

STATE OF ALABAMA - DEPARTMENT OF FINANCE - DIVISION OF PURCHASING

\*\*\*\* PLEASE NOTE: THE FOLLOWING IS FOR INFORMATION ONLY AND DOES NOT INDICATE AN AWARD. \*\*\*\*

RESPONSES TO "INVITATION TO BID"  
DATE PRINTED: 08/22/13

SOLICITATION NBR: 2253040 TWO-WAY RADIOS AND PARTS

BUYER: PAT ANTLE

BID OPENING DATE: 08/20/13

| LINE NBR | COMM NUMBER   | COMM DESC / VENDOR NAME / VENDOR TEXT                                   | U/M | UNIT PRICE / PERCENT |
|----------|---------------|-------------------------------------------------------------------------|-----|----------------------|
| 00023    | 725-78-075240 | RADIO, TWO-WAY, KENWOOD MFR<br>PERCENT OFF LIST                         | LOT |                      |
|          |               | SECOM SYSTEMS, INC.<br>BRAND:                                           | LOT | -25.00%              |
| 00024    | 725-78-075254 | REPAIR PARTS/SERVICE, 2-WAY RADIO KENWOOD<br>PERCENT OFF LIST           | LOT |                      |
|          |               | SECOM SYSTEMS, INC.<br>BRAND:                                           | LOT | .00%                 |
| 00025    | 725-78-075261 | ACCESSORIES, TWO-WAY, KENWOOD MFR<br>PERCENT OFF LIST                   | LOT |                      |
|          |               | SECOM SYSTEMS, INC.<br>BRAND:                                           | LOT | -25.00%              |
| 00026    | 725-78-088493 | SOFTWARE, TWO-WAY RADIO, KENWOOD<br>PERCENT OFF LIST                    | LOT |                      |
|          |               | SECOM SYSTEMS, INC.<br>BRAND:                                           | LOT | -25.00%              |
| 00027    | 725-78-075286 | RADIO/ACCESSORIES, TWO WAY, KENWOOD MFR<br>PERCENT OFF LIST             | LOT |                      |
|          |               | SECOM SYSTEMS, INC.<br>BRAND:                                           | LOT | -12.00%              |
| 00029    | 725-78-075249 | RADIO/FIXED EQUIPMENT, TWO-WAY, MOTOROLA<br>PERCENT OFF LIST.           | LOT |                      |
|          |               | MOTOROLA SOLUTIONS INC.<br>BRAND:                                       | LOT | -15.00%              |
| 00030    | 725-78-075288 | RADIO, TWO-WAY, MOTOROLA, HIGH-TIER/<br>DUAL BAND/TDMA SUBSCRIBER (APX) | LOT |                      |
|          |               | MOTOROLA SOLUTIONS INC.<br>BRAND:                                       | LOT | -20.00%              |
| 00031    | 725-78-075289 | RADIO, TWO-WAY, MOTOROLA, XTL/XTS SERIES<br>SUBSCRIBER                  | LOT |                      |
|          |               | MOTOROLA SOLUTIONS INC.<br>BRAND:                                       | LOT | -25.00%              |
| 00032    | 725-78-075291 | RADIO, TWO-WAY, MOTOROLA, PROFESSIONAL                                  | LOT |                      |

