and Power Conditioning Home/Office: 16%								
7	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove APC Networking Products Catalog Networking: APC Products Catalog, Percent Discount Back-UPS Product Line (all products non-datacenter UPS, include Pro and all types): 12%								
8	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove APC Networking Products Catalog Networking: APC Products Catalog, Percent Discount Back-UPS Parts, Additional Add-Ons, Replacement Batteries and Cartridges, etc.: 9%								
9	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove APC Networking Products Catalog Networking: APC Products Catalog, Percent Discount Miscellaneous Parts (management cards, cables): 15%								

1600000042	Document Phase Final	Document Description MA - Networking: APC UPS Products	Page 4 of 4
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Purpose:

Establish a contract from the items listed for all state agencies. Contract prices are available to all local governmental agencies and schools.

Note that this contract is for APC UPS Products only. Catalog items such as servers, telephony equipment and other non-core products or endpoint devices are not available from this contract.

Default:

When a vendor defaults on a contract/purchase order, the State can procure the goods or services from other sources and hold the vendor responsible for any excess in price/handling. The vendor may be barred from bidding for an indeterminate period per the Code of Administrative Procedure.

Freight:

Bid is F.O.B. destination. Any freight charges must be included in the bid prices. Do not include freight as separate line item.

If expedited shipping is requested, those charges may be passed on to the end user. Any expedited rate charges must be substantiated with written documentation from the courier or USPS.

Contract period:

Establish a 12 month contract with an option to extend for a second, third, fourth, and fifth 12 month period with the same pricing, terms and conditions. The second, third, fourth, or fifth 12 month period, if agreed by both parties, would begin the day after the first, second, third, or fourth 12 month period expires. Any successive extension must have written approval of both the state and vendor no later than 30 days prior to expiration of the previous 12 month period.

Biddable Situation:

Bids may be solicited for any product included in this contract where an immediate/emergency need exists, including large quantities. The decision of the Purchasing Director as to what constitutes a biddable situation shall be final and shall not be construed as a breach of contract.

The State reserves the right to bid the financing of a project associated with a purchase made from this contract.

Quote Requirement:

All quotes to end users shall include the catalog price as well as the discounted price. An awarded vendor may offer volume discounts for large quantity purchases.

Administrative fee:

Awarded bidder(s) are to pay the State an administrative fee for all sales made under this contract. This fee will be One (1)% (0.01) of the total dollar amount for all sales. The fee is to be paid each month before the 20th and will represent a single, one-time payment for all sales made in the prior month and as adjusted for errors associated with earlier months. This fee is not to be listed as a separate cost on invoices. The awarded bidder(s) will be required to provide a summary report each month before the 20th listing sales made during the prior calendar month. This report is to include the report contract number, purchasing entity, sales amount, and fee amount. A report is due even when there is no activity. This report is to be sent electronically to telecom.admin@isd.alabama.gov. A copy of the summary report is to also accompany the payment. The remittance is to be identified with the reporting month and contract number.

Remittance is to be payable to the "State of Alabama Department of Finance" and be sent to:

Alabama Department of Finance
 Division of Accounting and Administration
 PO Box 300658
 Montgomery, Alabama 36130-0658



**State of Alabama
Department of Finance
Division of Purchasing
Master Agreement**

New

CONTRACT INFORMATION	
MASTER AGREEMENT NUMBER: MA 999 16000000043	NOT TO EXCEED AMOUNT:
Begin Date: 05/01/2016	Procurement Folder: 80506
Expiration Date: 04/30/2017	Procurement Type: Master Agreement
Solicitation Number:	Replaces Award Document:
Award Date:	Replaced by Award Document:
Modification Date: 05/08/16	Version Number: 1

CONTACT INFORMATION		
REQUESTOR: Jennifer Loretz 242-7370 jennifer.loretz@purchasing.alabama.gov	ISSUER: Jennifer Loretz 242-7370 jennifer.loretz@purchasing.alabama.gov	BUYER: Jennifer Loretz 242-7370 jennifer.loretz@purchasing.alabama.gov

CONTRACT DESCRIPTION	
MA - Networking: APC UPS Products	
Award Reference: RFB 010 16000000014	
Ship To:	Bill To:

