



**State of Alabama  
Department of Finance  
Division of Purchasing  
Master Agreement**

**Modification**

CONTRACT INFORMATION	
<b>MASTER AGREEMENT NUMBER:</b> MA 999 16000000062	<b>NOT TO EXCEED AMOUNT:</b>
Begin Date: 06/13/2016	Procurement Folder: 80019
Expiration Date: 06/12/2019	Procurement Type: Master Agreement
Solicitation Number:	Replaces Award Document:
Award Date:	Replaced by Award Document:
Modification Date: 05/29/18	Version Number: 3

CONTACT INFORMATION		
<b>REQUESTOR:</b> Jennifer Loretz 334-242-7370 jennifer.loretz@purchasing.alabama.gov	<b>ISSUER:</b> Jennifer Loretz 334-242-7370 jennifer.loretz@purchasing.alabama.gov	<b>BUYER:</b> Jennifer Loretz 334-242-7370 jennifer.loretz@purchasing.alabama.gov

CONTRACT DESCRIPTION
MA- Telephony Products & Services, Polycom RFB Award Reference: 010 16000000016

**Ship To:**

**Bill To:**

REASON FOR MODIFICATION
Contract renewed.

VENDOR INFORMATION	
<b>Name /Address:</b> VC000001692: Pinnacle Networx, LLC 73888 Tallasse Highway Wetumpka AL 36092	<b>Contact:</b> Sherri Mummey 334-472-2007 info@4pnx.com

**COMMODITY / SERVICE INFORMATION**

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
1	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383510 - CONFERENCE TELEPHONE SYSTEMS, AUTOMATIC  
 Polycom Inc. Product & Services Catalog  
 Networking: Polycom Products Catalog, Percent Discount DC6 Accessories: 11.19%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
2	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383510 - CONFERENCE TELEPHONE SYSTEMS, AUTOMATIC  
 Polycom Inc. Product & Services Catalog  
 Networking: Polycom Products Catalog, Percent Discount DC8 CX Phones Accessories and Bundles: 17%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
3	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383510 - CONFERENCE TELEPHONE SYSTEMS, AUTOMATIC  
 Polycom Inc. Product & Services Catalog  
 Networking: Polycom Products Catalog, Percent Discount DC10 System Hardware: 17%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
4	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383510 - CONFERENCE TELEPHONE SYSTEMS, AUTOMATIC  
 Polycom Inc. Product & Services Catalog  
 Networking: Polycom Products Catalog, Percent Discount DC12 End-Point Hardware: 24.52%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
5	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383510 - CONFERENCE TELEPHONE SYSTEMS, AUTOMATIC  
 Polycom Inc. Product & Services Catalog  
 Networking: Polycom Products Catalog, Percent Discount DC14 Infrastructure Hardware: 30.07%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
6	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383510 - CONFERENCE TELEPHONE SYSTEMS, AUTOMATIC  
 Polycom Inc. Product & Services Catalog  
 Networking: Polycom Products Catalog, Percent Discount DC16 Sound Station Hardware: 35.62%

All terms, conditions, and any amendments to solicitation are part of this contract as if fully reproduced herein .

Approved:



**Purchasing Director**

APPROVALS			
Date	Status Before	Status After	Approver

1600000062	<b>Document Phase</b> Final	<b>Document Description</b> MA- Telephony Products & Services, Polycom	<b>Page 3</b> of 3
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**Purpose:**

Establish a contract from the items listed for all state agencies. Contract prices are available to all local governmental agencies and schools.

Note that this contract is for Polycom Telephony Products and Services only. Catalog items such as servers, and other non-core products or endpoint devices are not available from this contract.

**Default:**

When a vendor defaults on a contract/purchase order, the State can procure the goods or services from other sources and hold the vendor responsible for any excess in price/handling. The vendor may be barred from bidding for an indeterminate period per the Code of Administrative Procedure.

**Freight:**

Bid is F.O.B. destination. Any freight charges must be included in the bid prices. Do not include freight as separate line item.

If expedited shipping is requested, those charges may be passed on to the end user. Any expedited rate charges must be substantiated with written documentation from the courier or USPS.

**Contract period:**

Establish a 12 month contract with an option to extend for a second, third, fourth, and fifth 12 month period with the same pricing, terms and conditions. The second, third, fourth, or fifth 12 month period, if agreed by both parties, would begin the day after the first, second, third, or fourth 12 month period expires. Any successive extension must have written approval of both the state and vendor no later than 30 days prior to expiration of the previous 12 month period.

