



State of Alabama  
Department of Finance  
Division of Purchasing  
Master Agreement

**Modification**

**CONTRACT INFORMATION**

**MASTER AGREEMENT NUMBER:** MA 999 16000000048

**NOT TO EXCEED AMOUNT:**

Begin Date: 05/20/2016

Procurement Folder: 36202

Expiration Date: 05/19/2019

Procurement Type: Master Agreement

Solicitation Number:

Replaces Award Document:

Award Date:

Replaced by Award Document:

Modification Date: 05/04/18

Version Number: 3

**CONTACT INFORMATION**

**REQUESTOR:**

Jennifer Loretz  
334-242-7370  
jennifer.loretz@purchasing.alabama.gov

**ISSUER:**

Jennifer Loretz  
334-242-7370  
jennifer.loretz@purchasing.alabama.gov

**BUYER:**

Jennifer Loretz  
334-242-7370  
jennifer.loretz@purchasing.alabama.gov

**CONTRACT DESCRIPTION**

MA- Networking Products and Services - Adtran  
Award Reference: RFB 010 16000000013

**Ship To:**

**Bill To:**

**REASON FOR MODIFICATION**

Contract Renewed

**VENDOR INFORMATION**

**Name /Address:**

VC000001692: Pinnacle Networx, LLC  
73888 Tallasse Highway  
Wetumpka AL 36092

**Contact:**

Sherri Mummey  
334-472-2007  
info@4pnx.com

**COMMODITY / SERVICE INFORMATION**

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
1	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

83833 - Communications: Networking, Linking, Fiber Modems, Power Ove  
 Adtran Networking Products Catalog  
 Networking: Adtran Products Catalog, Percent Discount Band - A, CAN (General Hardware): 41.1%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
2	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

83833 - Communications: Networking, Linking, Fiber Modems, Power Ove  
 Adtran Networking Products Catalog  
 Networking: Adtran Products Catalog, Percent Discount Band - B,K,C,C1,C2 (Routers, Switches and IPT): 48.9%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
3	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

83833 - Communications: Networking, Linking, Fiber Modems, Power Ove  
 Adtran Networking Products Catalog  
 Networking: Adtran Products Catalog, Percent Discount Band - D (Tracer): 22.3%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
4	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

83833 - Communications: Networking, Linking, Fiber Modems, Power Ove  
 Adtran Networking Products Catalog  
 Networking: Adtran Products Catalog, Percent Discount Band - E,E1,E2,E3,E4 and F (ProServices, Accessories and Software): 15%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
5	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

83833 - Communications: Networking, Linking, Fiber Modems, Power Ove  
 Adtran Networking Products Catalog  
 Networking: Adtran Products Catalog, Percent Discount Band - R,W1,L,L3 (Private Label ProServices and WLAN): 35.6%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
6	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

83833 - Communications: Networking, Linking, Fiber Modems, Power Ove  
 Adtran Networking Products Catalog  
 Networking: Adtran Products Catalog, Percent Discount Band - X ( ProCloud Service): 24.5%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
7	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383300 - [DO NOT USE. Use 5-digit code instead.]  
 DO NOT USE. USE LINE 10  
 Networking: Adtran Products Catalog, Percent Discount Band - T (Training): 0.00%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
8	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

83833 - Communications: Networking, Linking, Fiber Modems, Power Ove  
 Adtran Networking Products Catalog  
 Networking: Adtran Products Catalog, Percent Discount Band - G (Cables, Total Access 1500, OPTI and MX): 15%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
9	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

9625800 - [DO NOT USE. Use 5-digit code instead.]  
 DO NOT USE. USE LINE 11  
 Networking: Technical Services Catalog, Percent Discount: 20%

**COMMODITY / SERVICE INFORMATION**

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
10	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

83833 - Communications: Networking, Linking, Fiber Modems, Power Ove  
 Adtran Networking Products Catalog  
 Networking: Adtran Products Catalog, Percent Discount Band - T (Training): 0.00%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
11	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

96258 - Professional Services (Not Otherwise Classified)  
 Vendor's Technical Services  
 Networking: Technical Services Catalog, Percent Discount: 20%

All terms, conditions, and any amendments to solicitation are part of this contract as if fully reproduced herein .

Approved:



**Purchasing Director**

APPROVALS			
Date	Status Before	Status After	Approver

Final

1600000048	<b>Document Phase</b> Final	<b>Document Description</b> MA- Networking Products and Services - Adtran	<b>Page 4</b> of 4
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**Purpose:**

Establish a contract from the items listed for all state agencies. Contract prices are available to all local governmental agencies and schools.

Note that this contract is for Adtran Networking Products and Services only. Catalog items such as servers, telephony equipment and other non-core products or endpoint devices are not available from this contract.

**Default:**

When a vendor defaults on a contract/purchase order, the State can procure the goods or services from other sources and hold the vendor responsible for any excess in price/handling. The vendor may be barred from bidding for an indeterminate period per the Code of Administrative Procedure.

**Freight:**

Bid is F.O.B. destination. Any freight charges must be included in the bid prices. Do not include freight as separate line item.

If expedited shipping is requested, those charges may be passed on to the end user. Any expedited rate charges must be substantiated with written documentation from the courier or USPS.

**Contract period:**

Establish a 12 month contract with an option to extend for a second, third, fourth, and fifth 12 month period with the same pricing, terms and conditions. The second, third, fourth, or fifth 12 month period, if agreed by both parties, would begin the day after the first, second, third, or fourth 12 month period expires. Any successive extension must have written approval of both the state and vendor no later than 30 days prior to expiration of the previous 12 month period.

**Biddable Situation:**

Bids may be solicited for any product included in this contract where an immediate/emergency need exists, including large quantities. The decision of the Purchasing Director as to what constitutes a biddable situation shall be final and shall not be construed as a breach of contract.

The State reserves the right to bid the financing of a project associated with a purchase made from this contract.

**Quote Requirement:**

All quotes to end users shall include the catalog price as well as the discounted price. An awarded vendor may offer volume discounts for large quantity purchases.

**Administrative fee:**

Awarded bidder(s) are to pay the State an administrative fee for all sales made under this contract. This fee will be One (1)% (0.01) of the total dollar amount for all sales. The fee is to be paid each month before the 20th and will represent a single, one-time payment for all sales made in the prior month and as adjusted for errors associated with earlier months. This fee is not to be listed as a separate cost on invoices. The awarded bidder(s) will be required to provide a summary report each month before the 20th listing sales made during the prior calendar month. This report is to include the report contract number, purchasing entity, sales amount, and fee amount. A report is due even when there is no activity. This report is to be sent electronically to [telecom.admin@isd.alabama.gov](mailto:telecom.admin@isd.alabama.gov). A copy of the summary report is to also accompany the payment. The remittance is to be identified with the reporting month and contract number.