REASON FOR MODIFICATION

VENDOR INFORMATION	
Name /Address: VC000002171: JHCOLLIER INC 4518 EAGLEWOOD DRIVE BESSEMER AL 35022	Contact: Pam Collier 205-760-5505 Pcollier@Jhcollier.com

COMMODITY / SERVICE INFORMATION

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
1	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove
 APC Networking Products Catalog
 Networking: APC Products Catalog, Percent Discount Data Centers and Server Rooms InfraStruxure Racks and Components: 22%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
2	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove
 APC Networking Products Catalog
 Networking: APC Products Catalog, Percent Discount Networking and Cable Management Solutions: 22%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
3	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove
 APC Networking Products Catalog
 Networking: APC Products Catalog, Percent Discount Power Distribution for Racks (all products): 22%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
4	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove
 APC Networking Products Catalog
 Networking: APC Products Catalog, Percent Discount Racks and Accessories: 22%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
5	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove
 APC Networking Products Catalog
 Networking: APC Products Catalog, Percent Discount NetBotz Products and Software: 22%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
6	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove
 APC Networking Products Catalog
 Networking: APC Products Catalog, Percent Discount Surge Protection and Power Conditioning Home/Office: 22%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
7	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove
 APC Networking Products Catalog
 Networking: APC Products Catalog, Percent Discount Back-UPS Product Line (all products non-datacenter UPS, include Pro and all types): 22%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
8	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove
 APC Networking Products Catalog
 Networking: APC Products Catalog, Percent Discount Back-UPS Parts, Additional Add-Ons, Replacement Batteries and Cartridges, etc.: 22%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
9	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove
 APC Networking Products Catalog
 Networking: APC Products Catalog, Percent Discount Miscellaneous Parts (management cards, cables): 22%

All terms, conditions, and any amendments to solicitation are part of this contract as if fully reproduced herein .

Approved:



Purchasing Director

APPROVALS			
Date	Status Before	Status After	Approver

3

16000000043	Document Phase Final	Document Description MA - Networking: APC UPS Products	Page 4 of 4
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Purpose:

Establish a contract from the items listed for all state agencies. Contract prices are available to all local governmental agencies and schools.

Note that this contract is for APC UPS Products only. Catalog items such as servers, telephony equipment and other non-core products or endpoint devices are not available from this contract.

Default:

When a vendor defaults on a contract/purchase order, the State can procure the goods or services from other sources and hold the vendor responsible for any excess in price/handling. The vendor may be barred from bidding for an indeterminate period per the Code of Administrative Procedure.

Freight:

Bid is F.O.B. destination. Any freight charges must be included in the bid prices. Do not include freight as separate line item.

If expedited shipping is requested, those charges may be passed on to the end user. Any expedited rate charges must be substantiated with written documentation from the courier or USPS.

Contract period:

Establish a 12 month contract with an option to extend for a second, third, fourth, and fifth 12 month period with the same pricing, terms and conditions. The second, third, fourth, or fifth 12 month period, if agreed by both parties, would begin the day after the first, second, third, or fourth 12 month period expires. Any successive extension must have written approval of both the state and vendor no later than 30 days prior to expiration of the previous 12 month period.

Biddable Situation:

Bids may be solicited for any product included in this contract where an immediate/emergency need exists, including large quantities. The decision of the Purchasing Director as to what constitutes a biddable situation shall be final and shall not be construed as a breach of contract.

The State reserves the right to bid the financing of a project associated with a purchase made from this contract.

Quote Requirement:

All quotes to end users shall include the catalog price as well as the discounted price. An awarded vendor may offer volume discounts for large quantity purchases.

Administrative fee:

Awarded bidder(s) are to pay the State an administrative fee for all sales made under this contract. This fee will be One (1)% (0.01) of the total dollar amount for all sales. The fee is to be paid each month before the 20th and will represent a single, one-time payment for all sales made in the prior month and as adjusted for errors associated with earlier months. This fee is not to be listed as a separate cost on invoices. The awarded bidder(s) will be required to provide a summary report each month before the 20th listing sales made during the prior calendar month. This report is to include the report contract number, purchasing entity, sales amount, and fee amount. A report is due even when there is no activity. This report is to be sent electronically to telecom.admin@isd.alabama.gov. A copy of the summary report is to also accompany the payment. The remittance is to be identified with the reporting month and contract number.