**Biddable Situation:**

Bids may be solicited for any product included in this contract where an immediate/emergency need exists, including large quantities. The decision of the Purchasing Director as to what constitutes a biddable situation shall be final and shall not be construed as a breach of contract.

The State reserves the right to bid the financing of a project associated with a purchase made from this contract.

**Quote Requirement:**

All quotes to end users shall include the catalog price as well as the discounted price. An awarded vendor may offer volume discounts for large quantity purchases.

**Administrative fee:**

Awarded bidder(s) are to pay the State an administrative fee for all sales made under this contract. This fee will be One (1)% (0.01) of the total dollar amount for all sales. The fee is to be paid each month before the 20th and will represent a single, one-time payment for all sales made in the prior month and as adjusted for errors associated with earlier months. This fee is not to be listed as a separate cost on invoices. The awarded bidder(s) will be required to provide a summary report each month before the 20th listing sales made during the prior calendar month. This report is to include the report contract number, purchasing entity, sales amount, and fee amount. A report is due even when there is no activity. This report is to be sent electronically to [telecom.admin@isd.alabama.gov](mailto:telecom.admin@isd.alabama.gov). A copy of the summary report is to also accompany the payment. The remittance is to be identified with the reporting month and contract number.

Remittance is to be payable to the "State of Alabama Department of Finance" and be sent to:

Alabama Department of Finance  
 Division of Accounting and Administration  
 PO Box 300658  
 Montgomery, Alabama 36130-0658



State of Alabama  
Department of Finance  
Division of Purchasing  
Master Agreement

**Modification**

**CONTRACT INFORMATION**

**MASTER AGREEMENT NUMBER:** MA 999 1600000063

**NOT TO EXCEED AMOUNT:**

Begin Date: 06/13/2016

Procurement Folder: 80019

Expiration Date: 06/12/2019

Procurement Type: Master Agreement

Solicitation Number:

Replaces Award Document:

Award Date:

Replaced by Award Document:

Modification Date: 05/29/18

Version Number: 3

**CONTACT INFORMATION**

**REQUESTOR:**

Jennifer Loretz  
334-242-7370  
jennifer.loretz@purchasing.alabama.gov

**ISSUER:**

Jennifer Loretz  
334-242-7370  
jennifer.loretz@purchasing.alabama.gov

**BUYER:**

Jennifer Loretz  
334-242-7370  
jennifer.loretz@purchasing.alabama.gov

**CONTRACT DESCRIPTION**

MA- Telephony Products & Services, Polycom  
RFB Award Reference: 010 16000000016

**Ship To:**

**Bill To:**

**REASON FOR MODIFICATION**

Contract Renewed.

**VENDOR INFORMATION**

**Name /Address:**

VC000004136: SHI INTERNATIONAL CORP  
290 DAVIDSON AVE  
  
SOMERSET NJ 08873

**Contact:**

ERIC GOODMAN  
800-715-3197  
southeastteam@SHI.com

**COMMODITY / SERVICE INFORMATION**

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
1	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383510 - CONFERENCE TELEPHONE SYSTEMS, AUTOMATIC  
 Polycom Inc. Product & Services Catalog  
 Networking: Polycom Products Catalog, Percent Discount DC6 Accessories: 17%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
2	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383510 - CONFERENCE TELEPHONE SYSTEMS, AUTOMATIC  
 Polycom Inc. Product & Services Catalog  
 Networking: Polycom Products Catalog, Percent Discount DC8 CX Phones Accessories and Bundles: 24%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
3	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383510 - CONFERENCE TELEPHONE SYSTEMS, AUTOMATIC  
 Polycom Inc. Product & Services Catalog  
 Networking: Polycom Products Catalog, Percent Discount DC10 System Hardware: 26%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
4	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383510 - CONFERENCE TELEPHONE SYSTEMS, AUTOMATIC  
 Polycom Inc. Product & Services Catalog  
 Networking: Polycom Products Catalog, Percent Discount DC12 End-Point Hardware: 33%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
5	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383510 - CONFERENCE TELEPHONE SYSTEMS, AUTOMATIC  
 Polycom Inc. Product & Services Catalog  
 Networking: Polycom Products Catalog, Percent Discount DC14 Infrastructure Hardware: 35%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
6	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383510 - CONFERENCE TELEPHONE SYSTEMS, AUTOMATIC  
 Polycom Inc. Product & Services Catalog  
 Networking: Polycom Products Catalog, Percent Discount DC16 Sound Station Hardware: 40%

All terms, conditions, and any amendments to solicitation are part of this contract as if fully reproduced herein .

