



State of Alabama  
Department of Finance  
Division of Purchasing  
Master Agreement

New

**CONTRACT INFORMATION**

**MASTER AGREEMENT NUMBER:** MA 999 16000000097

**NOT TO EXCEED AMOUNT:**

Begin Date: 08/01/2016

Procurement Folder: 120103

Expiration Date: 07/31/2017

Procurement Type: Master Agreement

Solicitation Number:

Replaces Award Document:

Award Date:

Replaced by Award Document:

Modification Date: 07/31/16

Version Number: 1

**CONTACT INFORMATION**

**REQUESTOR:**

Jennifer Loretz

334-242-7370

jennifer.loretz@purchasing.alabama.gov

**ISSUER:**

Jennifer Loretz

334-242-7370

jennifer.loretz@purchasing.alabama.gov

**BUYER:**

Jennifer Loretz

334-242-7370

jennifer.loretz@purchasing.alabama.gov

**CONTRACT DESCRIPTION**

MA- Networking Products and Support, Gigamon, Inc.

Award Reference: RFB010 16000000036

**Ship To:**

**Bill To:**

**REASON FOR MODIFICATION**

**VENDOR INFORMATION**

**Name /Address:**

VC000040558: Carousel Industries

389 Strathaven Drive

Pelham AL 35124

**Contact:**

James Lambert

800-401-0760 EXT: 7571

Jlambert@Carouselindustries.Com

**COMMODITY / SERVICE INFORMATION**

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
1	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove Gigamon, Inc. Products and Support Catalog Gigamon, Inc. Products and Support Catalog: Percent Discount - Hardware Products (e.g., Upgrades, GigaVUE, G-SECURE, and G-TAP family): 22.5%								
Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
2	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove Gigamon, Inc. Products and Support Catalog Gigamon, Inc. Products and Support Catalog: Percent Discount - Software Products (e.g., Licenses, White Box, Fabric Manager, and Virtual Machines): 22.5%								
Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
3	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove Gigamon, Inc. Products and Support Catalog Gigamon, Inc. Products and Support Catalog: Percent Discount - Accessories and Spares (e.g., transceivers, cable, chasis, and fans): 22.5%								
Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
4	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove Gigamon, Inc. Products and Support Catalog Gigamon, Inc. Products and Support Catalog: Percent Discount - Product Support (e.g., standard, renewal, premium, upgrade services): 0%								

All terms, conditions, and any amendments to solicitation are part of this contract as if fully reproduced herein .

Approved:



Purchasing Director

APPROVALS			
Date	Status Before	Status After	Approver

1600000097	<b>Document Phase</b> Final	<b>Document Description</b> MA- Networking Products and Support, Gigamon, Inc.	<b>Page 3</b> of 3
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**Purpose:**

Establish a contract from the items listed for all state agencies. Contract prices are available to all local governmental agencies and schools.

Note that this contract is for Gigamon, Inc. Networking Products and Services only. Catalog items such as servers, telephony equipment and other non-core products or endpoint devices are not available from this contract.

**Default:**

When a vendor defaults on a contract/purchase order, the State can procure the goods or services from other sources and hold the vendor responsible for any excess in price/handling. The vendor may be barred from bidding for an indeterminate period per the Code of Administrative Procedure.

**Freight:**

Bid is F.O.B. destination. Any freight charges must be included in the bid prices. Do not include freight as separate line item.

If expedited shipping is requested, those charges may be passed on to the end user. Any expedited rate charges must be substantiated with written documentation from the courier or USPS.

**Contract period:**

Establish a 12 month contract with an option to extend for a second, third, fourth, and fifth 12 month period with the same pricing, terms and conditions. The second, third, fourth, or fifth 12 month period, if agreed by both parties, would begin the day after the first, second, third, or fourth 12 month period expires. Any successive extension must have written approval of both the state and vendor no later than 30 days prior to expiration of the previous 12 month period.

**Biddable Situation:**

Bids may be solicited for any product included in this contract where an immediate/emergency need exists, including large quantities. The decision of the Purchasing Director as to what constitutes a biddable situation shall be final and shall not be construed as a breach of contract.