Remittance is to be payable to the "State of Alabama Department of Finance" and be sent to:

Alabama Department of Finance
Division of Accounting and Administration
PO Box 300658
Montgomery, Alabama 36130-0658



**State of Alabama
Department of Finance
Division of Purchasing
Master Agreement**

New

CONTRACT INFORMATION	
MASTER AGREEMENT NUMBER: MA 999 1600000044	NOT TO EXCEED AMOUNT:
Begin Date: 05/01/2016	Procurement Folder: 80506
Expiration Date: 04/30/2017	Procurement Type: Master Agreement
Solicitation Number:	Replaces Award Document:
Award Date:	Replaced by Award Document:
Modification Date: 05/08/16	Version Number: 1

CONTACT INFORMATION		
REQUESTOR: Jennifer Loretz 242-7370 jennifer.loretz@purchasing.alabama.gov	ISSUER: Jennifer Loretz 242-7370 jennifer.loretz@purchasing.alabama.gov	BUYER: Jennifer Loretz 242-7370 jennifer.loretz@purchasing.alabama.gov

CONTRACT DESCRIPTION	
MA - Networking: APC UPS Products	SHIP TO:
Award Reference: RFB 010 1600000014	BILL TO:

REASON FOR MODIFICATION

VENDOR INFORMATION	
Name /Address: VC000004136; SHI INTERNATIONAL CORP 290 DAVIDSON AVE SOMERSET NJ 08873	Contact: ERIC GOODMAN 800-715-3197 southeastteam@SHI.com

COMMODITY / SERVICE INFORMATION

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
1	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove APC Networking Products Catalog Networking: APC Products Catalog, Percent Discount Data Centers and Server Rooms InfraStruxure Racks and Components: 16.5%								
2	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove APC Networking Products Catalog Networking: APC Products Catalog, Percent Discount Networking and Cable Management Solutions: 16.5%								
3	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove APC Networking Products Catalog Networking: APC Products Catalog, Percent Discount Power Distribution for Racks (all products): 16.5%								
4	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove APC Networking Products Catalog Networking: APC Products Catalog, Percent Discount Racks and Accessories: 16.5%								
5	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove APC Networking Products Catalog Networking: APC Products Catalog, Percent Discount NetBotz Products and Software: 16.5%								
6	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove APC Networking Products Catalog Networking: APC Products Catalog, Percent Discount Surge Protection and Power Conditioning Home/Office: 16.5%								
7	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove APC Networking Products Catalog Networking: APC Products Catalog, Percent Discount Back-UPS Product Line (all products non-datacenter UPS, include Pro and all types): 16.5%								
8	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove APC Networking Products Catalog Networking: APC Products Catalog, Percent Discount Back-UPS Parts, Additional Add-Ons, Replacement Batteries and Cartridges, etc.: 16.5%								
9	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove APC Networking Products Catalog Networking: APC Products Catalog, Percent Discount Miscellaneous Parts (management cards, cables): 16.5%								

All terms, conditions, and any amendments to solicitation are part of this contract as if fully reproduced herein .

Approved:



Purchasing Director

APPROVALS			
Date	Status Before	Status After	Approver

END

1600000044	Document Phase Final	Document Description MA - Networking: APC UPS Products	Page 4 of 4
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Purpose:

Establish a contract from the items listed for all state agencies. Contract prices are available to all local governmental agencies and schools.

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Default:

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Freight:

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Contract period:

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Quote Requirement:

All quotes to end users shall include the catalog price as well as the discounted price. An awarded vendor may offer volume discounts for large quantity purchases.

Administrative fee:

Awarded bidder(s) are to pay the State an administrative fee for all sales made under this contract. This fee will be One (1)% (0.01) of the total dollar amount for all sales. The fee is to be paid each month before the 20th and will represent a single, one-time payment for all sales made in the prior month and as adjusted for errors associated with earlier months. This fee is not to be listed as a separate cost on invoices. The awarded bidder(s) will be required to provide a summary report each month before the 20th listing sales made during the prior calendar month. This report is to include the report contract number, purchasing entity, sales amount, and fee amount. A report is due even when there is no activity. This report is to be sent electronically to telecom.admin@isd.alabama.gov. A copy of the summary report is to also accompany the payment. The remittance is to be identified with the reporting month and contract number.