|       |               | SERIES | SUBSCRIBER                                |        |     |         |
|-------|---------------|--------|-------------------------------------------|--------|-----|---------|
|       |               |        | MOTOROLA SOLUTIONS INC.                   |        | LOT | -15.00% |
|       |               |        | BRAND:                                    | MODEL: |     |         |
| 00033 | 725-78-075257 |        | RADIO, TWO-WAY, MOTOROLA, MOTOTRBO        |        | LOT |         |
|       |               |        | SUBSCRIBER                                |        |     |         |
|       |               |        | MOTOROLA SOLUTIONS INC.                   |        | LOT | -10.00% |
|       |               |        | BRAND:                                    | MODEL: |     |         |
| 00034 | 725-78-075259 |        | ACCESSORIES, TWO-WAY RADIO, MOTOROLA      |        | LOT |         |
|       |               |        | PERCENT OFF LIST                          |        |     |         |
|       |               |        | MOTOROLA SOLUTIONS INC.                   |        | LOT | -25.00% |
|       |               |        | BRAND:                                    | MODEL: |     |         |
| 00035 | 725-78-075242 |        | REPAIR PARTS/SVC, 2-WAY RADIO MOTOROLA    |        | LOT |         |
|       |               |        | PERCENT OFF LIST.                         |        |     |         |
|       |               |        | MOTOROLA SOLUTIONS INC.                   |        | LOT | -25.00% |
|       |               |        | BRAND:                                    | MODEL: |     |         |
| 00036 | 725-78-075248 |        | SOFTWARE, TWO-WAY RADIO, MOTOROLA         |        | LOT |         |
|       |               |        | PERCENT OFF LIST.                         |        |     |         |
|       |               |        | MOTOROLA SOLUTIONS INC.                   |        | LOT | .00%    |
|       |               |        | BRAND:                                    | MODEL: |     |         |
| 00037 | 725-78-075250 |        | RADIO/ACCESSORIES, TWO-WAY, RADIUS MFR    |        | LOT |         |
|       |               |        | PERCENT OFF LIST.                         |        |     |         |
|       |               |        | MOTOROLA SOLUTIONS INC.                   |        | LOT | -15.00% |
|       |               |        | BRAND:                                    | MODEL: |     |         |
| 00043 | 725-78-051214 |        | RADIO, TWO-WAY, HARRIS MFR                |        | LOT |         |
|       |               |        | PERCENT OFF LIST.                         |        |     |         |
|       |               |        | HARRIS CORPORATION                        |        | LOT | -26.00% |
|       |               |        | BRAND:                                    | MODEL: |     |         |
| 00044 | 725-78-055317 |        | RADIO, TWO-WAY/ACCESSORIES, HARRIS MFR    |        | LOT |         |
|       |               |        | PERCENT OFF LIST                          |        |     |         |
|       |               |        | HARRIS CORPORATION                        |        | LOT | -5.00%  |
|       |               |        | BRAND:                                    | MODEL: |     |         |
| 00045 | 725-78-075263 |        | ACCESSORIES, TWO-WAY RADIO, HARRIS MFR    |        | LOT |         |
|       |               |        | PERCENT OFF LIST                          |        |     |         |
|       |               |        | HARRIS CORPORATION                        |        | LOT | -26.00% |
|       |               |        | BRAND:                                    | MODEL: |     |         |
| 00046 | 725-78-075251 |        | REPAIR PARTS/SVC, 2-WAY RADIO, HARRIS MFR |        | LOT |         |
|       |               |        | PERCENT OFF LIST.                         |        |     |         |
|       |               |        | HARRIS CORPORATION                        |        | LOT | -25.00% |
|       |               |        | BRAND:                                    | MODEL: |     |         |
| 00047 | 725-78-075252 |        | SOFTWARE, TWO-WAY RADIO, HARRIS MFR       |        | LOT |         |
|       |               |        | PERCENT OFF LIST.                         |        |     |         |
|       |               |        | HARRIS CORPORATION                        |        | LOT | .00%    |
|       |               |        | BRAND:                                    | MODEL: |     |         |