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**Quote Requirement:**

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Remittance is to be payable to the "State of Alabama Department of Finance" and be sent to:

Alabama Department of Finance  
 Division of Accounting and Administration  
 PO Box 300658  
 Montgomery, Alabama 36130-0658



State of Alabama  
Department of Finance  
Division of Purchasing  
Master Agreement  
Modification

**CONTRACT INFORMATION**

**MASTER AGREEMENT NUMBER:** MA 999 1600000098

**NOT TO EXCEED AMOUNT:**

Begin Date: 08/01/2016

Procurement Folder: 120103

Expiration Date: 07/31/2017

Procurement Type: Master Agreement

Solicitation Number:

Replaces Award Document:

Award Date:

Replaced by Award Document:

Modification Date: 08/02/16

Version Number: 2

**CONTACT INFORMATION**

**REQUESTOR:**

Jennifer Loretz  
334-242-7370  
jennifer.loretz@purchasing.alabama.gov

**ISSUER:**

Jennifer Loretz  
334-242-7370  
jennifer.loretz@purchasing.alabama.gov

**BUYER:**

Jennifer Loretz  
334-242-7370  
jennifer.loretz@purchasing.alabama.gov

**CONTRACT DESCRIPTION**

MA- Network Products and Support, Gigamon, Inc.  
Award Reference: RFB 010 16000000036

**Ship To:**

**Bill To:**

**REASON FOR MODIFICATION**

**VENDOR INFORMATION**

**Name /Address:**

VC000056565: Teklinks Inc  
201 Summit Parkway  
Birmingham AL 35209

**Contact:**

Nancy Rockett  
2053146600  
Nrockett@Teklinks.Com

**COMMODITY / SERVICE INFORMATION**

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
1	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove Gigamon, Inc. Products and Support Catalog Gigamon, Inc. Products and Support Catalog: Percent Discount - Hardware Products (e.g., Upgrades, GigaVUE, G-SECURE, and G-TAP family): 20%								
2	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove Gigamon, Inc. Products and Support Catalog Gigamon, Inc. Products and Support Catalog: Percent Discount - Software Products (e.g., Licenses, White Box, Fabric Manager, and Virtual Machines): 20%								
3	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove Gigamon, Inc. Products and Support Catalog Gigamon, Inc. Products and Support Catalog: Percent Discount - Accessories and Spares (e.g., transceivers, cable, chasis, and fans): 20%								
4	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove Gigamon, Inc. Products and Support Catalog Gigamon, Inc. Products and Support Catalog: Percent Discount - Product Support (e.g., standard, renewal, premium, upgrade services): 1%								

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Approved:



Purchasing Director

APPROVALS			
Date	Status Before	Status After	Approver

1600000098	<b>Document Phase</b> Final	<b>Document Description</b> MA- Network Products and Support, Gigamon, Inc.	<b>Page 3</b> of 3
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Alabama Department of Finance  
 Division of Accounting and Administration  
 PO Box 300658  
 Montgomery, Alabama 36130-0658



State of Alabama  
Department of Finance  
Division of Purchasing  
Master Agreement  
New

**CONTRACT INFORMATION**

**MASTER AGREEMENT NUMBER:** MA 999 16000000099

**NOT TO EXCEED AMOUNT:**

Begin Date: 08/01/2016

Procurement Folder: 120103

Expiration Date: 07/31/2017

Procurement Type: Master Agreement

Solicitation Number:

Replaces Award Document:

Award Date:

Replaced by Award Document:

Modification Date: 07/31/16

Version Number: 1

**CONTACT INFORMATION**

**REQUESTOR:**

Jennifer Loretz  
334-242-7370  
jennifer.loretz@purchasing.alabama.gov

**ISSUER:**

Jennifer Loretz  
334-242-7370  
jennifer.loretz@purchasing.alabama.gov

**BUYER:**

Jennifer Loretz  
334-242-7370  
jennifer.loretz@purchasing.alabama.gov

**CONTRACT DESCRIPTION**

MA- Network Products and Support, Gigamon, Inc.  
Award Reference: RFB 010 160000000036