Remittance is to be payable to the "State of Alabama Department of Finance" and be sent to:

Alabama Department of Finance
Division of Accounting and Administration
PO Box 300658
Montgomery, Alabama 36130-0658



**State of Alabama
Department of Finance
Division of Purchasing
Master Agreement**

New

CONTRACT INFORMATION	
MASTER AGREEMENT NUMBER: MA 999 1600000045	NOT TO EXCEED AMOUNT:
Begin Date: 05/01/2016	Procurement Folder: 80506
Expiration Date: 04/30/2017	Procurement Type: Master Agreement
Solicitation Number:	Replaces Award Document:
Award Date:	Replaced by Award Document:
Modification Date: 05/08/16	Version Number: 1

CONTACT INFORMATION		
REQUESTOR: Jennifer Loretz 242-7370 jennifer.loretz@purchasing.alabama.gov	ISSUER: Jennifer Loretz 242-7370 jennifer.loretz@purchasing.alabama.gov	BUYER: Jennifer Loretz 242-7370 jennifer.loretz@purchasing.alabama.gov

CONTRACT DESCRIPTION	
MA - Networking: APC UPS Products	
Award Reference: RFB 010 1600000014	
Ship To:	Bill To:

REASON FOR MODIFICATION

VENDOR INFORMATION	
Name /Address: VC000004220: CDW GOVERNMENT INC 75 REMITTANCE DR SUITE 1515 CHICAGO IL 60675-1515	Contact: Courtney Monaco 312-705-3361 courmon@cdwg.com

COMMODITY / SERVICE INFORMATION

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
1	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove APC Networking Products Catalog Networking: APC Products Catalog, Percent Discount Data Centers and Server Rooms InfraStruxure Racks and Components: 35%								
2	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove APC Networking Products Catalog Networking: APC Products Catalog, Percent Discount Networking and Cable Management Solutions: 35%								
3	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove APC Networking Products Catalog Networking: APC Products Catalog, Percent Discount Power Distribution for Racks (all products): 35%								
4	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove APC Networking Products Catalog Networking: APC Products Catalog, Percent Discount Racks and Accessories: 35%								
5	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove APC Networking Products Catalog Networking: APC Products Catalog, Percent Discount NetBotz Products and Software: 35%								
6	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove APC Networking Products Catalog Networking: APC Products Catalog, Percent Discount Surge Protection and Power Conditioning Home/Office: 35%								
7	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove APC Networking Products Catalog Networking: APC Products Catalog, Percent Discount Back-UPS Product Line (all products non-datacenter UPS, include Pro and all types): 35%								
8	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove APC Networking Products Catalog Networking: APC Products Catalog, Percent Discount Back-UPS Parts, Additional Add-Ons, Replacement Batteries and Cartridges, etc.: 35%								
9	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove APC Networking Products Catalog Networking: APC Products Catalog, Percent Discount Miscellaneous Parts (management cards, cables): 35%								

All terms, conditions, and any amendments to solicitation are part of this contract as if fully reproduced herein .

Approved:



Purchasing Director

APPROVALS			
Date	Status Before	Status After	Approver

3
2
1

16000000045	Document Phase Final	Document Description MA - Networking: APC UPS Products	Page 4 of 4
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Purpose:

Establish a contract from the items listed for all state agencies. Contract prices are available to all local governmental agencies and schools.

Note that this contract is for APC UPS Products only. Catalog items such as servers, telephony equipment and other non-core products or endpoint devices are not available from this contract.

Default:

When a vendor defaults on a contract/purchase order, the State can procure the goods or services from other sources and hold the vendor responsible for any excess in price/handling. The vendor may be barred from bidding for an indeterminate period per the Code of Administrative Procedure.

Freight:

Bid is F.O.B. destination. Any freight charges must be included in the bid prices. Do not include freight as separate line item.

If expedited shipping is requested, those charges may be passed on to the end user. Any expedited rate charges must be substantiated with written documentation from the courier or USPS.

Contract period:

Establish a 12 month contract with an option to extend for a second, third, fourth, and fifth 12 month period with the same pricing, terms and conditions. The second, third, fourth, or fifth 12 month period, if agreed by both parties, would begin the day after the first, second, third, or fourth 12 month period expires. Any successive extension must have written approval of both the state and vendor no later than 30 days prior to expiration of the previous 12 month period.