Approved:   
 Purchasing Director

APPROVALS			
Date	Status Before	Status After	Approver

1600000063	<b>Document Phase</b> Final	<b>Document Description</b> MA- Telephony Products & Services, Polycom	<b>Page 3</b> of 3
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**Purpose:**

Establish a contract from the items listed for all state agencies. Contract prices are available to all local governmental agencies and schools.

Note that this contract is for Polycom Telephony Products and Services only. Catalog items such as servers, and other non-core products or endpoint devices are not available from this contract.

**Default:**

When a vendor defaults on a contract/purchase order, the State can procure the goods or services from other sources and hold the vendor responsible for any excess in price/handling. The vendor may be barred from bidding for an indeterminate period per the Code of Administrative Procedure.

**Freight:**

Bid is F.O.B. destination. Any freight charges must be included in the bid prices. Do not include freight as separate line item.

If expedited shipping is requested, those charges may be passed on to the end user. Any expedited rate charges must be substantiated with written documentation from the courier or USPS.

**Contract period:**

Establish a 12 month contract with an option to extend for a second, third, fourth, and fifth 12 month period with the same pricing, terms and conditions. The second, third, fourth, or fifth 12 month period, if agreed by both parties, would begin the day after the first, second, third, or fourth 12 month period expires. Any successive extension must have written approval of both the state and vendor no later than 30 days prior to expiration of the previous 12 month period.

**Biddable Situation:**

Bids may be solicited for any product included in this contract where an immediate/emergency need exists, including large quantities. The decision of the Purchasing Director as to what constitutes a biddable situation shall be final and shall not be construed as a breach of contract.

The State reserves the right to bid the financing of a project associated with a purchase made from this contract.

**Quote Requirement:**

All quotes to end users shall include the catalog price as well as the discounted price. An awarded vendor may offer volume discounts for large quantity purchases.

**Administrative fee:**

Awarded bidder(s) are to pay the State an administrative fee for all sales made under this contract. This fee will be One (1)% (0.01) of the total dollar amount for all sales. The fee is to be paid each month before the 20th and will represent a single, one-time payment for all sales made in the prior month and as adjusted for errors associated with earlier months. This fee is not to be listed as a separate cost on invoices. The awarded bidder(s) will be required to provide a summary report each month before the 20th listing sales made during the prior calendar month. This report is to include the report contract number, purchasing entity, sales amount, and fee amount. A report is due even when there is no activity. This report is to be sent electronically to [telecom.admin@isd.alabama.gov](mailto:telecom.admin@isd.alabama.gov). A copy of the summary report is to also accompany the payment. The remittance is to be identified with the reporting month and contract number.

Remittance is to be payable to the "State of Alabama Department of Finance" and be sent to:

Alabama Department of Finance  
 Division of Accounting and Administration  
 PO Box 300658  
 Montgomery, Alabama 36130-0658



State of Alabama  
Department of Finance  
Division of Purchasing  
Master Agreement

**Modification**

**CONTRACT INFORMATION**

**MASTER AGREEMENT NUMBER:** MA 999 1600000064

**NOT TO EXCEED AMOUNT:**

Begin Date: 06/13/2016

Procurement Folder: 80019

Expiration Date: 06/12/2019

Procurement Type: Master Agreement

Solicitation Number:

Replaces Award Document:

Award Date:

Replaced by Award Document:

Modification Date: 05/29/18

Version Number: 3

**CONTACT INFORMATION**

**REQUESTOR:**

Jennifer Loretz  
334-242-7370  
jennifer.loretz@purchasing.alabama.gov

**ISSUER:**

Jennifer Loretz  
334-242-7370  
jennifer.loretz@purchasing.alabama.gov

**BUYER:**

Jennifer Loretz  
334-242-7370  
jennifer.loretz@purchasing.alabama.gov

**CONTRACT DESCRIPTION**

MA- Telephony Products & Services, Polycom  
RFB Award Reference: 010 16000000016

**Ship To:**

**Bill To:**

**REASON FOR MODIFICATION**

Contract Renewed.