Remittance is to be payable to the "State of Alabama Department of Finance" and be sent to:

Alabama Department of Finance  
 Division of Accounting and Administration  
 PO Box 300658  
 Montgomery, Alabama 36130-0658



State of Alabama  
Department of Finance  
Division of Purchasing  
Master Agreement

**Modification**

**CONTRACT INFORMATION**

**MASTER AGREEMENT NUMBER:** MA 999 16000000049

**NOT TO EXCEED AMOUNT:**

Begin Date: 05/20/2016

Procurement Folder: 36202

Expiration Date: 05/19/2019

Procurement Type: Master Agreement

Solicitation Number:

Replaces Award Document:

Award Date:

Replaced by Award Document:

Modification Date: 05/04/18

Version Number: 3

**CONTACT INFORMATION**

**REQUESTOR:**

Jennifer Loretz  
334-242-7370  
jennifer.loretz@purchasing.alabama.gov

**ISSUER:**

Jennifer Loretz  
334-242-7370  
jennifer.loretz@purchasing.alabama.gov

**BUYER:**

Jennifer Loretz  
334-242-7370  
jennifer.loretz@purchasing.alabama.gov

**CONTRACT DESCRIPTION**

MA- Networking Products and Services - Adtran  
Award Reference: RFB 010 16000000013

**Ship To:**

**Bill To:**

**REASON FOR MODIFICATION**

Contract Renewed

**VENDOR INFORMATION**

**Name /Address:**

VC000004136: SHI INTERNATIONAL CORP  
290 DAVIDSON AVE  
SOMERSET NJ 08873

**Contact:**

ERIC GOODMAN  
800-715-3197  
southeastteam@SHI.com

**COMMODITY / SERVICE INFORMATION**

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
1	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

83833 - Communications: Networking, Linking, Fiber Modems, Power Ove  
 Adtran Networking Products Catalog  
 Networking: Adtran Products Catalog, Percent Discount Band - A, CAN (General Hardware): 30%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
2	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

83833 - Communications: Networking, Linking, Fiber Modems, Power Ove  
 Adtran Networking Products Catalog  
 Networking: Adtran Products Catalog, Percent Discount Band - B,K,C,C1,C2 (Routers, Switches and IPT): 38%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
3	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

83833 - Communications: Networking, Linking, Fiber Modems, Power Ove  
 Adtran Networking Products Catalog  
 Networking: Adtran Products Catalog, Percent Discount Band - D (Tracer): 26%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
4	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

83833 - Communications: Networking, Linking, Fiber Modems, Power Ove  
 Adtran Networking Products Catalog  
 Networking: Adtran Products Catalog, Percent Discount Band - E,E1,E2,E3,E4 and F (ProServices, Accessories and Software): 8%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
5	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

83833 - Communications: Networking, Linking, Fiber Modems, Power Ove  
 Adtran Networking Products Catalog  
 Networking: Adtran Products Catalog, Percent Discount Band - R,W1,L,L3 (Private Label ProServices and WLAN): 29%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
6	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

83833 - Communications: Networking, Linking, Fiber Modems, Power Ove  
 Adtran Networking Products Catalog  
 Networking: Adtran Products Catalog, Percent Discount Band - X ( ProCloud Service): 25%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
7	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

83833 - Communications: Networking, Linking, Fiber Modems, Power Ove  
 Adtran Networking Products Catalog  
 Networking: Adtran Products Catalog, Percent Discount Band - T (Training): 0.00%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
8	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

83833 - Communications: Networking, Linking, Fiber Modems, Power Ove  
 Adtran Networking Products Catalog  
 Networking: Adtran Products Catalog, Percent Discount Band - G (Cables, Total Access 1500, OPTI and MX): 3%

All terms, conditions, and any amendments to solicitation are part of this contract as if fully reproduced herein .

Approved:



**Purchasing Director**

APPROVALS			
Date	Status Before	Status After	Approver

**Final**

1600000049	<b>Document Phase</b> Final	<b>Document Description</b> MA- Networking Products and Services - Adtran	<b>Page 4</b> of 4
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**Purpose:**

Establish a contract from the items listed for all state agencies. Contract prices are available to all local governmental agencies and schools.

Note that this contract is for Adtran Networking Products and Services only. Catalog items such as servers, telephony equipment and other non-core products or endpoint devices are not available from this contract.

**Default:**

When a vendor defaults on a contract/purchase order, the State can procure the goods or services from other sources and hold the vendor responsible for any excess in price/handling. The vendor may be barred from bidding for an indeterminate period per the Code of Administrative Procedure.

**Freight:**

Bid is F.O.B. destination. Any freight charges must be included in the bid prices. Do not include freight as separate line item.

If expedited shipping is requested, those charges may be passed on to the end user. Any expedited rate charges must be substantiated with written documentation from the courier or USPS.

**Contract period:**

Establish a 12 month contract with an option to extend for a second, third, fourth, and fifth 12 month period with the same pricing, terms and conditions. The second, third, fourth, or fifth 12 month period, if agreed by both parties, would begin the day after the first, second, third, or fourth 12 month period expires. Any successive extension must have written approval of both the state and vendor no later than 30 days prior to expiration of the previous 12 month period.

**Biddable Situation:**

Bids may be solicited for any product included in this contract where an immediate/emergency need exists, including large quantities. The decision of the Purchasing Director as to what constitutes a biddable situation shall be final and shall not be construed as a breach of contract.

The State reserves the right to bid the financing of a project associated with a purchase made from this contract.

**Quote Requirement:**

All quotes to end users shall include the catalog price as well as the discounted price. An awarded vendor may offer volume discounts for large quantity purchases.

**Administrative fee:**

Awarded bidder(s) are to pay the State an administrative fee for all sales made under this contract. This fee will be One (1)% (0.01) of the total dollar amount for all sales. The fee is to be paid each month before the 20th and will represent a single, one-time payment for all sales made in the prior month and as adjusted for errors associated with earlier months. This fee is not to be listed as a separate cost on invoices. The awarded bidder(s) will be required to provide a summary report each month before the 20th listing sales made during the prior calendar month. This report is to include the report contract number, purchasing entity, sales amount, and fee amount. A report is due even when there is no activity. This report is to be sent electronically to [telecom.admin@isd.alabama.gov](mailto:telecom.admin@isd.alabama.gov). A copy of the summary report is to also accompany the payment. The remittance is to be identified with the reporting month and contract number.