**Ship To:**

**Bill To:**

**REASON FOR MODIFICATION**

**VENDOR INFORMATION**

**Name /Address:**

VC000115095: Lps Integration, Inc.  
5300 Virginia Way #200  
Brentwood TN 37027

**Contact:**

Patrick Mote  
205-531-2531  
pmote@lpsintegration.com

**COMMODITY / SERVICE INFORMATION**

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
1	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove Gigamon, Inc. Products and Support Catalog Gigamon, Inc. Products and Support Catalog: Percent Discount - Hardware Products (e.g., Upgrades, GigaVUE, G-SECURE, and G-TAP family): 29%								
2	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove Gigamon, Inc. Products and Support Catalog Gigamon, Inc. Products and Support Catalog: Percent Discount - Software Products (e.g., Licenses, White Box, Fabric Manager, and Virtual Machines): 29%								
3	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove Gigamon, Inc. Products and Support Catalog Gigamon, Inc. Products and Support Catalog: Percent Discount - Accessories and Spares (e.g., transceivers, cable, chasis, and fans): 29%								
4	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove Gigamon, Inc. Products and Support Catalog Gigamon, Inc. Products and Support Catalog: Percent Discount - Product Support (e.g., standard, renewal, premium, upgrade services): 4%								

All terms, conditions, and any amendments to solicitation are part of this contract as if fully reproduced herein .

Approved:



Purchasing Director

APPROVALS			
Date	Status Before	Status After	Approver

16000000099	<b>Document Phase</b> Final	<b>Document Description</b> MA- Network Products and Support, Gigamon, Inc.	<b>Page 3</b> of 3
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**Purpose:**

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 Montgomery, Alabama 36130-0658



State of Alabama  
Department of Finance  
Division of Purchasing  
Master Agreement

New

**CONTRACT INFORMATION**

**MASTER AGREEMENT NUMBER:** MA 999 16000000100

**NOT TO EXCEED AMOUNT:**

Begin Date: 08/01/2016

Procurement Folder: 120103

Expiration Date: 07/31/2017

Procurement Type: Master Agreement

Solicitation Number:

Replaces Award Document:

Award Date:

Replaced by Award Document:

Modification Date: 07/31/16

Version Number: 1

**CONTACT INFORMATION**

**REQUESTOR:**

Jennifer Loretz  
334-242-7370  
jennifer.loretz@purchasing.alabama.gov

**ISSUER:**

Jennifer Loretz  
334-242-7370  
jennifer.loretz@purchasing.alabama.gov

**BUYER:**

Jennifer Loretz  
334-242-7370  
jennifer.loretz@purchasing.alabama.gov

**CONTRACT DESCRIPTION**

MA- Network Products and Support, Gigamon, Inc.

Award Reference: RFB 010 160000000036

**Ship To:**

**Bill To:**

**REASON FOR MODIFICATION**

**VENDOR INFORMATION**

**Name /Address:**

VC000117471: Layer 3 Communications  
1450 Oakbrook Dr  
Suite 900  
Norcross GA 30093

**Contact:**

Dean Hicks  
7702255300  
Dhicks@Layer3COM.Com

**COMMODITY / SERVICE INFORMATION**

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
1	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove  
 Gigamon, Inc. Products and Support Catalog  
 Gigamon, Inc. Products and Support Catalog: Percent Discount - Hardware Products (e.g., Upgrades, GigaVUE, G-SECURE, and G-TAP family): 12.5%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
2	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove  
 Gigamon, Inc. Products and Support Catalog  
 Gigamon, Inc. Products and Support Catalog: Percent Discount - Software Products (e.g., Licenses, White Box, Fabric Manager, and Virtual Machines): 9.5%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
3	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove  
 Gigamon, Inc. Products and Support Catalog  
 Gigamon, Inc. Products and Support Catalog: Percent Discount - Accessories and Spares (e.g., transceivers, cable, chasis, and fans): 12.5%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
4	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove  
 Gigamon, Inc. Products and Support Catalog  
 Gigamon, Inc. Products and Support Catalog: Percent Discount - Product Support (e.g., standard, renewal, premium, upgrade services): 0%

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Approved:



Purchasing Director

APPROVALS			
Date	Status Before	Status After	Approver

1600000100	<b>Document Phase</b> Final	<b>Document Description</b> MA- Network Products and Support, Gigamon, Inc.	<b>Page 3</b> of 3
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State of Alabama  
Department of Finance  
Division of Purchasing  
Master Agreement

New

**CONTRACT INFORMATION**

**MASTER AGREEMENT NUMBER:** MA 999 16000000101

**NOT TO EXCEED AMOUNT:**

Begin Date: 08/01/2016

Procurement Folder: 120103

Expiration Date: 07/31/2017

Procurement Type: Master Agreement

Solicitation Number:

Replaces Award Document:

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Modification Date: 07/31/16

Version Number: 1

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**REQUESTOR:**

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**BUYER:**

Jennifer Loretz  
334-242-7370  
jennifer.loretz@purchasing.alabama.gov

**CONTRACT DESCRIPTION**

MA- Network Products and Support, Gigamon, Inc.  
Award Reference: RFB 010 160000000036