Biddable Situation:

Bids may be solicited for any product included in this contract where an immediate/emergency need exists, including large quantities. The decision of the Purchasing Director as to what constitutes a biddable situation shall be final and shall not be construed as a breach of contract.

The State reserves the right to bid the financing of a project associated with a purchase made from this contract.

Quote Requirement:

All quotes to end users shall include the catalog price as well as the discounted price. An awarded vendor may offer volume discounts for large quantity purchases.

Administrative fee:

Awarded bidder(s) are to pay the State an administrative fee for all sales made under this contract. This fee will be One (1)% (0.01) of the total dollar amount for all sales. The fee is to be paid each month before the 20th and will represent a single, one-time payment for all sales made in the prior month and as adjusted for errors associated with earlier months. This fee is not to be listed as a separate cost on invoices. The awarded bidder(s) will be required to provide a summary report each month before the 20th listing sales made during the prior calendar month. This report is to include the report contract number, purchasing entity, sales amount, and fee amount. A report is due even when there is no activity. This report is to be sent electronically to telecom.admin@isd.alabama.gov. A copy of the summary report is to also accompany the payment. The remittance is to be identified with the reporting month and contract number.

Remittance is to be payable to the "State of Alabama Department of Finance" and be sent to:

Alabama Department of Finance
Division of Accounting and Administration
PO Box 300658
Montgomery, Alabama 36130-0658



State of Alabama
Department of Finance
Division of Purchasing
Master Agreement

New

CONTRACT INFORMATION	
MASTER AGREEMENT NUMBER: MA 999 16000000046	NOT TO EXCEED AMOUNT:
Begin Date: 05/01/2016	Procurement Folder: 80506
Expiration Date: 04/30/2017	Procurement Type: Master Agreement
Solicitation Number:	Replaces Award Document:
Award Date:	Replaced by Award Document:
Modification Date: 05/08/16	Version Number: 1

CONTACT INFORMATION		
REQUESTOR: Jennifer Loretz 242-7370 jennifer.loretz@purchasing.alabama.gov	ISSUER: Jennifer Loretz 242-7370 jennifer.loretz@purchasing.alabama.gov	BUYER: Jennifer Loretz 242-7370 jennifer.loretz@purchasing.alabama.gov

CONTRACT DESCRIPTION
MA - Networking: APC UPS Products Award Reference: RFB 010 16000000014

Ship To:

Bill To:

REASON FOR MODIFICATION

VENDOR INFORMATION	
Name /Address: VC000040870: Graybar Electric Co Inc DBA: Graybar 1040 London Drive Birmingham AL 35211	Contact: Philip Johnson 2052442600 Philip.Johnson@Graybar.Com

COMMODITY / SERVICE INFORMATION

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
1	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove
 APC Networking Products Catalog
 Networking: APC Products Catalog, Percent Discount Data Centers and Server Rooms InfraStruxure Racks and Components: 36%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
2	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove
 APC Networking Products Catalog
 Networking: APC Products Catalog, Percent Discount Networking and Cable Management Solutions: 36%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
3	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove
 APC Networking Products Catalog
 Networking: APC Products Catalog, Percent Discount Power Distribution for Racks (all products): 36%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
4	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove
 APC Networking Products Catalog
 Networking: APC Products Catalog, Percent Discount Racks and Accessories: 36%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
5	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove
 APC Networking Products Catalog
 Networking: APC Products Catalog, Percent Discount NetBotz Products and Software: 36%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
6	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove
 APC Networking Products Catalog
 Networking: APC Products Catalog, Percent Discount Surge Protection and Power Conditioning Home/Office: 36%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
7	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove
 APC Networking Products Catalog
 Networking: APC Products Catalog, Percent Discount Back-UPS Product Line (all products non-datacenter UPS, include Pro and all types): 36%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
8	1	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove
 APC Networking Products Catalog
 Networking: APC Products Catalog, Percent Discount Back-UPS Parts, Additional Add-Ons, Replacement Batteries and Cartridges, etc.: 36%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
9	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove
 APC Networking Products Catalog
 Networking: APC Products Catalog, Percent Discount Miscellaneous Parts (management cards, cables): 36%

All terms, conditions, and any amendments to solicitation are part of this contract as if fully reproduced herein .