Remittance is to be payable to the "State of Alabama Department of Finance" and be sent to:

Alabama Department of Finance  
 Division of Accounting and Administration  
 PO Box 300658  
 Montgomery, Alabama 36130-0658





**State of Alabama  
Department of Finance  
Division of Purchasing  
Master Agreement**

**Modification**

**CONTRACT INFORMATION**

**MASTER AGREEMENT NUMBER: MA 999 1600000050**

**NOT TO EXCEED AMOUNT:**

Begin Date: 05/20/2016

Procurement Folder: 36202

Expiration Date: 05/19/2019

Procurement Type: Master Agreement

Solicitation Number:

Replaces Award Document:

Award Date:

Replaced by Award Document:

Modification Date: 05/04/18

Version Number: 4

**CONTACT INFORMATION**

**REQUESTOR:**

Jennifer Loretz  
334-242-7370  
jennifer.loretz@purchasing.alabama.gov

**ISSUER:**

Jennifer Loretz  
334-242-7370  
jennifer.loretz@purchasing.alabama.gov

**BUYER:**

Jennifer Loretz  
334-242-7370  
jennifer.loretz@purchasing.alabama.gov

**CONTRACT DESCRIPTION**

MA- Networking Products and Services - Adtran  
Award Reference: RFB 010 1600000013

**Ship To:**

**Bill To:**

**REASON FOR MODIFICATION**

Contract Renewed

**VENDOR INFORMATION**

**Name /Address:**

VC000004787: GOVCONNECTION INC  
DBA: Connection  
PO Box 536477

**Contact:**

Laura Woudstra  
444-444-4444  
laura.woudstra@connection.com

PITTSBURGH PA 15253-5906

**COMMODITY / SERVICE INFORMATION**

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
1	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

83833 - Communications: Networking, Linking, Fiber Modems, Power Ove  
 Adtran Networking Products Catalog  
 Networking: Adtran Products Catalog, Percent Discount Band - A, CAN (General Hardware): 37%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
2	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

83833 - Communications: Networking, Linking, Fiber Modems, Power Ove  
 Adtran Networking Products Catalog  
 Networking: Adtran Products Catalog, Percent Discount Band - B,K,C,C1,C2 (Routers, Switches and IPT): 44%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
3	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

83833 - Communications: Networking, Linking, Fiber Modems, Power Ove  
 Adtran Networking Products Catalog  
 Networking: Adtran Products Catalog, Percent Discount Band - D (Tracer): 25%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
4	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

83833 - Communications: Networking, Linking, Fiber Modems, Power Ove  
 Adtran Networking Products Catalog  
 Networking: Adtran Products Catalog, Percent Discount Band - E,E1,E2,E3,E4 and F (ProServices, Accessories and Software): 13%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
5	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

83833 - Communications: Networking, Linking, Fiber Modems, Power Ove  
 Adtran Networking Products Catalog  
 Networking: Adtran Products Catalog, Percent Discount Band - R,W1,L,L3 (Private Label ProServices and WLAN): 35%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
6	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

83833 - Communications: Networking, Linking, Fiber Modems, Power Ove  
 Adtran Networking Products Catalog  
 Networking: Adtran Products Catalog, Percent Discount Band - X ( ProCloud Service): 25%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
7	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

83833 - Communications: Networking, Linking, Fiber Modems, Power Ove  
 Adtran Networking Products Catalog  
 Networking: Adtran Products Catalog, Percent Discount Band - T (Training): 0.00%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
8	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

83833 - Communications: Networking, Linking, Fiber Modems, Power Ove  
 Adtran Networking Products Catalog  
 Networking: Adtran Products Catalog, Percent Discount Band - G (Cables, Total Access 1500, OPTI and MX): 4%

All terms, conditions, and any amendments to solicitation are part of this contract as if fully reproduced herein .

Approved:



**Purchasing Director**

APPROVALS			
Date	Status Before	Status After	Approver

**Final**

1600000050	<b>Document Phase</b> Final	<b>Document Description</b> MA- Networking Products and Services - Adtran	<b>Page 4</b> of 4
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**Purpose:**

Establish a contract from the items listed for all state agencies. Contract prices are available to all local governmental agencies and schools.

Note that this contract is for Adtran Networking Products and Services only. Catalog items such as servers, telephony equipment and other non-core products or endpoint devices are not available from this contract.

**Default:**

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**Freight:**

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**Contract period:**

Establish a 12 month contract with an option to extend for a second, third, fourth, and fifth 12 month period with the same pricing, terms and conditions. The second, third, fourth, or fifth 12 month period, if agreed by both parties, would begin the day after the first, second, third, or fourth 12 month period expires. Any successive extension must have written approval of both the state and vendor no later than 30 days prior to expiration of the previous 12 month period.

**Biddable Situation:**

Bids may be solicited for any product included in this contract where an immediate/emergency need exists, including large quantities. The decision of the Purchasing Director as to what constitutes a biddable situation shall be final and shall not be construed as a breach of contract.

The State reserves the right to bid the financing of a project associated with a purchase made from this contract.

**Quote Requirement:**

All quotes to end users shall include the catalog price as well as the discounted price. An awarded vendor may offer volume discounts for large quantity purchases.

**Administrative fee:**

Awarded bidder(s) are to pay the State an administrative fee for all sales made under this contract. This fee will be One (1)% (0.01) of the total dollar amount for all sales. The fee is to be paid each month before the 20th and will represent a single, one-time payment for all sales made in the prior month and as adjusted for errors associated with earlier months. This fee is not to be listed as a separate cost on invoices. The awarded bidder(s) will be required to provide a summary report each month before the 20th listing sales made during the prior calendar month. This report is to include the report contract number, purchasing entity, sales amount, and fee amount. A report is due even when there is no activity. This report is to be sent electronically to [telecom.admin@isd.alabama.gov](mailto:telecom.admin@isd.alabama.gov). A copy of the summary report is to also accompany the payment. The remittance is to be identified with the reporting month and contract number.

