



State of Alabama
Department of Finance
Division of Purchasing
Master Agreement

New

CONTRACT INFORMATION	
MASTER AGREEMENT NUMBER: MA 999 16000000048	NOT TO EXCEED AMOUNT:
Begin Date: 05/20/2016	Procurement Folder: 36202
Expiration Date: 05/19/2017	Procurement Type: Master Agreement
Solicitation Number:	Replaces Award Document:
Award Date:	Replaced by Award Document:
Modification Date: 05/17/16	Version Number: 1

CONTACT INFORMATION		
REQUESTOR: Jennifer Loretz 242-7370 jennifer.loretz@purchasing.alabama.gov	ISSUER: Jennifer Loretz 242-7370 jennifer.loretz@purchasing.alabama.gov	BUYER:

CONTRACT DESCRIPTION	
MA- Networking Products and Services - Adtran Award Reference: RFB 010 16000000013	
Ship To:	Bill To:

REASON FOR MODIFICATION

VENDOR INFORMATION	
Name /Address: VC000001692: Pinnacle Networx, LLC 73888 Tallasse Highway Wetumpka AL 36092	Contact: Sherri Mummy 334-472-2007 sherri@4pnx.com

COMMODITY / SERVICE INFORMATION

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
1	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove Adtran Networking Products Catalog Networking: Adtran Products Catalog, Percent Discount Band - A, CAN (General Hardware): 41.1%								
2	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove Adtran Networking Products Catalog Networking: Adtran Products Catalog, Percent Discount Band - B,K,C,C1,C2 (Routers, Switches and IPT): 48.9%								
3	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove Adtran Networking Products Catalog Networking: Adtran Products Catalog, Percent Discount Band - D (Tracer): 22.3%								
4	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove Adtran Networking Products Catalog Networking: Adtran Products Catalog, Percent Discount Band - E,E1,E2,E3,E4 and F (ProServices, Accessories and Software): 15%								
5	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove Adtran Networking Products Catalog Networking: Adtran Products Catalog, Percent Discount Band - R,W1,L,L3 (Private Label ProServices and WLAN): 35.6%								
6	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove Adtran Networking Products Catalog Networking: Adtran Products Catalog, Percent Discount Band - X (ProCloud Service): 24.5%								
7	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove Adtran Networking Products Catalog Networking: Adtran Products Catalog, Percent Discount Band - T (Training): 0.00%								
8	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove Adtran Networking Products Catalog Networking: Adtran Products Catalog, Percent Discount Band - G (Cables, Total Access 1500, OPTI and MX): 15%								
9	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
9625800 - Professional Services (Not Otherwise Classified) Vendor's Technical Services Networking: Technical Services Catalog, Percent Discount: 20%								

All terms, conditions, and any amendments to solicitation are part of this contract as if fully reproduced herein .

Approved: 

Purchasing Director

APPROVALS			
Date	Status Before	Status After	Approver

3

1600000048	Document Phase Final	Document Description MA- Networking Products and Services - Adtran	Page 4 of 4
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Purpose:

Establish a contract from the items listed for all state agencies. Contract prices are available to all local governmental agencies and schools.

Note that this contract is for Adtran Networking Products and Services only. Catalog items such as servers, telephony equipment and other non-core products or endpoint devices are not available from this contract.

Default:

When a vendor defaults on a contract/purchase order, the State can procure the goods or services from other sources and hold the vendor responsible for any excess in price/handling. The vendor may be barred from bidding for an indeterminate period per the Code of Administrative Procedure.

Freight:

Bid is F.O.B. destination. Any freight charges must be included in the bid prices. Do not include freight as separate line item.

If expedited shipping is requested, those charges may be passed on to the end user. Any expedited rate charges must be substantiated with written documentation from the courier or USPS.

Contract period:

Establish a 12 month contract with an option to extend for a second, third, fourth, and fifth 12 month period with the same pricing, terms and conditions. The second, third, fourth, or fifth 12 month period, if agreed by both parties, would begin the day after the first, second, third, or fourth 12 month period expires. Any successive extension must have written approval of both the state and vendor no later than 30 days prior to expiration of the previous 12 month period.

Biddable Situation:

Bids may be solicited for any product included in this contract where an immediate/emergency need exists, including large quantities. The decision of the Purchasing Director as to what constitutes a biddable situation shall be final and shall not be construed as a breach of contract.

The State reserves the right to bid the financing of a project associated with a purchase made from this contract.

Quote Requirement:

All quotes to end users shall include the catalog price as well as the discounted price. An awarded vendor may offer volume discounts for large quantity purchases.

Administrative fee:

Awarded bidder(s) are to pay the State an administrative fee for all sales made under this contract. This fee will be One (1)% (0.01) of the total dollar amount for all sales. The fee is to be paid each month before the 20th and will represent a single, one-time payment for all sales made in the prior month and as adjusted for errors associated with earlier months. This fee is not to be listed as a separate cost on invoices. The awarded bidder(s) will be required to provide a summary report each month before the 20th listing sales made during the prior calendar month. This report is to include the report contract number, purchasing entity, sales amount, and fee amount. A report is due even when there is no activity. This report is to be sent electronically to telecom.admin@isd.alabama.gov. A copy of the summary report is to also accompany the payment. The remittance is to be identified with the reporting month and contract number.

