

WSCA Tires, Tubes and Service Solicitation

ATTACHMENT C

MICHELIN BRAND

Pricing Discounts & Service Pricing

Contract # MA211

Solicitation Number RT12002

Bidder Name MICHELIN NORTHAMERICA, INC

Tires and Tubes Subcategory	Discount on Products			
	Percent Discount	MPL Name	MPL Date	MPL REF. Number
1. Pursuit and Performance Tires	No Bid	Government & Utility Base	Dec. 1, 2011	NA
2. Automobile/Passenger Vehicles 3. Light Duty Trucks:	40%	Government & Utility Base	Dec. 1, 2011	NA
3a. Radial	40%	Government & Utility Base	Dec. 1, 2011	NA
3b. Bias	NA			NA
4. Medium Commercial/Heavy Duty Trucks/Buses	50%	Government & Utility Base	Dec. 1, 2011	NA
5. Off Road	35%	Government & Utility Base	Dec. 1, 2011	NA
Sa. Off Road Radial	35%	Government & Utility Base	Dec. 1, 2011	NA
Sb. Off Road Bias	NA			NA
6. Agriculture/Farm	44%	Government & Utility Base	Dec. 1, 2011	NA
7. Industrial Tires	44% or 35%	Government & Utility Base	Dec. 1, 2011	NA
8. Specialty Tires	44%	Government & Utility Base	Dec. 1, 2011	NA

	WSCA Pricing for Services						
	Product Sub-Category 1,2 & 3	Product Sub-Category #4: Medium Commercial Single Duel		Product Sub-Category #5 Off Road	Product sub-Category #6 Agriculture/Farm	Product Sub-Category #7 Industrial	Product sub-Category #8 Specialty
1. *Tire Installation w/purchase in store Includes dismount of used tires and tubes (per tire)	\$10.00	\$20.00	NA	**PQL	**PQL	**PQL	**PQL
2. *Change tire, dismount and mount	\$12.00	\$36.00	**PQL	**PQL	**PQL	**PQL	**PQL

3.	*Flat Repair, remove, repair and mount	\$16.00	\$44.50	**PQL	**PQL	**PQL	**PQL	**PQL
4.	*Flat repair, off vehicl	\$14.00	\$30.00	**PQL	**PQL	**PQL	**PQL	**PQL
5.	*Rotate mounted tires	\$10.00	\$20.00	**PQL	**PQL	**PQL	**PQL	**PQL
6.	*New valve stem rubber or metal (per tire)	\$4.00	\$8.00	**PQL	**PQL	**PQL	**PQL	**PQL
7.	*Wheel balanceM computer	\$12.00	\$30.00	**PQL	**PQL	**PQL	**PQL	**PQL
8.	*Wheel balance/Valve stem combo (per	\$14.00	\$35.00	**PQL	**PQL	**PQL	**PQL	**PQL
9.	Alignment services	\$30.00	**PQL	**PQL	**PQL	**PQL	**PQL	**PQL
9a.	Standard two wheel alignment	\$60.00	**PQL	NA	NA	NA	NA	NA
9b.	Four wheel alignment	\$75.00	**PQL	NA	NA	NA	NA	NA
9c.	Bushing/cam alignment	\$40.00 L \$40.00 R	NA	NA	NA	NA	NA	NA
9d.	Parts discount %from list Prices	NA	NA	NA	NA	NA	NA	NA
10.	Emergency tire repair-road side assistance (per	\$82.00	\$100.00	NA	**PQL	**PQL	**PQL	**PQL
11.	Studding (per tire)	\$25.00	NA	NA	NA	NA	NA	NA
12.	SlpIng (per tire)	\$15.00	NA	NA	NA	NA	NA	NA
13.	Used tire recycle/disposal fee (per tire)	\$5.00	\$8.00	**PQL	**PQL	**PQL	**PQL	**PQL
14.	Bulk tire disposal (min. of six tons capacity	\$1,500.00 Attachment H	\$1,500.00 Attachment H	**PQL	**PQL	**PQL	**PQL	**PQL
15.	* ¹ Tire pressure monitoring kit (per Tire)	**PQL	**PQL	NA	NA	NA	NA	NA

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UNIROYAL BRAND

Pricing Discounts & Service Pricing

Contract # MA211

Solicitation Number RT12002

Bidder Name: MICHELIN NORTH AMERICA, INC.

Tires and Tubes Subcategory	Discount on Products			
	Percent Discount	MPL Name	MPL Date	MPL REF. Number
1. Pursuit and Performance Tires	30%	Government & Utility Base	Dec. 1, 2011	NA
2. Automobile/Passenger Vehicles 3. Light Duty Trucks:	30%	Government & Utility Base	Dec. 1, 2011	NA
3a. Radial	30%	Government & Utility Base	Dec. 1, 2011	NA
3b. Bias	NA			
4. Medium Commercial/Heavy Duty Trucks/Buses	NA			
5. Off Road	NA			
5a. Off Road Radial	NA			
5b. Off Road Bias	NA			
6. Agriculture/Farm	NA			
7. Industrial Tires	NA			
8. Specialty Tires	NA			