Remittance is to be payable to the "State of Alabama Department of Finance" and be sent to:

Alabama Department of Finance  
 Division of Accounting and Administration  
 PO Box 300658  
 Montgomery, Alabama 36130-0658



State of Alabama  
Department of Finance  
Division of Purchasing  
Master Agreement

**Modification**

**CONTRACT INFORMATION**

**MASTER AGREEMENT NUMBER:** MA 999 16000000052

**NOT TO EXCEED AMOUNT:**

Begin Date: 05/20/2016

Procurement Folder: 36202

Expiration Date: 05/19/2019

Procurement Type: Master Agreement

Solicitation Number:

Replaces Award Document:

Award Date:

Replaced by Award Document:

Modification Date: 05/04/18

Version Number: 3

**CONTACT INFORMATION**

**REQUESTOR:**

Jennifer Loretz  
334-242-7370  
jennifer.loretz@purchasing.alabama.gov

**ISSUER:**

Jennifer Loretz  
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jennifer.loretz@purchasing.alabama.gov

**BUYER:**

Jennifer Loretz  
334-242-7370  
jennifer.loretz@purchasing.alabama.gov

**CONTRACT DESCRIPTION**

MA- Networking Products and Services - Adtran  
Award Reference: RFB 010 16000000013

**Ship To:**

**Bill To:**

**REASON FOR MODIFICATION**

Contract Renewed

**VENDOR INFORMATION**

**Name /Address:**

VC000051575: Integrated Communications Inc  
19387 Nuclear Plant Road  
Tanner AL 35671

**Contact:**

Richard Phillips  
2562165655  
Rphillips@Icommonline.Com

**COMMODITY / SERVICE INFORMATION**

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
1	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383300 - [DO NOT USE. Use 5-digit code instead.]  
 DO NOT USE. USE LINE 10  
 Networking: Adtran Products Catalog, Percent Discount Band - A, CAN (General Hardware): 44%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
2	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383300 - [DO NOT USE. Use 5-digit code instead.]  
 DO NOT USE. USE LINE 11  
 Networking: Adtran Products Catalog, Percent Discount Band - B,K,C,C1,C2 (Routers, Switches and IPT): 48%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
3	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

83833 - Communications: Networking, Linking, Fiber Modems, Power Ove  
 Adtran Networking Products Catalog  
 Networking: Adtran Products Catalog, Percent Discount Band - D (Tracer): 33%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
4	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383300 - [DO NOT USE. Use 5-digit code instead.]  
 DO NOT USE. USE LINE 12  
 Networking: Adtran Products Catalog, Percent Discount Band - E,E1,E2,E3,E4 and F (ProServices, Accessories and Software): 21%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
5	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383300 - [DO NOT USE. Use 5-digit code instead.]  
 DO NOT USE. USE LINE 13  
 Networking: Adtran Products Catalog, Percent Discount Band - R,W1,L,L3 (Private Label ProServices and WLAN); 35%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
6	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

83833 - Communications: Networking, Linking, Fiber Modems, Power Ove  
 Adtran Networking Products Catalog  
 Networking: Adtran Products Catalog, Percent Discount Band - X ( ProCloud Service): 30%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
7	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

83833 - Communications: Networking, Linking, Fiber Modems, Power Ove  
 Adtran Networking Products Catalog  
 Networking: Adtran Products Catalog, Percent Discount Band - T (Training): 5%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
8	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383300 - [DO NOT USE. Use 5-digit code instead.]  
 DO NOT USE. USE LINE 14  
 Networking: Adtran Products Catalog, Percent Discount Band - G (Cables, Total Access 1500, OPTI and MX): 99.9%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
9	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

9625800 - [DO NOT USE. Use 5-digit code instead.]  
 DO NOT USE. USE LINE 15  
 Networking: Technical Services Catalog, Percent Discount: 50%

**COMMODITY / SERVICE INFORMATION**

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
10	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

83833 - Communications: Networking, Linking, Fiber Modems, Power Ove  
 Adtran Networking Products Catalog  
 Networking: Adtran Products Catalog, Percent Discount Band - A, CAN (General Hardware): 44%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
11	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

83833 - Communications: Networking, Linking, Fiber Modems, Power Ove  
 Adtran Networking Products Catalog  
 Networking: Adtran Products Catalog, Percent Discount Band - B,K,C,C1,C2 (Routers, Switches and IPT): 48%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
12	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

83833 - Communications: Networking, Linking, Fiber Modems, Power Ove  
 Adtran Networking Products Catalog  
 Networking: Adtran Products Catalog, Percent Discount Band - E,E1,E2,E3,E4 and F (ProServices, Accessories and Software): 21%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
13	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

83833 - Communications: Networking, Linking, Fiber Modems, Power Ove  
 Adtran Networking Products Catalog  
 Networking: Adtran Products Catalog, Percent Discount Band - R,W1,L,L3 (Private Label ProServices and WLAN); 35%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
14	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

83833 - Communications: Networking, Linking, Fiber Modems, Power Ove  
 Adtran Networking Products Catalog  
 Networking: Adtran Products Catalog, Percent Discount Band - G (Cables, Total Access 1500, OPTI and MX): 99.9%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
15	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

96258 - Professional Services (Not Otherwise Classified)  
 Vendor's Technical Services  
 Networking: Technical Services Catalog, Percent Discount: 50%

All terms, conditions, and any amendments to solicitation are part of this contract as if fully reproduced herein .

Approved:



**Purchasing Director**

APPROVALS			
Date	Status Before	Status After	Approver

1600000052	<b>Document Phase</b> Final	<b>Document Description</b> MA- Networking Products and Services - Adtran	<b>Page 4</b> of 4
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**Purpose:**

Establish a contract from the items listed for all state agencies. Contract prices are available to all local governmental agencies and schools.

Note that this contract is for Adtran Networking Products and Services only. Catalog items such as servers, telephony equipment and other non-core products or endpoint devices are not available from this contract.

**Default:**

When a vendor defaults on a contract/purchase order, the State can procure the goods or services from other sources and hold the vendor responsible for any excess in price/handling. The vendor may be barred from bidding for an indeterminate period per the Code of Administrative Procedure.

**Freight:**

Bid is F.O.B. destination. Any freight charges must be included in the bid prices. Do not include freight as separate line item.

If expedited shipping is requested, those charges may be passed on to the end user. Any expedited rate charges must be substantiated with written documentation from the courier or USPS.