Remittance is to be payable to the "State of Alabama Department of Finance" and be sent to:

Alabama Department of Finance
 Division of Accounting and Administration
 PO Box 300658
 Montgomery, Alabama 36130-0658



State of Alabama
Department of Finance
Division of Purchasing
Master Agreement

New

CONTRACT INFORMATION

MASTER AGREEMENT NUMBER: MA 999 1600000049

NOT TO EXCEED AMOUNT:

Begin Date: 05/20/2016

Procurement Folder: 36202

Expiration Date: 05/19/2017

Procurement Type: Master Agreement

Solicitation Number:

Replaces Award Document:

Award Date:

Replaced by Award Document:

Modification Date: 05/17/16

Version Number: 1

CONTACT INFORMATION

REQUESTOR:

Jennifer Loretz

242-7370

jennifer.loretz@purchasing.alabama.gov

ISSUER:

Jennifer Loretz

242-7370

jennifer.loretz@purchasing.alabama.gov

BUYER:

CONTRACT DESCRIPTION

MA- Networking Products and Services - Adtran

Award Reference: RFB 010 1600000013

Ship To:

Bill To:

REASON FOR MODIFICATION

VENDOR INFORMATION

Name /Address:

VC000004136: SHI INTERNATIONAL CORP

290 DAVIDSON AVE

SOMERSET NJ 08873

Contact:

ERIC GOODMAN

800-715-3197

southeastteam@SHI.com

COMMODITY / SERVICE INFORMATION

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
1	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove Adtran Networking Products Catalog Networking: Adtran Products Catalog, Percent Discount Band - A, CAN (General Hardware): 30%								
2	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove Adtran Networking Products Catalog Networking: Adtran Products Catalog, Percent Discount Band - B,K,C,C1,C2 (Routers, Switches and IPT): 38%								
3	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove Adtran Networking Products Catalog Networking: Adtran Products Catalog, Percent Discount Band - D (Tracer): 26%								
4	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove Adtran Networking Products Catalog Networking: Adtran Products Catalog, Percent Discount Band - E,E1,E2,E3,E4 and F (ProServices, Accessories and Software): 8%								
5	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove Adtran Networking Products Catalog Networking: Adtran Products Catalog, Percent Discount Band - R,W1,L,L3 (Private Label ProServices and WLAN): 29%								
6	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove Adtran Networking Products Catalog Networking: Adtran Products Catalog, Percent Discount Band - X (ProCloud Service): 25%								
7	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove Adtran Networking Products Catalog Networking: Adtran Products Catalog, Percent Discount Band - T (Training): 0.00%								
8	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove Adtran Networking Products Catalog Networking: Adtran Products Catalog, Percent Discount Band - G (Cables, Total Access 1500, OPTI and MX): 3%								

All terms, conditions, and any amendments to solicitation are part of this contract as if fully reproduced herein .

Approved:



Purchasing Director

APPROVALS			
Date	Status Before	Status After	Approver

3

1600000049	Document Phase Final	Document Description MA- Networking Products and Services - Adtran	Page 4 of 4
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Purpose:

Establish a contract from the items listed for all state agencies. Contract prices are available to all local governmental agencies and schools.

Note that this contract is for Adtran Networking Products and Services only. Catalog items such as servers, telephony equipment and other non-core products or endpoint devices are not available from this contract.

Default:

When a vendor defaults on a contract/purchase order, the State can procure the goods or services from other sources and hold the vendor responsible for any excess in price/handling. The vendor may be barred from bidding for an indeterminate period per the Code of Administrative Procedure.

Freight:

Bid is F.O.B. destination. Any freight charges must be included in the bid prices. Do not include freight as separate line item.

If expedited shipping is requested, those charges may be passed on to the end user. Any expedited rate charges must be substantiated with written documentation from the courier or USPS.

Contract period:

Establish a 12 month contract with an option to extend for a second, third, fourth, and fifth 12 month period with the same pricing, terms and conditions. The second, third, fourth, or fifth 12 month period, if agreed by both parties, would begin the day after the first, second, third, or fourth 12 month period expires. Any successive extension must have written approval of both the state and vendor no later than 30 days prior to expiration of the previous 12 month period.

Biddable Situation:

Bids may be solicited for any product included in this contract where an immediate/emergency need exists, including large quantities. The decision of the Purchasing Director as to what constitutes a biddable situation shall be final and shall not be construed as a breach of contract.

The State reserves the right to bid the financing of a project associated with a purchase made from this contract.

Quote Requirement:

All quotes to end users shall include the catalog price as well as the discounted price. An awarded vendor may offer volume discounts for large quantity purchases.

Administrative fee:

Awarded bidder(s) are to pay the State an administrative fee for all sales made under this contract. This fee will be One (1)% (0.01) of the total dollar amount for all sales. The fee is to be paid each month before the 20th and will represent a single, one-time payment for all sales made in the prior month and as adjusted for errors associated with earlier months. This fee is not to be listed as a separate cost on invoices. The awarded bidder(s) will be required to provide a summary report each month before the 20th listing sales made during the prior calendar month. This report is to include the report contract number, purchasing entity, sales amount, and fee amount. A report is due even when there is no activity. This report is to be sent electronically to telecom.admin@isd.alabama.gov. A copy of the summary report is to also accompany the payment. The remittance is to be identified with the reporting month and contract number.

Remittance is to be payable to the "State of Alabama Department of Finance" and be sent to:

Alabama Department of Finance
 Division of Accounting and Administration
 PO Box 300658
 Montgomery, Alabama 36130-0658



State of Alabama
Department of Finance
Division of Purchasing
Master Agreement
Modification

CONTRACT INFORMATION

MASTER AGREEMENT NUMBER: MA 999 16000000050

NOT TO EXCEED AMOUNT:

Begin Date: 05/20/2016

Procurement Folder: 36202

Expiration Date: 05/19/2017

Procurement Type: Master Agreement

Solicitation Number:

Replaces Award Document:

Award Date:

Replaced by Award Document:

Modification Date: 05/17/16

Version Number: 2

CONTACT INFORMATION

REQUESTOR:

Jennifer Loretz

242-7370

jennifer.loretz@purchasing.alabama.gov

ISSUER:

Jennifer Loretz

242-7370

jennifer.loretz@purchasing.alabama.gov

BUYER:

CONTRACT DESCRIPTION

MA- Networking Products and Services - Adtran

Award Reference: RFB 010 16000000013

Ship To:

Bill To:

REASON FOR MODIFICATION

VENDOR INFORMATION

Name /Address:

VC000004787: GOVCONNECTION INC

706 MILFORD RD

MERRIMACK NH 03054

Contact:

Laura Woudstra

444-444-4444

lwoudstra@Govconnection.Com

COMMODITY / SERVICE INFORMATION

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
1	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove Adtran Networking Products Catalog Networking: Adtran Products Catalog, Percent Discount Band - A, CAN (General Hardware): 37%								
2	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove Adtran Networking Products Catalog Networking: Adtran Products Catalog, Percent Discount Band - B,K,C,C1,C2 (Routers, Switches and IPT): 44%								
3	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove Adtran Networking Products Catalog Networking: Adtran Products Catalog, Percent Discount Band - D (Tracer): 25%								
4	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove Adtran Networking Products Catalog Networking: Adtran Products Catalog, Percent Discount Band - E,E1,E2,E3,E4 and F (ProServices, Accessories and Software): 13%								
5	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove Adtran Networking Products Catalog Networking: Adtran Products Catalog, Percent Discount Band - R,W1,L,L3 (Private Label ProServices and WLAN): 35%								
6	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove Adtran Networking Products Catalog Networking: Adtran Products Catalog, Percent Discount Band - X (ProCloud Service): 25%								
7	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove Adtran Networking Products Catalog Networking: Adtran Products Catalog, Percent Discount Band - T (Training): 0.00%								
8	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove Adtran Networking Products Catalog Networking: Adtran Products Catalog, Percent Discount Band - G (Cables, Total Access 1500, OPTI and MX): 4%								

All terms, conditions, and any amendments to solicitation are part of this contract as if fully reproduced herein .

Approved: 
Purchasing Director

APPROVALS

Date	Status Before	Status After	Approver

Final

16000000050	Document Phase Final	Document Description MA- Networking Products and Services - Adtran	Page 4 of 4
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Purpose:

Establish a contract from the items listed for all state agencies. Contract prices are available to all local governmental agencies and schools.

Note that this contract is for Adtran Networking Products and Services only. Catalog items such as servers, telephony equipment and other non-core products or endpoint devices are not available from this contract.

Default:

When a vendor defaults on a contract/purchase order, the State can procure the goods or services from other sources and hold the vendor responsible for any excess in price/handling. The vendor may be barred from bidding for an indeterminate period per the Code of Administrative Procedure.

Freight:

Bid is F.O.B. destination. Any freight charges must be included in the bid prices. Do not include freight as separate line item.

If expedited shipping is requested, those charges may be passed on to the end user. Any expedited rate charges must be substantiated with written documentation from the courier or USPS.

Contract period:

Establish a 12 month contract with an option to extend for a second, third, fourth, and fifth 12 month period with the same pricing, terms and conditions. The second, third, fourth, or fifth 12 month period, if agreed by both parties, would begin the day after the first, second, third, or fourth 12 month period expires. Any successive extension must have written approval of both the state and vendor no later than 30 days prior to expiration of the previous 12 month period.

Biddable Situation:

Bids may be solicited for any product included in this contract where an immediate/emergency need exists, including large quantities. The decision of the Purchasing Director as to what constitutes a biddable situation shall be final and shall not be construed as a breach of contract.

The State reserves the right to bid the financing of a project associated with a purchase made from this contract.

Quote Requirement:

All quotes to end users shall include the catalog price as well as the discounted price. An awarded vendor may offer volume discounts for large quantity purchases.

Administrative fee:

Awarded bidder(s) are to pay the State an administrative fee for all sales made under this contract. This fee will be One (1)% (0.01) of the total dollar amount for all sales. The fee is to be paid each month before the 20th and will represent a single, one-time payment for all sales made in the prior month and as adjusted for errors associated with earlier months. This fee is not to be listed as a separate cost on invoices. The awarded bidder(s) will be required to provide a summary report each month before the 20th listing sales made during the prior calendar month. This report is to include the report contract number, purchasing entity, sales amount, and fee amount. A report is due even when there is no activity. This report is to be sent electronically to telecom.admin@isd.alabama.gov. A copy of the summary report is to also accompany the payment. The remittance is to be identified with the reporting month and contract number.

Remittance is to be payable to the "State of Alabama Department of Finance" and be sent to:

Alabama Department of Finance
 Division of Accounting and Administration
 PO Box 300658
 Montgomery, Alabama 36130-0658



**State of Alabama
Department of Finance
Division of Purchasing
Master Agreement**

New

CONTRACT INFORMATION	
MASTER AGREEMENT NUMBER: MA 999 16000000051	NOT TO EXCEED AMOUNT:
Begin Date: 05/20/2016	Procurement Folder: 36202
Expiration Date: 05/19/2017	Procurement Type: Master Agreement
Solicitation Number:	Replaces Award Document:
Award Date:	Replaced by Award Document:
Modification Date: 05/17/16	Version Number: 1

CONTACT INFORMATION		
REQUESTOR: Jennifer Loretz 242-7370 jennifer.loretz@purchasing.alabama.gov	ISSUER: Jennifer Loretz 242-7370 jennifer.loretz@purchasing.alabama.gov	BUYER:

CONTRACT DESCRIPTION
MA- Networking Products and Services - Adtran Award Reference: RFB 010 16000000013

Ship To:  **Bill To:**

REASON FOR MODIFICATION

VENDOR INFORMATION	
Name /Address: VC000004834: BLACK BOX NETWORK SERVICES, INC 1010 HALEY RD MUFREESBORO TN 37129	Contact: RUSTY ASHMORE 615-624-5603 Rusty.Ashmore@blackbox.com

COMMODITY / SERVICE INFORMATION								
Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
1	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
9625800 - Professional Services (Not Otherwise Classified) Vendor's Technical Services Networking: Technical Services Catalog, Percent Discount: 25%								

All terms, conditions, and any amendments to solicitation are part of this contract as if fully reproduced herein .