Approved:



Purchasing Director

APPROVALS			
Date	Status Before	Status After	Approver

1
2
3
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12

16000000046	Document Phase Final	Document Description MA - Networking: APC UPS Products	Page 4 of 4
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Purpose:

Establish a contract from the items listed for all state agencies. Contract prices are available to all local governmental agencies and schools.

Note that this contract is for APC UPS Products only. Catalog items such as servers, telephony equipment and other non-core products or endpoint devices are not available from this contract.

Default:

When a vendor defaults on a contract/purchase order, the State can procure the goods or services from other sources and hold the vendor responsible for any excess in price/handling. The vendor may be barred from bidding for an indeterminate period per the Code of Administrative Procedure.

Freight:

Bid is F.O.B. destination. Any freight charges must be included in the bid prices. Do not include freight as separate line item.

If expedited shipping is requested, those charges may be passed on to the end user. Any expedited rate charges must be substantiated with written documentation from the courier or USPS.

Contract period:

Establish a 12 month contract with an option to extend for a second, third, fourth, and fifth 12 month period with the same pricing, terms and conditions. The second, third, fourth, or fifth 12 month period, if agreed by both parties, would begin the day after the first, second, third, or fourth 12 month period expires. Any successive extension must have written approval of both the state and vendor no later than 30 days prior to expiration of the previous 12 month period.

Biddable Situation:

Bids may be solicited for any product included in this contract where an immediate/emergency need exists, including large quantities. The decision of the Purchasing Director as to what constitutes a biddable situation shall be final and shall not be construed as a breach of contract.

The State reserves the right to bid the financing of a project associated with a purchase made from this contract.

Quote Requirement:

All quotes to end users shall include the catalog price as well as the discounted price. An awarded vendor may offer volume discounts for large quantity purchases.

Administrative fee:

Awarded bidder(s) are to pay the State an administrative fee for all sales made under this contract. This fee will be One (1)% (0.01) of the total dollar amount for all sales. The fee is to be paid each month before the 20th and will represent a single, one-time payment for all sales made in the prior month and as adjusted for errors associated with earlier months. This fee is not to be listed as a separate cost on invoices. The awarded bidder(s) will be required to provide a summary report each month before the 20th listing sales made during the prior calendar month. This report is to include the report contract number, purchasing entity, sales amount, and fee amount. A report is due even when there is no activity. This report is to be sent electronically to telecom.admin@isd.alabama.gov. A copy of the summary report is to also accompany the payment. The remittance is to be identified with the reporting month and contract number.

Remittance is to be payable to the "State of Alabama Department of Finance" and be sent to:

Alabama Department of Finance
Division of Accounting and Administration
PO Box 300658
Montgomery, Alabama 36130-0658



**State of Alabama
Department of Finance
Division of Purchasing
Master Agreement**

New

CONTRACT INFORMATION	
MASTER AGREEMENT NUMBER: MA 999 16000000047	NOT TO EXCEED AMOUNT:
Begin Date: 05/01/2016	Procurement Folder: 80506
Expiration Date: 04/30/2017	Procurement Type: Master Agreement
Solicitation Number:	Replaces Award Document:
Award Date:	Replaced by Award Document:
Modification Date: 05/08/16	Version Number: 1

CONTACT INFORMATION		
REQUESTOR: Jennifer Loretz 242-7370 jennifer.loretz@purchasing.alabama.gov	ISSUER: Jennifer Loretz 242-7370 jennifer.loretz@purchasing.alabama.gov	BUYER: Jennifer Loretz 242-7370 jennifer.loretz@purchasing.alabama.gov

CONTRACT DESCRIPTION
MA - Networking: APC UPS Products Award Reference: RFB 010 16000000014

Ship To:  **Bill To:**

REASON FOR MODIFICATION

VENDOR INFORMATION	
Name /Address: VC000057072: Office Management Systems 5911 Greenwood Parkway Bessemer AL 35022	Contact: Sandra Jones 2055652229 Sjones@Logistasolutions.Com