**Contract period:**

Establish a 12 month contract with an option to extend for a second, third, fourth, and fifth 12 month period with the same pricing, terms and conditions. The second, third, fourth, or fifth 12 month period, if agreed by both parties, would begin the day after the first, second, third, or fourth 12 month period expires. Any successive extension must have written approval of both the state and vendor no later than 30 days prior to expiration of the previous 12 month period.

**Biddable Situation:**

Bids may be solicited for any product included in this contract where an immediate/emergency need exists, including large quantities. The decision of the Purchasing Director as to what constitutes a biddable situation shall be final and shall not be construed as a breach of contract.

The State reserves the right to bid the financing of a project associated with a purchase made from this contract.

**Quote Requirement:**

All quotes to end users shall include the catalog price as well as the discounted price. An awarded vendor may offer volume discounts for large quantity purchases.

**Administrative fee:**

Awarded bidder(s) are to pay the State an administrative fee for all sales made under this contract. This fee will be One (1)% (0.01) of the total dollar amount for all sales. The fee is to be paid each month before the 20th and will represent a single, one-time payment for all sales made in the prior month and as adjusted for errors associated with earlier months. This fee is not to be listed as a separate cost on invoices. The awarded bidder(s) will be required to provide a summary report each month before the 20th listing sales made during the prior calendar month. This report is to include the report contract number, purchasing entity, sales amount, and fee amount. A report is due even when there is no activity. This report is to be sent electronically to [telecom.admin@isd.alabama.gov](mailto:telecom.admin@isd.alabama.gov). A copy of the summary report is to also accompany the payment. The remittance is to be identified with the reporting month and contract number.

Remittance is to be payable to the "State of Alabama Department of Finance" and be sent to:

Alabama Department of Finance  
 Division of Accounting and Administration  
 PO Box 300658  
 Montgomery, Alabama 36130-0658





**State of Alabama  
Department of Finance  
Division of Purchasing  
Master Agreement  
Modification**

CONTRACT INFORMATION	
<b>MASTER AGREEMENT NUMBER:</b> MA 999 16000000051	<b>NOT TO EXCEED AMOUNT:</b>
Begin Date: 05/20/2016	Procurement Folder: 36202
Expiration Date: 05/19/2019	Procurement Type: Master Agreement
Solicitation Number:	Replaces Award Document:
Award Date:	Replaced by Award Document:
Modification Date: 05/04/18	Version Number: 3

CONTACT INFORMATION		
<b>REQUESTOR:</b> Jennifer Loretz 334-242-7370 jennifer.loretz@purchasing.alabama.gov	<b>ISSUER:</b> Jennifer Loretz 334-242-7370 jennifer.loretz@purchasing.alabama.gov	<b>BUYER:</b> Jennifer Loretz 334-242-7370 jennifer.loretz@purchasing.alabama.gov

CONTRACT DESCRIPTION
MA- Networking Products and Services - Adtran Award Reference: RFB 010 16000000013


**Ship To:** \_\_\_\_\_ **Bill To:** \_\_\_\_\_

REASON FOR MODIFICATION
Contract Renewed

VENDOR INFORMATION	
<b>Name /Address:</b> VC000004834: Midwest Communications Technologies, Inc. DBA: Black Box Network Services 1010 HALEY RD  MUFREESBORO TN 37129	<b>Contact:</b> Lynn Langley 251-401-9876 Lynn.Langley@blackbox.com

COMMODITY / SERVICE INFORMATION								
Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
1	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00
96258 - Professional Services (Not Otherwise Classified) Vendor's Technical Services Networking: Technical Services Catalog, Percent Discount: 25%								

All terms, conditions, and any amendments to solicitation are part of this contract as if fully reproduced herein .

Approved:   
Purchasing Director

**APPROVALS**

<b>Date</b>	<b>Status Before</b>	<b>Status After</b>	<b>Approver</b>

**Final**

1600000051	<b>Document Phase</b> Final	<b>Document Description</b> MA- Networking Products and Services - Adtran	<b>Page 3</b> of 3
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**Purpose:**

Establish a contract from the items listed for all state agencies. Contract prices are available to all local governmental agencies and schools.

Note that this contract is for Adtran Networking Products and Services only. Catalog items such as servers, telephony equipment and other non-core products or endpoint devices are not available from this contract.

**Default:**

When a vendor defaults on a contract/purchase order, the State can procure the goods or services from other sources and hold the vendor responsible for any excess in price/handling. The vendor may be barred from bidding for an indeterminate period per the Code of Administrative Procedure.

**Freight:**

Bid is F.O.B. destination. Any freight charges must be included in the bid prices. Do not include freight as separate line item.

If expedited shipping is requested, those charges may be passed on to the end user. Any expedited rate charges must be substantiated with written documentation from the courier or USPS.

**Contract period:**

Establish a 12 month contract with an option to extend for a second, third, fourth, and fifth 12 month period with the same pricing, terms and conditions. The second, third, fourth, or fifth 12 month period, if agreed by both parties, would begin the day after the first, second, third, or fourth 12 month period expires. Any successive extension must have written approval of both the state and vendor no later than 30 days prior to expiration of the previous 12 month period.

**Biddable Situation:**

Bids may be solicited for any product included in this contract where an immediate/emergency need exists, including large quantities. The decision of the Purchasing Director as to what constitutes a biddable situation shall be final and shall not be construed as a breach of contract.

The State reserves the right to bid the financing of a project associated with a purchase made from this contract.

**Quote Requirement:**

All quotes to end users shall include the catalog price as well as the discounted price. An awarded vendor may offer volume discounts for large quantity purchases.

**Administrative fee:**

Awarded bidder(s) are to pay the State an administrative fee for all sales made under this contract. This fee will be One (1)% (0.01) of the total dollar amount for all sales. The fee is to be paid each month before the 20th and will represent a single, one-time payment for all sales made in the prior month and as adjusted for errors associated with earlier months. This fee is not to be listed as a separate cost on invoices. The awarded bidder(s) will be required to provide a summary report each month before the 20th listing sales made during the prior calendar month. This report is to include the report contract number, purchasing entity, sales amount, and fee amount. A report is due even when there is no activity. This report is to be sent electronically to [telecom.admin@isd.alabama.gov](mailto:telecom.admin@isd.alabama.gov). A copy of the summary report is to also accompany the payment. The remittance is to be identified with the reporting month and contract number.