Approved: 
Purchasing Director

APPROVALS			
Date	Status Before	Status After	Approver

3

16000000051	Document Phase Final	Document Description MA- Networking Products and Services - Adtran	Page 3 of 3
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Purpose:

Establish a contract from the items listed for all state agencies. Contract prices are available to all local governmental agencies and schools.

Note that this contract is for Adtran Networking Products and Services only. Catalog items such as servers, telephony equipment and other non-core products or endpoint devices are not available from this contract.

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Freight:

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Contract period:

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Biddable Situation:

Bids may be solicited for any product included in this contract where an immediate/emergency need exists, including large quantities. The decision of the Purchasing Director as to what constitutes a biddable situation shall be final and shall not be construed as a breach of contract.

The State reserves the right to bid the financing of a project associated with a purchase made from this contract.

Quote Requirement:

All quotes to end users shall include the catalog price as well as the discounted price. An awarded vendor may offer volume discounts for large quantity purchases.

Administrative fee:

Awarded bidder(s) are to pay the State an administrative fee for all sales made under this contract. This fee will be One (1)% (0.01) of the total dollar amount for all sales. The fee is to be paid each month before the 20th and will represent a single, one-time payment for all sales made in the prior month and as adjusted for errors associated with earlier months. This fee is not to be listed as a separate cost on invoices. The awarded bidder(s) will be required to provide a summary report each month before the 20th listing sales made during the prior calendar month. This report is to include the report contract number, purchasing entity, sales amount, and fee amount. A report is due even when there is no activity. This report is to be sent electronically to telecom.admin@isd.alabama.gov. A copy of the summary report is to also accompany the payment. The remittance is to be identified with the reporting month and contract number.

Remittance is to be payable to the "State of Alabama Department of Finance" and be sent to:

Alabama Department of Finance
 Division of Accounting and Administration
 PO Box 300658
 Montgomery, Alabama 36130-0658



State of Alabama
Department of Finance
Division of Purchasing
Master Agreement

New

CONTRACT INFORMATION

MASTER AGREEMENT NUMBER: MA 999 16000000052

NOT TO EXCEED AMOUNT:

Begin Date: 05/20/2016

Procurement Folder: 36202

Expiration Date: 05/19/2017

Procurement Type: Master Agreement

Solicitation Number:

Replaces Award Document:

Award Date:

Replaced by Award Document:

Modification Date: 05/17/16

Version Number: 1

CONTACT INFORMATION

REQUESTOR:

Jennifer Loretz

242-7370

jennifer.loretz@purchasing.alabama.gov

ISSUER:

Jennifer Loretz

242-7370

jennifer.loretz@purchasing.alabama.gov

BUYER:

CONTRACT DESCRIPTION

MA- Networking Products and Services - Adtran

Award Reference: RFB 010 16000000013

Ship To:

Bill To:

REASON FOR MODIFICATION

VENDOR INFORMATION

Name /Address:

VC000051575: Integrated Communications Inc

19387 Nuclear Plant Road

Tanner AL 35671

Contact:

Richard Phillips

2562165655

Rphillips@Icommonline.Com

COMMODITY / SERVICE INFORMATION

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
1	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove
 Adtran Networking Products Catalog
 Networking: Adtran Products Catalog, Percent Discount Band - A, CAN (General Hardware): 44%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
2	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove
 Adtran Networking Products Catalog
 Networking: Adtran Products Catalog, Percent Discount Band - B,K,C,C1,C2 (Routers, Switches and IPT): 48%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
3	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove
 Adtran Networking Products Catalog
 Networking: Adtran Products Catalog, Percent Discount Band - D (Tracer): 33%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
4	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove
 Adtran Networking Products Catalog
 Networking: Adtran Products Catalog, Percent Discount Band - E,E1,E2,E3,E4 and F (ProServices, Accessories and Software): 21%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
5	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove
 Adtran Networking Products Catalog
 Networking: Adtran Products Catalog, Percent Discount Band - R,W1,L,L3 (Private Label ProServices and WLAN); 35%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
6	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove
 Adtran Networking Products Catalog
 Networking: Adtran Products Catalog, Percent Discount Band - X (ProCloud Service): 30%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
7	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove
 Adtran Networking Products Catalog
 Networking: Adtran Products Catalog, Percent Discount Band - T (Training): 5%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
8	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove
 Adtran Networking Products Catalog
 Networking: Adtran Products Catalog, Percent Discount Band - G (Cables, Total Access 1500, OPTI and MX): 99.9%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
9	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

9625800 - Professional Services (Not Otherwise Classified)
 Vendor's Technical Services
 Networking: Technical Services Catalog, Percent Discount: 50%

All terms, conditions, and any amendments to solicitation are part of this contract as if fully reproduced herein .

Approved:



Purchasing Director

APPROVALS			
Date	Status Before	Status After	Approver

3

16000000052	Document Phase Final	Document Description MA- Networking Products and Services - Adtran	Page 4 of 4
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Purpose:

Establish a contract from the items listed for all state agencies. Contract prices are available to all local governmental agencies and schools.

Note that this contract is for Adtran Networking Products and Services only. Catalog items such as servers, telephony equipment and other non-core products or endpoint devices are not available from this contract.

Default:

When a vendor defaults on a contract/purchase order, the State can procure the goods or services from other sources and hold the vendor responsible for any excess in price/handling. The vendor may be barred from bidding for an indeterminate period per the Code of Administrative Procedure.

Freight:

Bid is F.O.B. destination. Any freight charges must be included in the bid prices. Do not include freight as separate line item.

If expedited shipping is requested, those charges may be passed on to the end user. Any expedited rate charges must be substantiated with written documentation from the courier or USPS.