**VENDOR INFORMATION**

**Name /Address:**

VC000004220: CDW GOVERNMENT INC  
75 REMITTANCE DR, SUITE 1515  
CHICAGO IL 60675-1515

**Contact:**

Sydney Donahue  
8775922203  
sydndon@cdwg.com

**COMMODITY / SERVICE INFORMATION**

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
1	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383510 - CONFERENCE TELEPHONE SYSTEMS, AUTOMATIC  
 Polycom Inc. Product & Services Catalog  
 Networking: Polycom Products Catalog, Percent Discount DC6 Accessories: 19.25%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
2	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383510 - CONFERENCE TELEPHONE SYSTEMS, AUTOMATIC  
 Polycom Inc. Product & Services Catalog  
 Networking: Polycom Products Catalog, Percent Discount DC8 CX Phones Accessories and Bundles: 23.25%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
3	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383510 - CONFERENCE TELEPHONE SYSTEMS, AUTOMATIC  
 Polycom Inc. Product & Services Catalog  
 Networking: Polycom Products Catalog, Percent Discount DC10 System Hardware: 28.25%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
4	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383510 - CONFERENCE TELEPHONE SYSTEMS, AUTOMATIC  
 Polycom Inc. Product & Services Catalog  
 Networking: Polycom Products Catalog, Percent Discount DC12 End-Point Hardware: 33.25%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
5	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383510 - CONFERENCE TELEPHONE SYSTEMS, AUTOMATIC  
 Polycom Inc. Product & Services Catalog  
 Networking: Polycom Products Catalog, Percent Discount DC14 Infrastructure Hardware: 35.25%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
6	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383510 - CONFERENCE TELEPHONE SYSTEMS, AUTOMATIC  
 Polycom Inc. Product & Services Catalog  
 Networking: Polycom Products Catalog, Percent Discount DC16 Sound Station Hardware: 43.25%

All terms, conditions, and any amendments to solicitation are part of this contract as if fully reproduced herein .

Approved:   
 Purchasing Director

APPROVALS			
Date	Status Before	Status After	Approver



16000000064	<b>Document Phase</b> Final	<b>Document Description</b> MA- Telephony Products & Services, Polycom	<b>Page 3</b> of 3
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**Purpose:**

Establish a contract from the items listed for all state agencies. Contract prices are available to all local governmental agencies and schools.

Note that this contract is for Polycom Telephony Products and Services only. Catalog items such as servers, and other non-core products or endpoint devices are not available from this contract.

**Default:**

When a vendor defaults on a contract/purchase order, the State can procure the goods or services from other sources and hold the vendor responsible for any excess in price/handling. The vendor may be barred from bidding for an indeterminate period per the Code of Administrative Procedure.

**Freight:**

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**Contract period:**

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**Biddable Situation:**

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**Quote Requirement:**

All quotes to end users shall include the catalog price as well as the discounted price. An awarded vendor may offer volume discounts for large quantity purchases.

**Administrative fee:**

Awarded bidder(s) are to pay the State an administrative fee for all sales made under this contract. This fee will be One (1)% (0.01) of the total dollar amount for all sales. The fee is to be paid each month before the 20th and will represent a single, one-time payment for all sales made in the prior month and as adjusted for errors associated with earlier months. This fee is not to be listed as a separate cost on invoices. The awarded bidder(s) will be required to provide a summary report each month before the 20th listing sales made during the prior calendar month. This report is to include the report contract number, purchasing entity, sales amount, and fee amount. A report is due even when there is no activity. This report is to be sent electronically to [telecom.admin@isd.alabama.gov](mailto:telecom.admin@isd.alabama.gov). A copy of the summary report is to also accompany the payment. The remittance is to be identified with the reporting month and contract number.

Remittance is to be payable to the "State of Alabama Department of Finance" and be sent to:

Alabama Department of Finance  
 Division of Accounting and Administration  
 PO Box 300658  
 Montgomery, Alabama 36130-0658



State of Alabama  
Department of Finance  
Division of Purchasing  
Master Agreement

**Modification**

CONTRACT INFORMATION	
<b>MASTER AGREEMENT NUMBER:</b> MA 999 16000000066	<b>NOT TO EXCEED AMOUNT:</b>
Begin Date: 06/13/2016	Procurement Folder: 80019
Expiration Date: 06/12/2019	Procurement Type: Master Agreement
Solicitation Number:	Replaces Award Document:
Award Date:	Replaced by Award Document:
Modification Date: 05/29/18	Version Number: 3