Remittance is to be payable to the "State of Alabama Department of Finance" and be sent to:

Alabama Department of Finance  
 Division of Accounting and Administration  
 PO Box 300658  
 Montgomery, Alabama 36130-0658



**State of Alabama  
Department of Finance  
Division of Purchasing  
Master Agreement**

**Modification**

CONTRACT INFORMATION	
<b>MASTER AGREEMENT NUMBER:</b> MA 999 1600000053	<b>NOT TO EXCEED AMOUNT:</b>
Begin Date: 05/20/2016	Procurement Folder: 36202
Expiration Date: 05/19/2019	Procurement Type: Master Agreement
Solicitation Number:	Replaces Award Document:
Award Date:	Replaced by Award Document:
Modification Date: 05/04/18	Version Number: 3

CONTACT INFORMATION		
<b>REQUESTOR:</b> Jennifer Loretz 334-242-7370 jennifer.loretz@purchasing.alabama.gov	<b>ISSUER:</b> Jennifer Loretz 334-242-7370 jennifer.loretz@purchasing.alabama.gov	<b>BUYER:</b> Jennifer Loretz 334-242-7370 jennifer.loretz@purchasing.alabama.gov

CONTRACT DESCRIPTION
MA- Networking Products and Services - Adtran Award Reference: RFB 010 16000000013

**Ship To:** **Bill To:**

REASON FOR MODIFICATION
Contract Renewed

VENDOR INFORMATION	
<b>Name /Address:</b> VC000053403: Dynetics, Inc. PO Box 5500 Huntsville AL 35814-5500	<b>Contact:</b> Victoria Myers 2567135010 Sales@Dynetics.Com

**COMMODITY / SERVICE INFORMATION**

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
1	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

83833 - Communications: Networking, Linking, Fiber Modems, Power Ove  
 Adtran Networking Products Catalog  
 Networking: Adtran Products Catalog, Percent Discount Band - A, CAN (General Hardware): 42%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
2	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

83833 - Communications: Networking, Linking, Fiber Modems, Power Ove  
 Adtran Networking Products Catalog  
 Networking: Adtran Products Catalog, Percent Discount Band - B,K,C,C1,C2 (Routers, Switches and IPT): 49%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
3	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

83833 - Communications: Networking, Linking, Fiber Modems, Power Ove  
 Adtran Networking Products Catalog  
 Networking: Adtran Products Catalog, Percent Discount Band - D (Tracer): 25%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
4	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

83833 - Communications: Networking, Linking, Fiber Modems, Power Ove  
 Adtran Networking Products Catalog  
 Networking: Adtran Products Catalog, Percent Discount Band - E,E1,E2,E3,E4 and F (ProServices, Accessories and Software): 16.5%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
5	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

83833 - Communications: Networking, Linking, Fiber Modems, Power Ove  
 Adtran Networking Products Catalog  
 Networking: Adtran Products Catalog, Percent Discount Band - R,W1,L,L3 (Private Label ProServices and WLAN): 41%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
6	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

83833 - Communications: Networking, Linking, Fiber Modems, Power Ove  
 Adtran Networking Products Catalog  
 Networking: Adtran Products Catalog, Percent Discount Band - X ( ProCloud Service): 28%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
7	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

83833 - Communications: Networking, Linking, Fiber Modems, Power Ove  
 Adtran Networking Products Catalog  
 Networking: Adtran Products Catalog, Percent Discount Band - T (Training): 0.00%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
8	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

83833 - Communications: Networking, Linking, Fiber Modems, Power Ove  
 Adtran Networking Products Catalog  
 Networking: Adtran Products Catalog, Percent Discount Band - G (Cables, Total Access 1500, OPTI and MX): 12%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
9	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

96258 - Professional Services (Not Otherwise Classified)  
 Vendor's Technical Services  
 Networking: Technical Services Catalog, Percent Discount: 8%

Approved:



Purchasing Director

APPROVALS			
Date	Status Before	Status After	Approver

**Final**

1600000053	<b>Document Phase</b> Final	<b>Document Description</b> MA- Networking Products and Services - Adtran	<b>Page 4</b> of 4
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**Purpose:**

Establish a contract from the items listed for all state agencies. Contract prices are available to all local governmental agencies and schools.

Note that this contract is for Adtran Networking Products and Services only. Catalog items such as servers, telephony equipment and other non-core products or endpoint devices are not available from this contract.

**Default:**

When a vendor defaults on a contract/purchase order, the State can procure the goods or services from other sources and hold the vendor responsible for any excess in price/handling. The vendor may be barred from bidding for an indeterminate period per the Code of Administrative Procedure.

**Freight:**

Bid is F.O.B. destination. Any freight charges must be included in the bid prices. Do not include freight as separate line item.

If expedited shipping is requested, those charges may be passed on to the end user. Any expedited rate charges must be substantiated with written documentation from the courier or USPS.

**Contract period:**

Establish a 12 month contract with an option to extend for a second, third, fourth, and fifth 12 month period with the same pricing, terms and conditions. The second, third, fourth, or fifth 12 month period, if agreed by both parties, would begin the day after the first, second, third, or fourth 12 month period expires. Any successive extension must have written approval of both the state and vendor no later than 30 days prior to expiration of the previous 12 month period.

**Biddable Situation:**

Bids may be solicited for any product included in this contract where an immediate/emergency need exists, including large quantities. The decision of the Purchasing Director as to what constitutes a biddable situation shall be final and shall not be construed as a breach of contract.

The State reserves the right to bid the financing of a project associated with a purchase made from this contract.

**Quote Requirement:**

All quotes to end users shall include the catalog price as well as the discounted price. An awarded vendor may offer volume discounts for large quantity purchases.

**Administrative fee:**

Awarded bidder(s) are to pay the State an administrative fee for all sales made under this contract. This fee will be One (1)% (0.01) of the total dollar amount for all sales. The fee is to be paid each month before the 20th and will represent a single, one-time payment for all sales made in the prior month and as adjusted for errors associated with earlier months. This fee is not to be listed as a separate cost on invoices. The awarded bidder(s) will be required to provide a summary report each month before the 20th listing sales made during the prior calendar month. This report is to include the report contract number, purchasing entity, sales amount, and fee amount. A report is due even when there is no activity. This report is to be sent electronically to [telecom.admin@isd.alabama.gov](mailto:telecom.admin@isd.alabama.gov). A copy of the summary report is to also accompany the payment. The remittance is to be identified with the reporting month and contract number.