Contract period:

Establish a 12 month contract with an option to extend for a second, third, fourth, and fifth 12 month period with the same pricing, terms and conditions. The second, third, fourth, or fifth 12 month period, if agreed by both parties, would begin the day after the first, second, third, or fourth 12 month period expires. Any successive extension must have written approval of both the state and vendor no later than 30 days prior to expiration of the previous 12 month period.

Biddable Situation:

Bids may be solicited for any product included in this contract where an immediate/emergency need exists, including large quantities. The decision of the Purchasing Director as to what constitutes a biddable situation shall be final and shall not be construed as a breach of contract.

The State reserves the right to bid the financing of a project associated with a purchase made from this contract.

Quote Requirement:

All quotes to end users shall include the catalog price as well as the discounted price. An awarded vendor may offer volume discounts for large quantity purchases.

Administrative fee:

Awarded bidder(s) are to pay the State an administrative fee for all sales made under this contract. This fee will be One (1)% (0.01) of the total dollar amount for all sales. The fee is to be paid each month before the 20th and will represent a single, one-time payment for all sales made in the prior month and as adjusted for errors associated with earlier months. This fee is not to be listed as a separate cost on invoices. The awarded bidder(s) will be required to provide a summary report each month before the 20th listing sales made during the prior calendar month. This report is to include the report contract number, purchasing entity, sales amount, and fee amount. A report is due even when there is no activity. This report is to be sent electronically to telecom.admin@isd.alabama.gov. A copy of the summary report is to also accompany the payment. The remittance is to be identified with the reporting month and contract number.

Remittance is to be payable to the "State of Alabama Department of Finance" and be sent to:

Alabama Department of Finance
 Division of Accounting and Administration
 PO Box 300658
 Montgomery, Alabama 36130-0658



**State of Alabama
Department of Finance
Division of Purchasing
Master Agreement**

New

CONTRACT INFORMATION	
MASTER AGREEMENT NUMBER: MA 999 16000000053	NOT TO EXCEED AMOUNT:
Begin Date: 05/20/2016	Procurement Folder: 36202
Expiration Date: 05/19/2017	Procurement Type: Master Agreement
Solicitation Number:	Replaces Award Document:
Award Date:	Replaced by Award Document:
Modification Date: 05/17/16	Version Number: 1

CONTACT INFORMATION		
REQUESTOR: Jennifer Loretz 242-7370 jennifer.loretz@purchasing.alabama.gov	ISSUER: Jennifer Loretz 242-7370 jennifer.loretz@purchasing.alabama.gov	BUYER:

CONTRACT DESCRIPTION	
MA- Networking Products and Services - Adtran	
Award Reference: RFB 010 16000000013	
Ship To:	Bill To:

REASON FOR MODIFICATION

VENDOR INFORMATION	
Name /Address: VC000053403: Dynetics, Inc. PO Box 5500 Huntsville AL 35814-5500	Contact: Victoria Myers 2567135010 Sales@Dynetics.Com

COMMODITY / SERVICE INFORMATION

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
1	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove Adtran Networking Products Catalog Networking: Adtran Products Catalog, Percent Discount Band - A, CAN (General Hardware): 42%								
2	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove Adtran Networking Products Catalog Networking: Adtran Products Catalog, Percent Discount Band - B,K,C,C1,C2 (Routers, Switches and IPT): 49%								
3	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove Adtran Networking Products Catalog Networking: Adtran Products Catalog, Percent Discount Band - D (Tracer): 25%								
4	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove Adtran Networking Products Catalog Networking: Adtran Products Catalog, Percent Discount Band - E,E1,E2,E3,E4 and F (ProServices, Accessories and Software): 16.5%								
5	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove Adtran Networking Products Catalog Networking: Adtran Products Catalog, Percent Discount Band - R,W1,L,L3 (Private Label ProServices and WLAN): 41%								
6	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove Adtran Networking Products Catalog Networking: Adtran Products Catalog, Percent Discount Band - X (ProCloud Service): 28%								
7	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove Adtran Networking Products Catalog Networking: Adtran Products Catalog, Percent Discount Band - T (Training): 0.00%								
8	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove Adtran Networking Products Catalog Networking: Adtran Products Catalog, Percent Discount Band - G (Cables, Total Access 1500, OPTI and MX): 12%								
9	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
9625800 - Professional Services (Not Otherwise Classified) Vendor's Technical Services Networking: Technical Services Catalog, Percent Discount: 8%								

All terms, conditions, and any amendments to solicitation are part of this contract as if fully reproduced herein .

Approved: 

Purchasing Director

APPROVALS			
Date	Status Before	Status After	Approver

FINAL

16000000053	Document Phase Final	Document Description MA- Networking Products and Services - Adtran	Page 4 of 4
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Purpose:

Establish a contract from the items listed for all state agencies. Contract prices are available to all local governmental agencies and schools.

Note that this contract is for Adtran Networking Products and Services only. Catalog items such as servers, telephony equipment and other non-core products or endpoint devices are not available from this contract.

Default:

When a vendor defaults on a contract/purchase order, the State can procure the goods or services from other sources and hold the vendor responsible for any excess in price/handling. The vendor may be barred from bidding for an indeterminate period per the Code of Administrative Procedure.

Freight:

Bid is F.O.B. destination. Any freight charges must be included in the bid prices. Do not include freight as separate line item.

If expedited shipping is requested, those charges may be passed on to the end user. Any expedited rate charges must be substantiated with written documentation from the courier or USPS.

Contract period:

Establish a 12 month contract with an option to extend for a second, third, fourth, and fifth 12 month period with the same pricing, terms and conditions. The second, third, fourth, or fifth 12 month period, if agreed by both parties, would begin the day after the first, second, third, or fourth 12 month period expires. Any successive extension must have written approval of both the state and vendor no later than 30 days prior to expiration of the previous 12 month period.