CONTACT INFORMATION		
<b>REQUESTOR:</b> Jennifer Loretz 334-242-7370 jennifer.loretz@purchasing.alabama.gov	<b>ISSUER:</b> Jennifer Loretz 334-242-7370 jennifer.loretz@purchasing.alabama.gov	<b>BUYER:</b> Jennifer Loretz 334-242-7370 jennifer.loretz@purchasing.alabama.gov

CONTRACT DESCRIPTION	
MA- Telephony Products & Services, Polycom RFB Award Reference: 010 16000000016	
<b>Ship To:</b>	<b>Bill To:</b>

REASON FOR MODIFICATION
Contract Renewed.

VENDOR INFORMATION	
<b>Name /Address:</b> VC000051575: Integrated Communications Inc 19387 Nuclear Plant Road Tanner AL 35671	<b>Contact:</b> Richard Phillips 2562165655 Rphillips@Icommonline.Com

**COMMODITY / SERVICE INFORMATION**

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
1	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383510 - CONFERENCE TELEPHONE SYSTEMS, AUTOMATIC  
 Polycom Inc. Product & Services Catalog  
 Networking: Polycom Products Catalog, Percent Discount DC6 Accessories: 5%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
2	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383510 - CONFERENCE TELEPHONE SYSTEMS, AUTOMATIC  
 Polycom Inc. Product & Services Catalog  
 Networking: Polycom Products Catalog, Percent Discount DC8 CX Phones Accessories and Bundles: 5%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
3	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383510 - CONFERENCE TELEPHONE SYSTEMS, AUTOMATIC  
 Polycom Inc. Product & Services Catalog  
 Networking: Polycom Products Catalog, Percent Discount DC10 System Hardware: 5%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
4	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383510 - CONFERENCE TELEPHONE SYSTEMS, AUTOMATIC  
 Polycom Inc. Product & Services Catalog  
 Networking: Polycom Products Catalog, Percent Discount DC12 End-Point Hardware: 5%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
5	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383510 - CONFERENCE TELEPHONE SYSTEMS, AUTOMATIC  
 Polycom Inc. Product & Services Catalog  
 Networking: Polycom Products Catalog, Percent Discount DC14 Infrastructure Hardware: 5%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
6	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383510 - CONFERENCE TELEPHONE SYSTEMS, AUTOMATIC  
 Polycom Inc. Product & Services Catalog  
 Networking: Polycom Products Catalog, Percent Discount DC16 Sound Station Hardware: 5%

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Approved:



**Purchasing Director**

APPROVALS			
Date	Status Before	Status After	Approver

16000000066	<b>Document Phase</b> Final	<b>Document Description</b> MA- Telephony Products & Services, Polycom	<b>Page 3</b> of 3
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**Purpose:**

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Remittance is to be payable to the "State of Alabama Department of Finance" and be sent to:

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 Division of Accounting and Administration  
 PO Box 300658  
 Montgomery, Alabama 36130-0658



State of Alabama  
Department of Finance  
Division of Purchasing  
Master Agreement

**Modification**

**CONTRACT INFORMATION**

**MASTER AGREEMENT NUMBER:** MA 999 16000000065

**NOT TO EXCEED AMOUNT:**

Begin Date: 06/13/2016

Procurement Folder: 80019

Expiration Date: 06/12/2019

Procurement Type: Master Agreement

Solicitation Number:

Replaces Award Document:

Award Date:

Replaced by Award Document:

Modification Date: 05/29/18

Version Number: 3

**CONTACT INFORMATION**

**REQUESTOR:**

Jennifer Loretz  
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jennifer.loretz@purchasing.alabama.gov

**ISSUER:**

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**BUYER:**

Jennifer Loretz  
334-242-7370  
jennifer.loretz@purchasing.alabama.gov

**CONTRACT DESCRIPTION**

MA- Telephony Products & Services, Polycom  
RFB Award Reference: 010 16000000016

**Ship To:**

**Bill To:**

**REASON FOR MODIFICATION**

Contract Renewed.