Remittance is to be payable to the "State of Alabama Department of Finance" and be sent to:

Alabama Department of Finance  
 Division of Accounting and Administration  
 PO Box 300658  
 Montgomery, Alabama 36130-0658



State of Alabama  
Department of Finance  
Division of Purchasing  
Master Agreement

**Modification**

**CONTRACT INFORMATION**

**MASTER AGREEMENT NUMBER:** MA 999 16000000054

**NOT TO EXCEED AMOUNT:**

Begin Date: 05/20/2016

Procurement Folder: 36202

Expiration Date: 05/19/2019

Procurement Type: Master Agreement

Solicitation Number:

Replaces Award Document:

Award Date:

Replaced by Award Document:

Modification Date: 05/04/18

Version Number: 3

**CONTACT INFORMATION**

**REQUESTOR:**

Jennifer Loretz  
334-242-7370  
jennifer.loretz@purchasing.alabama.gov

**ISSUER:**

Jennifer Loretz  
334-242-7370  
jennifer.loretz@purchasing.alabama.gov

**BUYER:**

Jennifer Loretz  
334-242-7370  
jennifer.loretz@purchasing.alabama.gov

**CONTRACT DESCRIPTION**

MA- Networking Products and Services - Adtran  
Award Reference: RFB 010 16000000013

**Ship To:**

**Bill To:**

**REASON FOR MODIFICATION**

Contract Renewed

**VENDOR INFORMATION**

**Name /Address:**

VC000056159: Information Transport Solutions  
P.O. Box 1211  
Wetumpka AL 36092

**Contact:**

Ginny Lambert  
3345671993  
Ginny.Lambert@Its-Networks.Com



**COMMODITY / SERVICE INFORMATION**

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
1	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

83833 - Communications: Networking, Linking, Fiber Modems, Power Ove  
 Adtran Networking Products Catalog  
 Networking: Adtran Products Catalog, Percent Discount Band - A, CAN (General Hardware): 37%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
2	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

83833 - Communications: Networking, Linking, Fiber Modems, Power Ove  
 Adtran Networking Products Catalog  
 Networking: Adtran Products Catalog, Percent Discount Band - B,K,C,C1,C2 (Routers, Switches and IPT): 45%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
3	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

83833 - Communications: Networking, Linking, Fiber Modems, Power Ove  
 Adtran Networking Products Catalog  
 Networking: Adtran Products Catalog, Percent Discount Band - D (Tracer): 25%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
4	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

83833 - Communications: Networking, Linking, Fiber Modems, Power Ove  
 Adtran Networking Products Catalog  
 Networking: Adtran Products Catalog, Percent Discount Band - E,E1,E2,E3,E4 and F (ProServices, Accessories and Software): 12%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
5	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

83833 - Communications: Networking, Linking, Fiber Modems, Power Ove  
 Adtran Networking Products Catalog  
 Networking: Adtran Products Catalog, Percent Discount Band - R,W1,L,L3 (Private Label ProServices and WLAN): 35%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
6	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

83833 - Communications: Networking, Linking, Fiber Modems, Power Ove  
 Adtran Networking Products Catalog  
 Networking: Adtran Products Catalog, Percent Discount Band - X ( ProCloud Service): 25%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
7	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

83833 - Communications: Networking, Linking, Fiber Modems, Power Ove  
 Adtran Networking Products Catalog  
 Networking: Adtran Products Catalog, Percent Discount Band - T (Training): 0.00%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
8	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

83833 - Communications: Networking, Linking, Fiber Modems, Power Ove  
 Adtran Networking Products Catalog  
 Networking: Adtran Products Catalog, Percent Discount Band - G (Cables, Total Access 1500, OPTI and MX): 6%

All terms, conditions, and any amendments to solicitation are part of this contract as if fully reproduced herein .

Approved:



**Purchasing Director**

**APPROVALS**

<b>Date</b>	<b>Status Before</b>	<b>Status After</b>	<b>Approver</b>

**Final**

1600000054	<b>Document Phase</b> Final	<b>Document Description</b> MA- Networking Products and Services - Adtran	<b>Page 4</b> of 4
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**Purpose:**

Establish a contract from the items listed for all state agencies. Contract prices are available to all local governmental agencies and schools.

Note that this contract is for Adtran Networking Products and Services only. Catalog items such as servers, telephony equipment and other non-core products or endpoint devices are not available from this contract.

**Default:**

When a vendor defaults on a contract/purchase order, the State can procure the goods or services from other sources and hold the vendor responsible for any excess in price/handling. The vendor may be barred from bidding for an indeterminate period per the Code of Administrative Procedure.

**Freight:**

Bid is F.O.B. destination. Any freight charges must be included in the bid prices. Do not include freight as separate line item.

If expedited shipping is requested, those charges may be passed on to the end user. Any expedited rate charges must be substantiated with written documentation from the courier or USPS.

**Contract period:**

Establish a 12 month contract with an option to extend for a second, third, fourth, and fifth 12 month period with the same pricing, terms and conditions. The second, third, fourth, or fifth 12 month period, if agreed by both parties, would begin the day after the first, second, third, or fourth 12 month period expires. Any successive extension must have written approval of both the state and vendor no later than 30 days prior to expiration of the previous 12 month period.

**Biddable Situation:**

Bids may be solicited for any product included in this contract where an immediate/emergency need exists, including large quantities. The decision of the Purchasing Director as to what constitutes a biddable situation shall be final and shall not be construed as a breach of contract.

The State reserves the right to bid the financing of a project associated with a purchase made from this contract.

**Quote Requirement:**

All quotes to end users shall include the catalog price as well as the discounted price. An awarded vendor may offer volume discounts for large quantity purchases.

**Administrative fee:**

Awarded bidder(s) are to pay the State an administrative fee for all sales made under this contract. This fee will be One (1)% (0.01) of the total dollar amount for all sales. The fee is to be paid each month before the 20th and will represent a single, one-time payment for all sales made in the prior month and as adjusted for errors associated with earlier months. This fee is not to be listed as a separate cost on invoices. The awarded bidder(s) will be required to provide a summary report each month before the 20th listing sales made during the prior calendar month. This report is to include the report contract number, purchasing entity, sales amount, and fee amount. A report is due even when there is no activity. This report is to be sent electronically to [telecom.admin@isd.alabama.gov](mailto:telecom.admin@isd.alabama.gov). A copy of the summary report is to also accompany the payment. The remittance is to be identified with the reporting month and contract number.