Biddable Situation:

Bids may be solicited for any product included in this contract where an immediate/emergency need exists, including large quantities. The decision of the Purchasing Director as to what constitutes a biddable situation shall be final and shall not be construed as a breach of contract.

The State reserves the right to bid the financing of a project associated with a purchase made from this contract.

Quote Requirement:

All quotes to end users shall include the catalog price as well as the discounted price. An awarded vendor may offer volume discounts for large quantity purchases.

Administrative fee:

Awarded bidder(s) are to pay the State an administrative fee for all sales made under this contract. This fee will be One (1)% (0.01) of the total dollar amount for all sales. The fee is to be paid each month before the 20th and will represent a single, one-time payment for all sales made in the prior month and as adjusted for errors associated with earlier months. This fee is not to be listed as a separate cost on invoices. The awarded bidder(s) will be required to provide a summary report each month before the 20th listing sales made during the prior calendar month. This report is to include the report contract number, purchasing entity, sales amount, and fee amount. A report is due even when there is no activity. This report is to be sent electronically to telecom.admin@isd.alabama.gov. A copy of the summary report is to also accompany the payment. The remittance is to be identified with the reporting month and contract number.

Remittance is to be payable to the "State of Alabama Department of Finance" and be sent to:

Alabama Department of Finance
 Division of Accounting and Administration
 PO Box 300658
 Montgomery, Alabama 36130-0658



**State of Alabama
Department of Finance
Division of Purchasing
Master Agreement**

New

CONTRACT INFORMATION	
MASTER AGREEMENT NUMBER: MA 999 16000000054	NOT TO EXCEED AMOUNT:
Begin Date: 05/20/2016	Procurement Folder: 36202
Expiration Date: 05/19/2017	Procurement Type: Master Agreement
Solicitation Number:	Replaces Award Document:
Award Date:	Replaced by Award Document:
Modification Date: 05/17/16	Version Number: 1

CONTACT INFORMATION		
REQUESTOR: Jennifer Loretz 242-7370 jennifer.lorenz@purchasing.alabama.gov	ISSUER: Jennifer Loretz 242-7370 jennifer.lorenz@purchasing.alabama.gov	BUYER:

CONTRACT DESCRIPTION	
MA- Networking Products and Services - Adtran	
Award Reference: RFB 010 16000000013	
Ship To:	Bill To:

REASON FOR MODIFICATION

VENDOR INFORMATION	
Name /Address:	Contact:
VC000056159: Information Transport Solutions	Ginny Lambert
P.O. Box 1211	3345671993
Wetumpka AL 36092	Ginny.Lambert@Its-Networks.Com

COMMODITY / SERVICE INFORMATION

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
1	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove Adtran Networking Products Catalog Networking: Adtran Products Catalog, Percent Discount Band - A, CAN (General Hardware): 37%								
2	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove Adtran Networking Products Catalog Networking: Adtran Products Catalog, Percent Discount Band - B,K,C,C1,C2 (Routers, Switches and IPT): 45%								
3	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove Adtran Networking Products Catalog Networking: Adtran Products Catalog, Percent Discount Band - D (Tracer): 25%								
4	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove Adtran Networking Products Catalog Networking: Adtran Products Catalog, Percent Discount Band - E,E1,E2,E3,E4 and F (ProServices, Accessories and Software): 12%								
5	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove Adtran Networking Products Catalog Networking: Adtran Products Catalog, Percent Discount Band - R,W1,L,L3 (Private Label ProServices and WLAN): 35%								
6	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove Adtran Networking Products Catalog Networking: Adtran Products Catalog, Percent Discount Band - X (ProCloud Service): 25%								
7	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove Adtran Networking Products Catalog Networking: Adtran Products Catalog, Percent Discount Band - T (Training): 0.00%								
8	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove Adtran Networking Products Catalog Networking: Adtran Products Catalog, Percent Discount Band - G (Cables, Total Access 1500, OPTI and MX): 6%								

All terms, conditions, and any amendments to solicitation are part of this contract as if fully reproduced herein .

Approved:



Purchasing Director

APPROVALS			
Date	Status Before	Status After	Approver

3

16000000054	Document Phase Final	Document Description MA- Networking Products and Services - Adtran	Page 4 of 4
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Purpose:

Establish a contract from the items listed for all state agencies. Contract prices are available to all local governmental agencies and schools.

Note that this contract is for Adtran Networking Products and Services only. Catalog items such as servers, telephony equipment and other non-core products or endpoint devices are not available from this contract.

Default:

When a vendor defaults on a contract/purchase order, the State can procure the goods or services from other sources and hold the vendor responsible for any excess in price/handling. The vendor may be barred from bidding for an indeterminate period per the Code of Administrative Procedure.

Freight:

Bid is F.O.B. destination. Any freight charges must be included in the bid prices. Do not include freight as separate line item.

If expedited shipping is requested, those charges may be passed on to the end user. Any expedited rate charges must be substantiated with written documentation from the courier or USPS.

Contract period:

Establish a 12 month contract with an option to extend for a second, third, fourth, and fifth 12 month period with the same pricing, terms and conditions. The second, third, fourth, or fifth 12 month period, if agreed by both parties, would begin the day after the first, second, third, or fourth 12 month period expires. Any successive extension must have written approval of both the state and vendor no later than 30 days prior to expiration of the previous 12 month period.

Biddable Situation:

Bids may be solicited for any product included in this contract where an immediate/emergency need exists, including large quantities. The decision of the Purchasing Director as to what constitutes a biddable situation shall be final and shall not be construed as a breach of contract.

The State reserves the right to bid the financing of a project associated with a purchase made from this contract.

Quote Requirement:

All quotes to end users shall include the catalog price as well as the discounted price. An awarded vendor may offer volume discounts for large quantity purchases.