**VENDOR INFORMATION**

**Name /Address:**

VC000040558: Carousel Industries  
389 Strathaven Drive  
Pelham AL 35124

**Contact:**

James Lambert  
800-401-0760 EXT: 5324  
Jlambert@Carouselindustries.Com

**COMMODITY / SERVICE INFORMATION**

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
1	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383510 - CONFERENCE TELEPHONE SYSTEMS, AUTOMATIC  
 Polycom Inc. Product & Services Catalog  
 Networking: Polycom Products Catalog, Percent Discount DC6 Accessories: 23%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
2	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383510 - CONFERENCE TELEPHONE SYSTEMS, AUTOMATIC  
 Polycom Inc. Product & Services Catalog  
 Networking: Polycom Products Catalog, Percent Discount DC8 CX Phones Accessories and Bundles: 18%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
3	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383510 - CONFERENCE TELEPHONE SYSTEMS, AUTOMATIC  
 Polycom Inc. Product & Services Catalog  
 Networking: Polycom Products Catalog, Percent Discount DC10 System Hardware: 24%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
4	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383510 - CONFERENCE TELEPHONE SYSTEMS, AUTOMATIC  
 Polycom Inc. Product & Services Catalog  
 Networking: Polycom Products Catalog, Percent Discount DC12 End-Point Hardware: 30%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
5	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383510 - CONFERENCE TELEPHONE SYSTEMS, AUTOMATIC  
 Polycom Inc. Product & Services Catalog  
 Networking: Polycom Products Catalog, Percent Discount DC14 Infrastructure Hardware: 35%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
6	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383510 - CONFERENCE TELEPHONE SYSTEMS, AUTOMATIC  
 Polycom Inc. Product & Services Catalog  
 Networking: Polycom Products Catalog, Percent Discount DC16 Sound Station Hardware: 41%

All terms, conditions, and any amendments to solicitation are part of this contract as if fully reproduced herein .

Approved:



**Purchasing Director**

APPROVALS			
Date	Status Before	Status After	Approver

16000000065	<b>Document Phase</b> Final	<b>Document Description</b> MA- Telephony Products & Services, Polycom	<b>Page 3</b> of 3
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**Purpose:**

Establish a contract from the items listed for all state agencies. Contract prices are available to all local governmental agencies and schools.

Note that this contract is for Polycom Telephony Products and Services only. Catalog items such as servers, and other non-core products or endpoint devices are not available from this contract.

**Default:**

When a vendor defaults on a contract/purchase order, the State can procure the goods or services from other sources and hold the vendor responsible for any excess in price/handling. The vendor may be barred from bidding for an indeterminate period per the Code of Administrative Procedure.

**Freight:**

Bid is F.O.B. destination. Any freight charges must be included in the bid prices. Do not include freight as separate line item.

If expedited shipping is requested, those charges may be passed on to the end user. Any expedited rate charges must be substantiated with written documentation from the courier or USPS.

**Contract period:**

Establish a 12 month contract with an option to extend for a second, third, fourth, and fifth 12 month period with the same pricing, terms and conditions. The second, third, fourth, or fifth 12 month period, if agreed by both parties, would begin the day after the first, second, third, or fourth 12 month period expires. Any successive extension must have written approval of both the state and vendor no later than 30 days prior to expiration of the previous 12 month period.

**Biddable Situation:**

Bids may be solicited for any product included in this contract where an immediate/emergency need exists, including large quantities. The decision of the Purchasing Director as to what constitutes a biddable situation shall be final and shall not be construed as a breach of contract.

The State reserves the right to bid the financing of a project associated with a purchase made from this contract.

**Quote Requirement:**

All quotes to end users shall include the catalog price as well as the discounted price. An awarded vendor may offer volume discounts for large quantity purchases.

**Administrative fee:**

Awarded bidder(s) are to pay the State an administrative fee for all sales made under this contract. This fee will be One (1)% (0.01) of the total dollar amount for all sales. The fee is to be paid each month before the 20th and will represent a single, one-time payment for all sales made in the prior month and as adjusted for errors associated with earlier months. This fee is not to be listed as a separate cost on invoices. The awarded bidder(s) will be required to provide a summary report each month before the 20th listing sales made during the prior calendar month. This report is to include the report contract number, purchasing entity, sales amount, and fee amount. A report is due even when there is no activity. This report is to be sent electronically to [telecom.admin@isd.alabama.gov](mailto:telecom.admin@isd.alabama.gov). A copy of the summary report is to also accompany the payment. The remittance is to be identified with the reporting month and contract number.