Remittance is to be payable to the "State of Alabama Department of Finance" and be sent to:

Alabama Department of Finance  
 Division of Accounting and Administration  
 PO Box 300658  
 Montgomery, Alabama 36130-0658



State of Alabama  
Department of Finance  
Division of Purchasing  
Master Agreement

**Modification**

**CONTRACT INFORMATION**

**MASTER AGREEMENT NUMBER:** MA 999 16000000055

**NOT TO EXCEED AMOUNT:**

Begin Date: 05/20/2016

Procurement Folder: 36202

Expiration Date: 05/19/2019

Procurement Type: Master Agreement

Solicitation Number:

Replaces Award Document:

Award Date:

Replaced by Award Document:

Modification Date: 08/16/18

Version Number: 4

**CONTACT INFORMATION**

**REQUESTOR:**

Jennifer Loretz  
334-242-7370  
jennifer.loretz@purchasing.alabama.gov

**ISSUER:**

Jennifer Loretz  
334-242-7370  
jennifer.loretz@purchasing.alabama.gov

**BUYER:**

Jennifer Loretz  
334-242-7370  
jennifer.loretz@purchasing.alabama.gov

**CONTRACT DESCRIPTION**

MA- Networking Products and Services - Adtran  
Award Reference: RFB 010 16000000013

**Ship To:**

**Bill To:**

**REASON FOR MODIFICATION**

to correct reporting tab

**VENDOR INFORMATION**

**Name /Address:**

VC000057072: Office Management Systems  
DBA: Logista  
5911 Greenwood Parkway

**Contact:**

Sandra Jones  
2055652229  
Sjones@Logistasolutions.Com

Bessemer AL 35022

**COMMODITY / SERVICE INFORMATION**

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
1	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

83833 - Communications: Networking, Linking, Fiber Modems, Power Ove  
 Adtran Networking Products Catalog  
 Networking: Adtran Products Catalog, Percent Discount Band - A, CAN (General Hardware): 41.5%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
2	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

83833 - Communications: Networking, Linking, Fiber Modems, Power Ove  
 Adtran Networking Products Catalog  
 Networking: Adtran Products Catalog, Percent Discount Band - B,K,C,C1,C2 (Routers, Switches and IPT): 49%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
3	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

83833 - Communications: Networking, Linking, Fiber Modems, Power Ove  
 Adtran Networking Products Catalog  
 Networking: Adtran Products Catalog, Percent Discount Band - D (Tracer): 27%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
4	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

83833 - Communications: Networking, Linking, Fiber Modems, Power Ove  
 Adtran Networking Products Catalog  
 Networking: Adtran Products Catalog, Percent Discount Band - E,E1,E2,E3,E4 and F (ProServices, Accessories and Software): 17%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
5	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

83833 - Communications: Networking, Linking, Fiber Modems, Power Ove  
 Adtran Networking Products Catalog  
 Networking: Adtran Products Catalog, Percent Discount Band - R,W1,L,L3 (Private Label ProServices and WLAN): 39%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
6	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

83833 - Communications: Networking, Linking, Fiber Modems, Power Ove  
 Adtran Networking Products Catalog  
 Networking: Adtran Products Catalog, Percent Discount Band - X ( ProCloud Service): 28%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
7	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

83833 - Communications: Networking, Linking, Fiber Modems, Power Ove  
 Adtran Networking Products Catalog  
 Networking: Adtran Products Catalog, Percent Discount Band - T (Training): 0.00%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
8	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

83833 - Communications: Networking, Linking, Fiber Modems, Power Ove  
 Adtran Networking Products Catalog  
 Networking: Adtran Products Catalog, Percent Discount Band - G (Cables, Total Access 1500, OPTI and MX): 12%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
9	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

96258 - Professional Services (Not Otherwise Classified)  
 Vendor's Technical Services  
 Networking: Technical Services Catalog, Percent Discount: 20%

Approved:



Purchasing Director

APPROVALS			
Date	Status Before	Status After	Approver

**Final**

1600000055	<b>Document Phase</b> Final	<b>Document Description</b> MA- Networking Products and Services - Adtran	<b>Page 4</b> of 4
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**Purpose:**

Establish a contract from the items listed for all state agencies. Contract prices are available to all local governmental agencies and schools.

Note that this contract is for Adtran Networking Products and Services only. Catalog items such as servers, telephony equipment and other non-core products or endpoint devices are not available from this contract.

**Default:**

When a vendor defaults on a contract/purchase order, the State can procure the goods or services from other sources and hold the vendor responsible for any excess in price/handling. The vendor may be barred from bidding for an indeterminate period per the Code of Administrative Procedure.

**Freight:**

Bid is F.O.B. destination. Any freight charges must be included in the bid prices. Do not include freight as separate line item.

If expedited shipping is requested, those charges may be passed on to the end user. Any expedited rate charges must be substantiated with written documentation from the courier or USPS.

**Contract period:**

Establish a 12 month contract with an option to extend for a second, third, fourth, and fifth 12 month period with the same pricing, terms and conditions. The second, third, fourth, or fifth 12 month period, if agreed by both parties, would begin the day after the first, second, third, or fourth 12 month period expires. Any successive extension must have written approval of both the state and vendor no later than 30 days prior to expiration of the previous 12 month period.

**Biddable Situation:**

Bids may be solicited for any product included in this contract where an immediate/emergency need exists, including large quantities. The decision of the Purchasing Director as to what constitutes a biddable situation shall be final and shall not be construed as a breach of contract.

The State reserves the right to bid the financing of a project associated with a purchase made from this contract.

**Quote Requirement:**

All quotes to end users shall include the catalog price as well as the discounted price. An awarded vendor may offer volume discounts for large quantity purchases.

**Administrative fee:**

Awarded bidder(s) are to pay the State an administrative fee for all sales made under this contract. This fee will be One (1)% (0.01) of the total dollar amount for all sales. The fee is to be paid each month before the 20th and will represent a single, one-time payment for all sales made in the prior month and as adjusted for errors associated with earlier months. This fee is not to be listed as a separate cost on invoices. The awarded bidder(s) will be required to provide a summary report each month before the 20th listing sales made during the prior calendar month. This report is to include the report contract number, purchasing entity, sales amount, and fee amount. A report is due even when there is no activity. This report is to be sent electronically to [telecom.admin@isd.alabama.gov](mailto:telecom.admin@isd.alabama.gov). A copy of the summary report is to also accompany the payment. The remittance is to be identified with the reporting month and contract number.

Remittance is to be payable to the "State of Alabama Department of Finance" and be sent to:

Alabama Department of Finance  
 Division of Accounting and Administration  
 PO Box 300658  
 Montgomery, Alabama 36130-0658