Administrative fee:

Awarded bidder(s) are to pay the State an administrative fee for all sales made under this contract. This fee will be One (1)% (0.01) of the total dollar amount for all sales. The fee is to be paid each month before the 20th and will represent a single, one-time payment for all sales made in the prior month and as adjusted for errors associated with earlier months. This fee is not to be listed as a separate cost on invoices. The awarded bidder(s) will be required to provide a summary report each month before the 20th listing sales made during the prior calendar month. This report is to include the report contract number, purchasing entity, sales amount, and fee amount. A report is due even when there is no activity. This report is to be sent electronically to telecom.admin@isd.alabama.gov. A copy of the summary report is to also accompany the payment. The remittance is to be identified with the reporting month and contract number.

Remittance is to be payable to the "State of Alabama Department of Finance" and be sent to:

Alabama Department of Finance
 Division of Accounting and Administration
 PO Box 300658
 Montgomery, Alabama 36130-0658



State of Alabama
Department of Finance
Division of Purchasing
Master Agreement

New

CONTRACT INFORMATION

MASTER AGREEMENT NUMBER: MA 999 16000000055

NOT TO EXCEED AMOUNT:

Begin Date: 05/20/2016

Procurement Folder: 36202

Expiration Date: 05/19/2017

Procurement Type: Master Agreement

Solicitation Number:

Replaces Award Document:

Award Date:

Replaced by Award Document:

Modification Date: 05/17/16

Version Number: 1

CONTACT INFORMATION

REQUESTOR:

Jennifer Loretz

242-7370

jennifer.loretz@purchasing.alabama.gov

ISSUER:

Jennifer Loretz

242-7370

jennifer.loretz@purchasing.alabama.gov

BUYER:

CONTRACT DESCRIPTION

MA- Networking Products and Services - Adtran

Award Reference: RFB 010 16000000013

Ship To:

Bill To:

REASON FOR MODIFICATION

VENDOR INFORMATION

Name /Address:

VC000057072: Office Management Systems

5911 Greenwood Parkway

Bessemer AL 35022

Contact:

Sandra Jones

2055652229

Sjones@Logistasolutions.Com

COMMODITY / SERVICE INFORMATION

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
1	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove Adtran Networking Products Catalog Networking: Adtran Products Catalog, Percent Discount Band - A, CAN (General Hardware): 41.5%								
2	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove Adtran Networking Products Catalog Networking: Adtran Products Catalog, Percent Discount Band - B,K,C,C1,C2 (Routers, Switches and IPT): 49%								
3	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove Adtran Networking Products Catalog Networking: Adtran Products Catalog, Percent Discount Band - D (Tracer): 27%								
4	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove Adtran Networking Products Catalog Networking: Adtran Products Catalog, Percent Discount Band - E,E1,E2,E3,E4 and F (ProServices, Accessories and Software): 17%								
5	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove Adtran Networking Products Catalog Networking: Adtran Products Catalog, Percent Discount Band - R,W1,L,L3 (Private Label ProServices and WLAN): 39%								
6	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove Adtran Networking Products Catalog Networking: Adtran Products Catalog, Percent Discount Band - X (ProCloud Service): 28%								
7	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove Adtran Networking Products Catalog Networking: Adtran Products Catalog, Percent Discount Band - T (Training): 0.00%								
8	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove Adtran Networking Products Catalog Networking: Adtran Products Catalog, Percent Discount Band - G (Cables, Total Access 1500, OPTI and MX): 12%								
9	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
9625800 - Professional Services (Not Otherwise Classified) Vendor's Technical Services Networking: Technical Services Catalog, Percent Discount: 20%								

All terms, conditions, and any amendments to solicitation are part of this contract as if fully reproduced herein .

Approved:



Purchasing Director

APPROVALS			
Date	Status Before	Status After	Approver

3

16000000055	Document Phase Final	Document Description MA- Networking Products and Services - Adtran	Page 4 of 4
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Purpose:

Establish a contract from the items listed for all state agencies. Contract prices are available to all local governmental agencies and schools.

Note that this contract is for Adtran Networking Products and Services only. Catalog items such as servers, telephony equipment and other non-core products or endpoint devices are not available from this contract.

Default:

When a vendor defaults on a contract/purchase order, the State can procure the goods or services from other sources and hold the vendor responsible for any excess in price/handling. The vendor may be barred from bidding for an indeterminate period per the Code of Administrative Procedure.

Freight:

Bid is F.O.B. destination. Any freight charges must be included in the bid prices. Do not include freight as separate line item.

If expedited shipping is requested, those charges may be passed on to the end user. Any expedited rate charges must be substantiated with written documentation from the courier or USPS.

Contract period:

Establish a 12 month contract with an option to extend for a second, third, fourth, and fifth 12 month period with the same pricing, terms and conditions. The second, third, fourth, or fifth 12 month period, if agreed by both parties, would begin the day after the first, second, third, or fourth 12 month period expires. Any successive extension must have written approval of both the state and vendor no later than 30 days prior to expiration of the previous 12 month period.

Biddable Situation:

Bids may be solicited for any product included in this contract where an immediate/emergency need exists, including large quantities. The decision of the Purchasing Director as to what constitutes a biddable situation shall be final and shall not be construed as a breach of contract.

The State reserves the right to bid the financing of a project associated with a purchase made from this contract.

Quote Requirement:

All quotes to end users shall include the catalog price as well as the discounted price. An awarded vendor may offer volume discounts for large quantity purchases.

Administrative fee:

Awarded bidder(s) are to pay the State an administrative fee for all sales made under this contract. This fee will be One (1)% (0.01) of the total dollar amount for all sales. The fee is to be paid each month before the 20th and will represent a single, one-time payment for all sales made in the prior month and as adjusted for errors associated with earlier months. This fee is not to be listed as a separate cost on invoices. The awarded bidder(s) will be required to provide a summary report each month before the 20th listing sales made during the prior calendar month. This report is to include the report contract number, purchasing entity, sales amount, and fee amount. A report is due even when there is no activity. This report is to be sent electronically to telecom.admin@isd.alabama.gov. A copy of the summary report is to also accompany the payment. The remittance is to be identified with the reporting month and contract number.