|       |               |                                                                                                                                |     |         |
|-------|---------------|--------------------------------------------------------------------------------------------------------------------------------|-----|---------|
| 00055 | 725-78-055471 | RADIO, TWO-WAY, MIDLAND MFR,<br>PERCENT OFF LIST                                                                               | LOT |         |
|       |               | BAKER'S ELECTRONICS AND COMMUN<br>BRAND: MODEL:                                                                                | LOT | -35.00% |
| 00056 | 725-78-075264 | ACCESSORIES, TWO-WAY RADIO, MIDLAND MFR<br>PERCENT OFF LIST                                                                    | LOT |         |
|       |               | BAKER'S ELECTRONICS AND COMMUN<br>BRAND: MODEL:                                                                                | LOT | -35.00% |
| 00057 | 725-78-075256 | REPAIR PARTS/SERVICE, 2-WAY RADIO MIDLAND<br>PERCENT OFF LIST                                                                  | LOT |         |
|       |               | BAKER'S ELECTRONICS AND COMMUN<br>BRAND: MODEL:                                                                                | LOT | -35.00% |
| 00058 | 725-78-088494 | SOFTWARE, TWO-WAY RADIO, MIDLAND MFR<br>PERCENT OFF LIST                                                                       | LOT |         |
|       |               | BAKER'S ELECTRONICS AND COMMUN<br>BRAND: MODEL:                                                                                | LOT | -35.00% |
| 00060 | 725-78-075269 | RADIO, TWO-WAY, RELM/BK MFR<br>PERCENT OFF LIST                                                                                | LOT |         |
|       |               | RELM WIRELESS CORPORATION<br>BRAND: MODEL:                                                                                     | LOT | -32.00% |
| 00061 | 725-78-075265 | ACCESSORIES, TWO-WAY RADIO, RELM/BK MFR<br>PERCENT OFF LIST                                                                    | LOT |         |
|       |               | RELM WIRELESS CORPORATION<br>BRAND: MODEL:                                                                                     | LOT | -32.00% |
| 00062 | 725-78-075273 | REPAIR PARTS/SERVICE, TWO-WAY RADIO,<br>RELM/BK                                                                                | LOT |         |
|       |               | RELM WIRELESS CORPORATION<br>BRAND: MODEL:                                                                                     | LOT | -32.00% |
| 00063 | 725-78-075274 | SOFTWARE, TWO-WAY RADIO, RELM/BK<br>PERCENT OFF LIST                                                                           | LOT |         |
|       |               | RELM WIRELESS CORPORATION<br>BRAND: MODEL:                                                                                     | LOT | -32.00% |
| 00064 | 725-78-075282 | RADIO, TWO-WAY, ICOM MFR<br>PERCENT OFF LIST                                                                                   | LOT |         |
|       |               | ICOM AMERICA, INC.<br>BRAND: MODEL:<br>NOTE: VENDOR IS OFFERING A 2% DISCOUNT<br>IF INVOICE IS PAID WITHIN TWENTY (20)<br>DAYS | LOT | -37.25% |
| 00065 | 725-78-075266 | ACCESSORIES, TWO-WAY, ICOM MFR<br>PERCENT OFF LIST                                                                             | LOT |         |
|       |               | ICOM AMERICA, INC.<br>BRAND: MODEL:<br>NOTE: VENDOR IS OFFERING A 2% DISCOUNT                                                  | LOT | -37.25% |

|       |               |                                                       |     |         |
|-------|---------------|-------------------------------------------------------|-----|---------|
|       |               | IF INVOICE IS PAID WITHIN TWENTY (20)<br>DAYS         |     |         |
| 00066 | 725-78-075283 | REPAIR PARTS/SERVICE, TWO-WAY RADIO,<br>ICOM MFR      | LOT |         |
|       |               | ICOM AMERICA, INC.                                    | LOT | -5.00%  |
|       |               | BRAND: MODEL:                                         |     |         |
|       |               | NOTE: VENDOR IS OFFERING A 2% DISCOUNT                |     |         |
|       |               | IF INVOICE IS PAID WITHIN TWENTY (20)<br>DAYS         |     |         |
| 00067 | 725-78-075284 | SOFTWARE, TWO-WAY RADIO, ICOM MFR<br>PERCENT OFF LIST | LOT |         |
|       |               | ICOM AMERICA, INC.                                    | LOT | -37.25% |
|       |               | BRAND: MODEL:                                         |     |         |
|       |               | NOTE: VENDOR IS OFFERING A 2% DISCOUNT                |     |         |
|       |               | IF INVOICE IS PAID WITHIN TWENTY (20)<br>DAYS         |     |         |