**Ship To:**

**Bill To:**

**REASON FOR MODIFICATION**

**VENDOR INFORMATION**

**Name /Address:**

VS000008518: GuidePoint Security LLC  
2201 Cooperative Way  
Herndon VA 20171

**Contact:**

Michelle Mickwee  
205-516-7664  
michelle.mickwee@guidepointsecurity.com

**COMMODITY / SERVICE INFORMATION**

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
1	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove  
 Gigamon, Inc. Products and Support Catalog  
 Gigamon, Inc. Products and Support Catalog: Percent Discount - Hardware Products (e.g., Upgrades, GigaVUE, G-SECURE, and G-TAP family): 25%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
2	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove  
 Gigamon, Inc. Products and Support Catalog  
 Gigamon, Inc. Products and Support Catalog: Percent Discount - Software Products (e.g., Licenses, White Box, Fabric Manager, and Virtual Machines): 25%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
3	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383300 - Communications: Networking, Linking, Fiber Modems, Power Ove  
 Gigamon, Inc. Products and Support Catalog  
 Gigamon, Inc. Products and Support Catalog: Percent Discount - Accessories and Spares (e.g., transceivers, cable, chasis, and fans): 25%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
4	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

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 Gigamon, Inc. Products and Support Catalog  
 Gigamon, Inc. Products and Support Catalog: Percent Discount - Product Support (e.g., standard, renewal, premium, upgrade services): 0%

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Approved:



Purchasing Director

APPROVALS			
Date	Status Before	Status After	Approver

1600000101	<b>Document Phase</b> Final	<b>Document Description</b> MA- Network Products and Support, Gigamon, Inc.	<b>Page 3</b> of 3
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**Purpose:**

Establish a contract from the items listed for all state agencies. Contract prices are available to all local governmental agencies and schools.

Note that this contract is for Gigamon, Inc. Networking Products and Services only. Catalog items such as servers, telephony equipment and other non-core products or endpoint devices are not available from this contract.

**Default:**

When a vendor defaults on a contract/purchase order, the State can procure the goods or services from other sources and hold the vendor responsible for any excess in price/handling. The vendor may be barred from bidding for an indeterminate period per the Code of Administrative Procedure.

**Freight:**

Bid is F.O.B. destination. Any freight charges must be included in the bid prices. Do not include freight as separate line item.

If expedited shipping is requested, those charges may be passed on to the end user. Any expedited rate charges must be substantiated with written documentation from the courier or USPS.

**Contract period:**

Establish a 12 month contract with an option to extend for a second, third, fourth, and fifth 12 month period with the same pricing, terms and conditions. The second, third, fourth, or fifth 12 month period, if agreed by both parties, would begin the day after the first, second, third, or fourth 12 month period expires. Any successive extension must have written approval of both the state and vendor no later than 30 days prior to expiration of the previous 12 month period.

**Biddable Situation:**

Bids may be solicited for any product included in this contract where an immediate/emergency need exists, including large quantities. The decision of the Purchasing Director as to what constitutes a biddable situation shall be final and shall not be construed as a breach of contract.

The State reserves the right to bid the financing of a project associated with a purchase made from this contract.

**Quote Requirement:**

All quotes to end users shall include the catalog price as well as the discounted price. An awarded vendor may offer volume discounts for large quantity purchases.

**Administrative fee:**

Awarded bidder(s) are to pay the State an administrative fee for all sales made under this contract. This fee will be One (1)% (0.01) of the total dollar amount for all sales. The fee is to be paid each month before the 20th and will represent a single, one-time payment for all sales made in the prior month and as adjusted for errors associated with earlier months. This fee is not to be listed as a separate cost on invoices. The awarded bidder(s) will be required to provide a summary report each month before the 20th listing sales made during the prior calendar month. This report is to include the report contract number, purchasing entity, sales amount, and fee amount. A report is due even when there is no activity. This report is to be sent electronically to [telecom.admin@isd.alabama.gov](mailto:telecom.admin@isd.alabama.gov). A copy of the summary report is to also accompany the payment. The remittance is to be identified with the reporting month and contract number.

Remittance is to be payable to the "State of Alabama Department of Finance" and be sent to:

Alabama Department of Finance  
Division of Accounting and Administration  
PO Box 300658  
Montgomery, Alabama 36130-0658