Remittance is to be payable to the "State of Alabama Department of Finance" and be sent to:

Alabama Department of Finance
Division of Accounting and Administration
PO Box 300658
Montgomery, Alabama 36130-0658



State of Alabama
Department of Finance
Division of Purchasing
Master Agreement

New

CONTRACT INFORMATION

MASTER AGREEMENT NUMBER: MA 999 16000000056

NOT TO EXCEED AMOUNT:

Begin Date: 05/20/2016

Procurement Folder: 36202

Expiration Date: 05/19/2017

Procurement Type: Master Agreement

Solicitation Number:

Replaces Award Document:

Award Date:

Replaced by Award Document:

Modification Date: 05/17/16

Version Number: 1

CONTACT INFORMATION

REQUESTOR:

Jennifer Loretz
242-7370
jennifer.loretz@purchasing.alabama.gov

ISSUER:

Jennifer Loretz
242-7370
jennifer.loretz@purchasing.alabama.gov

BUYER:

CONTRACT DESCRIPTION

MA- Networking Products and Services - Adtran
Award Reference: RFB 010 16000000013

Ship To:

Bill To:

REASON FOR MODIFICATION

VENDOR INFORMATION

Name /Address:

VC000117091: Walker and Associates, Inc.
7129 Old Hwy 52 N
Welcome NC 27374

Contact:

John Lackey
3367315474
John.Lackey@Walkerfirst.Com

COMMODITY / SERVICE INFORMATION

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
1	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove Adtran Networking Products Catalog Networking: Adtran Products Catalog, Percent Discount Band - A, CAN (General Hardware): 39.23%								
2	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove Adtran Networking Products Catalog Networking: Adtran Products Catalog, Percent Discount Band - B,K,C,C1,C2 (Routers, Switches and IPT): 46.82%								
3	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove Adtran Networking Products Catalog Networking: Adtran Products Catalog, Percent Discount Band - D (Tracer): 24.04%								
4	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove Adtran Networking Products Catalog Networking: Adtran Products Catalog, Percent Discount Band - E,E1,E2,E3,E4 and F (ProServices, Accessories and Software): 13.18%								
5	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove Adtran Networking Products Catalog Networking: Adtran Products Catalog, Percent Discount Band - R,W1,L,L3 (Private Label ProServices and WLAN): 37.06%								
6	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove Adtran Networking Products Catalog Networking: Adtran Products Catalog, Percent Discount Band - X (ProCloud Service): 26.21%								
7	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove Adtran Networking Products Catalog Networking: Adtran Products Catalog, Percent Discount Band - T (Training): -8.52% (this is an 8.52% markup applied to the list price)								
8	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove Adtran Networking Products Catalog Networking: Adtran Products Catalog, Percent Discount Band - G (Cables, Total Access 1500, OPTI and MX): 5.59%								

All terms, conditions, and any amendments to solicitation are part of this contract as if fully reproduced herein .

Approved: 
Purchasing Director

APPROVALS			
Date	Status Before	Status After	Approver



16000000056	Document Phase Final	Document Description MA- Networking Products and Services - Adtran	Page 4 of 4
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Purpose:

Establish a contract from the items listed for all state agencies. Contract prices are available to all local governmental agencies and schools.

Note that this contract is for Adtran Networking Products and Services only. Catalog items such as servers, telephony equipment and other non-core products or endpoint devices are not available from this contract.

Default:

When a vendor defaults on a contract/purchase order, the State can procure the goods or services from other sources and hold the vendor responsible for any excess in price/handling. The vendor may be barred from bidding for an indeterminate period per the Code of Administrative Procedure.

Freight:

Bid is F.O.B. destination. Any freight charges must be included in the bid prices. Do not include freight as separate line item.

If expedited shipping is requested, those charges may be passed on to the end user. Any expedited rate charges must be substantiated with written documentation from the courier or USPS.

Contract period:

Establish a 12 month contract with an option to extend for a second, third, fourth, and fifth 12 month period with the same pricing, terms and conditions. The second, third, fourth, or fifth 12 month period, if agreed by both parties, would begin the day after the first, second, third, or fourth 12 month period expires. Any successive extension must have written approval of both the state and vendor no later than 30 days prior to expiration of the previous 12 month period.

Biddable Situation:

Bids may be solicited for any product included in this contract where an immediate/emergency need exists, including large quantities. The decision of the Purchasing Director as to what constitutes a biddable situation shall be final and shall not be construed as a breach of contract.

The State reserves the right to bid the financing of a project associated with a purchase made from this contract.

Quote Requirement:

All quotes to end users shall include the catalog price as well as the discounted price. An awarded vendor may offer volume discounts for large quantity purchases.

Administrative fee:

Awarded bidder(s) are to pay the State an administrative fee for all sales made under this contract. This fee will be One (1)% (0.01) of the total dollar amount for all sales. The fee is to be paid each month before the 20th and will represent a single, one-time payment for all sales made in the prior month and as adjusted for errors associated with earlier months. This fee is not to be listed as a separate cost on invoices. The awarded bidder(s) will be required to provide a summary report each month before the 20th listing sales made during the prior calendar month. This report is to include the report contract number, purchasing entity, sales amount, and fee amount. A report is due even when there is no activity. This report is to be sent electronically to telecom.admin@isd.alabama.gov. A copy of the summary report is to also accompany the payment. The remittance is to be identified with the reporting month and contract number.

Remittance is to be payable to the "State of Alabama Department of Finance" and be sent to:

Alabama Department of Finance
 Division of Accounting and Administration
 PO Box 300658
 Montgomery, Alabama 36130-0658