	WSCA Pricing for Services						
	Product Sub-Category 1,2 & 3	Product Sub-Category #4: Medium Commercial Single Duel		Product Sub-Category # 5 Off Road	Product Sub-Category #6 Agriculture/Farm	Product Sub-Category #7 Industrial	Product sub-Category #8 Specialty
1. * Tire Installation w/purchase in store includes dismount of	\$10.00	NA	NA	NA	NA	NA	NA

used tires and tubes (per tire)							
2. *Change tire, dismount and mount	\$12.00	NA	NA	NA	NA	NA	NA
3. *Flat Repair, remove, repair and mount	\$16.00	NA	NA	NA	NA	NA	NA
4. *Flat repair, off vehicle	\$14.00	NA	NA	NA	NA	NA	NA
5. *Rotate mounted tires (per tire)	\$10.00	NA	NA	NA	NA	NA	NA
6. *New valve stem rubber or metal (per tire)	\$4.00	NA	NA	NA	NA	NA	NA
7. *Wheel balance-computer spin balance (Per Tire)	\$12.00	NA	NA	NA	NA	NA	NA
8. *Wheel balance/Valve stem combo (per tire)	\$14.00	NA	NA	NA	NA	NA	NA
9. Alignment services	\$30.00	NA	NA	NA	NA	NA	NA
9a. Standard two wheel alignment	\$60.00	NA	NA	NA	NA	NA	NA
9b. Four wheel alignment	\$75.00	NA	NA	NA	NA	NA	NA
9c. Bushing/cam alignment	\$40.00L \$40.00R	NA	NA	N	NA	NA	NA
9d. Parts discount % from list Prices	NA	NA	NA	NA	NA	NA	NA
10. Emergency tire repair-road side assistance (per hour)	\$82.00	NA	NA	NA	NA	NA	NA
11. Studding (per tire)	\$25.00	NA	NA	NA	NA	NA	NA
12. Siping (per tire)	\$15.00	NA	NA	NA	NA	NA	NA
13. Used tire recycle/disposal fee (per tire)	\$5.00	NA	NA	NA	NA	NA	NA
14. Bulk tire disposal (min. of six tons capacity)	\$1,500.00 Attachment H	NA	NA	NA	NA	NA	NA
15. *Tire pressure monitoring kit (per Tire)	**PQL	NA	NA	NA	NA	NA	NA

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BFGOODRICH BRAND

Pricing Discounts & Service Pricing

Contract # MA211:

Solicitation Number RT12002

Bidder Name_MICHELIN NORTH AMERICA, INC.

Tires and Tubes Subcategory	Discount on Products			
	Percent Discount	MPL Name	MPL Date	MPL REF. Number
1. Pursuit and Performance Tires	40%	Government & Utility Base	Dec. 1, 2011	NA
2. Automobile/Passenger Vehicles 3. Light Duty Trucks:	40%	Government & Utility Base	Dec. 1, 2011	NA
3a. Radial	40%	Government & Utility Base	Dec. 1, 2011	NA
3b. Bias	NA			
4. Medium Commercial/Heavy Duty Trucks/Buses	NA			
5. Off Road	NA			
5a. Off Road Radial	NA			
5b. Off Road Bias	NA			
6. Agriculture/Farm	NA			
7. Industrial Tires	NA			
8. Specialty Tires	NA			

	WSCA Pricing for Services						
	Product Sub-Category 1,2 & 3	Product Sub-Category #4: Medium Commercial Single Duel		Product Sub-Category # 5 Off Road	Product Sub-Category #6 Agriculture/Farm	Product Sub-Category #7 Industrial	Product sub-Category #8 Specialty
1. * Tire Installation w/purchase in store includes dismount of	\$10.00	NA	NA	NA	NA	NA	NA

used tires and tubes (per tire)							
2. *Change tire, dismount and mount	\$12.00	NA	NA	NA	NA	NA	NA
3. *Flat Repair, remove, repair and mount	\$16.00	NA	NA	NA	NA	NA	NA
4. *Flat repair, off vehicle	\$14.00	NA	NA	NA	NA	NA	NA
5. *Rotate mounted tires (per tire)	\$10.00	NA	NA	NA	NA	NA	NA
6. *New valve stem rubber or metal (per tire)	\$4.00	NA	NA	NA	NA	NA	NA
7. *Wheel balance-computer spin balance (Per Tire)	\$12.00	NA	NA	NA	NA	NA	NA
8. *Wheel balance/Valve stem combo (per tire)	\$14.00	NA	NA	NA	NA	NA	NA
9. Alignment services	\$30.00	NA	NA	NA	NA	NA	NA
9a. Standard two wheel alignment	\$60.00	NA	NA	NA	NA	NA	NA
9b. Four wheel alignment	\$75.00	NA	NA	NA	NA	NA	NA
9c. Bushing/cam alignment	\$40.00L \$40.00R	NA	NA	N	NA	NA	NA
9d. Parts discount % from list Prices	NA	NA	NA	NA	NA	NA	NA
10. Emergency tire repair-road side assistance (per hour)	\$82.00	NA	NA	NA	NA	NA	NA
11. Studding (per tire)	\$25.00	NA	NA	NA	NA	NA	NA
12. Siping (per tire)	\$15.00	NA	NA	NA	NA	NA	NA
13. Used tire recycle/disposal fee (per tire)	\$5.00	NA	NA	NA	NA	NA	NA
14. Bulk tire disposal (min. of six tons capacity)	\$1,500.00 Attachment H	NA	NA	NA	NA	NA	NA
15. *Tire pressure monitoring kit (per Tire)	**PQL	NA	NA	NA	NA	NA	NA