COMMODITY / SERVICE INFORMATION

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
1	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove
 APC Networking Products Catalog
 Networking: APC Products Catalog, Percent Discount Data Centers and Server Rooms InfraStruxure Racks and Components: 16.7%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
2	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove
 APC Networking Products Catalog
 Networking: APC Products Catalog, Percent Discount Networking and Cable Management Solutions: 22%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
3	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove
 APC Networking Products Catalog
 Networking: APC Products Catalog, Percent Discount Power Distribution for Racks (all products): 23%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
4	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove
 APC Networking Products Catalog
 Networking: APC Products Catalog, Percent Discount Racks and Accessories: 14.1%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
5	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove
 APC Networking Products Catalog
 Networking: APC Products Catalog, Percent Discount NetBotz Products and Software: 23%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
6	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove
 APC Networking Products Catalog
 Networking: APC Products Catalog, Percent Discount Surge Protection and Power Conditioning Home/Office: 28%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
7	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove
 APC Networking Products Catalog
 Networking: APC Products Catalog, Percent Discount Back-UPS Product Line (all products non-datacenter UPS, include Pro and all types): 22%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
8	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove
 APC Networking Products Catalog
 Networking: APC Products Catalog, Percent Discount Back-UPS Parts, Additional Add-Ons, Replacement Batteries and Cartridges, etc.: 15.6%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
9	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove
 APC Networking Products Catalog
 Networking: APC Products Catalog, Percent Discount Miscellaneous Parts (management cards, cables): 20.2%

All terms, conditions, and any amendments to solicitation are part of this contract as if fully reproduced herein .

Approved: *Michael A. Jones*

Purchasing Director

APPROVALS			
Date	Status Before	Status After	Approver

RECEIVED

16000000047	Document Phase Final	Document Description MA - Networking: APC UPS Products	Page 4 of 4
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Purpose:

Establish a contract from the items listed for all state agencies. Contract prices are available to all local governmental agencies and schools.

Note that this contract is for APC UPS Products only. Catalog items such as servers, telephony equipment and other non-core products or endpoint devices are not available from this contract.

Default:

When a vendor defaults on a contract/purchase order, the State can procure the goods or services from other sources and hold the vendor responsible for any excess in price/handling. The vendor may be barred from bidding for an indeterminate period per the Code of Administrative Procedure.

Freight:

Bid is F.O.B. destination. Any freight charges must be included in the bid prices. Do not include freight as separate line item.

If expedited shipping is requested, those charges may be passed on to the end user. Any expedited rate charges must be substantiated with written documentation from the courier or USPS.

Contract period:

Establish a 12 month contract with an option to extend for a second, third, fourth, and fifth 12 month period with the same pricing, terms and conditions. The second, third, fourth, or fifth 12 month period, if agreed by both parties, would begin the day after the first, second, third, or fourth 12 month period expires. Any successive extension must have written approval of both the state and vendor no later than 30 days prior to expiration of the previous 12 month period.

Biddable Situation:

Bids may be solicited for any product included in this contract where an immediate/emergency need exists, including large quantities. The decision of the Purchasing Director as to what constitutes a biddable situation shall be final and shall not be construed as a breach of contract.

The State reserves the right to bid the financing of a project associated with a purchase made from this contract.

Quote Requirement:

All quotes to end users shall include the catalog price as well as the discounted price. An awarded vendor may offer volume discounts for large quantity purchases.

Administrative fee:

Awarded bidder(s) are to pay the State an administrative fee for all sales made under this contract. This fee will be One (1)% (0.01) of the total dollar amount for all sales. The fee is to be paid each month before the 20th and will represent a single, one-time payment for all sales made in the prior month and as adjusted for errors associated with earlier months. This fee is not to be listed as a separate cost on invoices. The awarded bidder(s) will be required to provide a summary report each month before the 20th listing sales made during the prior calendar month. This report is to include the report contract number, purchasing entity, sales amount, and fee amount. A report is due even when there is no activity. This report is to be sent electronically to telecom.admin@isd.alabama.gov. A copy of the summary report is to also accompany the payment. The remittance is to be identified with the reporting month and contract number.

Remittance is to be payable to the "State of Alabama Department of Finance" and be sent to:

Alabama Department of Finance
 Division of Accounting and Administration
 PO Box 300658
 Montgomery, Alabama 36130-0658