Remittance is to be payable to the "State of Alabama Department of Finance" and be sent to:

Alabama Department of Finance  
Division of Accounting and Administration  
PO Box 300658  
Montgomery, Alabama 36130-0658



**State of Alabama  
Department of Finance  
Division of Purchasing  
Master Agreement**

**Modification**

CONTRACT INFORMATION	
<b>MASTER AGREEMENT NUMBER:</b> MA 999 16000000067	<b>NOT TO EXCEED AMOUNT:</b>
Begin Date: 06/13/2016	Procurement Folder: 80019
Expiration Date: 06/12/2019	Procurement Type: Master Agreement
Solicitation Number:	Replaces Award Document:
Award Date:	Replaced by Award Document:
Modification Date: 05/29/18	Version Number: 3

CONTACT INFORMATION		
<b>REQUESTOR:</b> Jennifer Loretz 334-242-7370 jennifer.loretz@purchasing.alabama.gov	<b>ISSUER:</b> Jennifer Loretz 334-242-7370 jennifer.loretz@purchasing.alabama.gov	<b>BUYER:</b> Jennifer Loretz 334-242-7370 jennifer.loretz@purchasing.alabama.gov

CONTRACT DESCRIPTION	
MA- Telephony Products & Services, Polycom RFB Award Reference: 010 16000000016	<b>Bill To:</b>
<b>Ship To:</b>	

REASON FOR MODIFICATION
Contract Renewed.

VENDOR INFORMATION	
<b>Name /Address:</b> VC000057072: Office Management Systems 5911 Greenwood Parkway Bessemer AL 35022	<b>Contact:</b> Sandra Jones 2055652229 Sjones@Logistasolutions.Com



**COMMODITY / SERVICE INFORMATION**

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
1	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383510 - CONFERENCE TELEPHONE SYSTEMS, AUTOMATIC  
 Polycom Inc. Product & Services Catalog  
 Networking: Polycom Products Catalog, Percent Discount DC6 Accessories: 16%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
2	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383510 - CONFERENCE TELEPHONE SYSTEMS, AUTOMATIC  
 Polycom Inc. Product & Services Catalog  
 Networking: Polycom Products Catalog, Percent Discount DC8 CX Phones Accessories and Bundles: 21%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
3	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383510 - CONFERENCE TELEPHONE SYSTEMS, AUTOMATIC  
 Polycom Inc. Product & Services Catalog  
 Networking: Polycom Products Catalog, Percent Discount DC10 System Hardware: 27%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
4	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383510 - CONFERENCE TELEPHONE SYSTEMS, AUTOMATIC  
 Polycom Inc. Product & Services Catalog  
 Networking: Polycom Products Catalog, Percent Discount DC12 End-Point Hardware: 32%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
5	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383510 - CONFERENCE TELEPHONE SYSTEMS, AUTOMATIC  
 Polycom Inc. Product & Services Catalog  
 Networking: Polycom Products Catalog, Percent Discount DC14 Infrastructure Hardware: 37%

Line	Quantity	UOM	Unit Price	Service Amount	Service From	Service To	Line Sub Total	Line Total
6	0	EA	\$0.000000	\$0.00			\$0.00	\$0.00

8383510 - CONFERENCE TELEPHONE SYSTEMS, AUTOMATIC  
 Polycom Inc. Product & Services Catalog  
 Networking: Polycom Products Catalog, Percent Discount DC16 Sound Station Hardware: 42%

All terms, conditions, and any amendments to solicitation are part of this contract as if fully reproduced herein .

Approved:



**Purchasing Director**

APPROVALS			
Date	Status Before	Status After	Approver

1600000067	<b>Document Phase</b> Final	<b>Document Description</b> MA- Telephony Products & Services, Polycom	<b>Page 3</b> of 3
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**Purpose:**

Establish a contract from the items listed for all state agencies. Contract prices are available to all local governmental agencies and schools.

Note that this contract is for Polycom Telephony Products and Services only. Catalog items such as servers, and other non-core products or endpoint devices are not available from this contract.

**Default:**

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**Freight:**

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**Contract period:**

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**Biddable Situation:**

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The State reserves the right to bid the financing of a project associated with a purchase made from this contract.

**Quote Requirement:**

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**Administrative fee:**

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Remittance is to be payable to the "State of Alabama Department of Finance" and be sent to:

Alabama Department of Finance  
 Division of Accounting and Administration  
 PO Box 300658  
 Montgomery, Alabama 36130-0658